

RESOLUTION NO. 2024-26

AUTHORIZING CONTRACT NO. 2024-5 WITH FREEDMAN SEATING COMPANY FOR THE PURCHASE OF RAILCAR VINYL SEAT UPHOLSTERY, AS SPECIFIED, IN AN AMOUNT NOT TO EXCEED \$298,490.72 (RTA DEVELOPMENT FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") deems it necessary to purchase railcar vinyl seat upholstery for both the heavy and light rail vehicles to ensure cleanliness and passenger satisfaction; and

WHEREAS, the bid of Freedman Seating Company, located at 4545 W. Augusta Blvd. Chicago, IL 60651, was received on February 21, 2024 in an amount not to exceed \$298,490.72; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Freedman Seating Company to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Freedman Seating Company for the purchase of railcar vinyl seat upholstery be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Freedman Seating Company for the purchase of railcar vinyl seat upholstery.

Section 3. This procurement shall be payable through the RTA Development Fund, Fleet Management Department budget, including but not limited to 100% local funds, in an amount not to exceed \$298,490.72.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor with the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Authority's Board of Trustees expects that Freedman Seating Company will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: April 16, 2026



President

Attest:



Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: RAILCAR VINYL SEAT UPHOLSTERY	Resolution No.: 2024-26
VENDOR: FREEDMAN SEATING COMPANY	Date: April 11, 2024
AMOUNT: \$298,490.72	Initiator: Fleet Management Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 PURPOSE/SCOPE: This resolution will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a contract to provide railcar vinyl seat upholstery.
- 2.0 DESCRIPTION/JUSTIFICATION: Rail Equipment will be upgrading the fabric seating from cloth to vinyl on 24 heavy rail vehicles (HRV) and 12 light rail vehicles (LRV). Seating has been identified as an area of concern regarding vehicle cleanliness in customer surveys conducted as part of TRACTION. Cloth seats tend to stain easily and are more difficult to sanitize. The vinyl seats will help alleviate the absorption of fluids while increasing the Authority’s ability to thoroughly clean rail seats in a timely manner. The rail seat replacement project will help with future concerns about cleanliness, thereby increasing rider satisfaction and improving survey results.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bids (“IFB”) was posted on the Authority’s Procurement website and advertised in the local newspapers. Thirty-three (33) interested parties, including potential subcontractors, downloaded the solicitation package. Six (6) bids were received and opened on February 21, 2024. Of those six (6) bids, there were five (5) responsive bids. They are as follows:

Company Name	Total Base Bid
Freedman Seating Company	\$298,490.72
Sedia Inc.	\$301,838.40
Romeo Luxury Customs	\$347,950.08
Bergen Seating LLC	\$453,600.00
FellFab Corporation	\$493,729.12

The Basis of Award is the lowest responsive bid from a responsible bidder for the total base bid price. Freedman Seating Company was determined to be a responsible bidder. The total base bid price of \$298,490.72 from Freedman Seating Company is approximately 41% below the project estimate of \$508,810.00.

A price analysis has been performed, and the bid from Freedman Seating Company has been determined by the Procurement department to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/ DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.

- 6.0 ECONOMIC IMPACT: This procurement shall be payable through the RTA Development Fund, Fleet Management Department budget, including but not limited to 100% local funds, in an amount not to exceed \$298,490.72.
- 7.0 ALTERNATIVES: Reject this bid. Rejection of this bid may impact the Authority's ability to maintain cleanliness on HRV and LRV trains and improve customer satisfaction ratings.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the April 2, 2024 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the bid from Freedman Seating Company be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
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General Manager, Chief Executive Officer