

RESOLUTION NO. 2024-22

AUTHORIZING CONTRACT NO. 2023-188 WITH PIRC COMPANY LANDSCAPING & SNOWPLOWING LLC TO PROVIDE RAIL LANDSCAPING SERVICES IN AN AMOUNT NOT TO EXCEED \$1,181,147.07 FOR A PERIOD OF THREE YEARS, AND IN AMOUNTS NOT TO EXCEED \$401,616.12 AND \$405,632.28 FOR EACH OF TWO OPTION YEARS, RESPECTIVELY, FOR A TOTAL FIVE-YEAR CONTRACT AMOUNT NOT TO EXCEED \$1,988,395.47 (GENERAL FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") deems it necessary to acquire a landscape contractor to maintain the landscaping on and within the rail line properties; and

WHEREAS, the proposal of Pirc Company Landscaping and Snowplowing LLC, located at 30202 Lakeland Blvd., Wickliffe, Ohio, was received on January 24, 2024; and

WHEREAS, after negotiations, the proposal of Pirc Company Landscaping and Snowplowing LLC to provide rail landscaping services for a period of three years in an amount not to exceed \$1,181,147.07, and in amounts not to exceed \$401,616.12 and \$405,632.28 for each of two option years, respectively, for a total five-year contract amount not to exceed \$1,988,395.47, was determined to be the most advantageous to the Authority, cost and other factors considered; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of Pirc Company Landscaping and Snowplowing LLC to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Pirc Company Landscaping and Snowplowing LLC, as negotiated, to provide rail landscaping services for a period of three years, with two, one-year options for renewal, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Pirc Company Landscaping and Snowplowing LLC to provide rail landscaping services for a period of three years, with authority to exercise each of the two, one-year options.

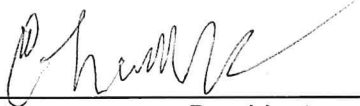
Section 3. That said contract shall be payable through the General Fund, Service Management Department budget, in an amount not to exceed \$1,181,147.07 for a period of three years, and in amounts not to exceed \$401,616.12 and \$405,632.28 for each of two option years, respectively, for a total five-year contract amount not to exceed \$1,988,395.47.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Pirc Company Landscaping and Snowplowing LLC will attempt to exceed the 17% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: March 19, 2024



President

Attest: 

Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: RAIL LANDSCAPING SERVICES	Resolution No.: 2024-22
VENDOR: PIRC COMPANY LANDSCAPING & SNOWPLOWING LLC	Date: March 14, 2024
AMOUNT: NTE \$1,181,147.07 FOR A PERIOD OF THREE YEARS, AND IN AMOUNTS NTE \$401,616.12 AND \$405,632.28 FOR EACH OF TWO OPTION YEARS, RESPECTIVELY, FOR A TOTAL FIVE-YEAR CONTRACT AMOUNT NTE \$1,988,395.47	Initiator: Service Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a contract to provide rail landscaping services for a period of three years, with two, one-year options.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority’s Rail Landscaping Management Plan ensures long-term site sustainability by developing a maintenance plan to include product strategies and required implementation tasks. The goal of this plan is to provide an enjoyable outdoor environment for customers, ensure public safety for both employees and customers and protect the health of employees and customers. Services will include trash and debris removal, weed and invasive species removal, erosion repair, mulch where and when needed, and test runoff and infiltration capacity, among other various activities on and within the rail line properties.

- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposals (“RFP”) was posted on the Authority’s Procurement website and advertised in local newspapers. Thirty-two (32) interested parties, including potential subcontractors, downloaded the solicitation package. Three (3) proposals were received on January 24, 2024. After evaluation by a panel of Authority employees, in accordance with established Procurement Department policies and procedures, the proposal of Pirc Company Landscaping & Snowplowing LLC to provide rail landscaping services was determined to be the most advantageous to the Authority, price and all other factors considered. After negotiations, an amount not to exceed \$1,181,147.07 for a period of three years and amounts not to exceed \$401,616.12 and \$405,632.28 for each of two option years, respectively, for a total five-year contract amount not to exceed \$1,988,395.47, were agreed upon. The total contract amount is approximately 4.5% below the estimate for this project.

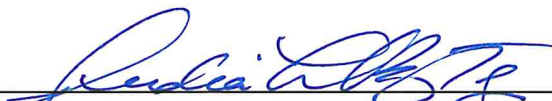
Pirc Company Landscaping & Snowplowing LLC has successfully completed projects for the Authority, Northeast Ohio Regional Sewer District, Cuyahoga Valley National Park, Greater Cleveland Food Bank, and Cuyahoga Community College, among others.

The Procurement Department performed a cost analysis and determined the proposed pricing from Pirc Company Landscaping & Snowplowing LLC to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 17% DBE goal was established for this procurement. Pirc Company Landscaping & Snowplowing LLC has committed to achieving the DBE participation goal through the utilization of Top Designer Landscaping (African American male-owned) in the amount of \$419,670.00 or 21.1%.

- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement shall be payable through the General Fund, Service Management Department budget, in an amount not to exceed \$1,181,147.07 for a period of three years, and in amounts not to exceed \$401,616.12 and \$405,632.28 for each of the two option years, respectively, for a total five-year contract amount not to exceed \$1,988,395.47.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer may delay necessary landscaping services at numerous Authority rail properties, including the rail right-of-way, potentially resulting in a poor public image and the risk of being fined by municipalities for not maintaining our property.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the March 5, 2024 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer of Pirc Company Landscaping & Snowplowing LLC be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer