

RESOLUTION NO. 2023-32

AUTHORIZING CONTRACT NO. 2023-056 WITH TRAPEZE SOFTWARE GROUP, INC. DBA VONTAS TO PROVIDE TRANSITMASTER SOFTWARE CLOUD HOSTING SERVICES, INCLUDING IMPLEMENTATION, FOR A PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$760,101.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority currently utilizes Trapeze Software Group, Inc. dba Vontas ("TransitMaster") licensed products for its Computer Aided Dispatch and Automated Vehicle Locator ("CAD/AVL") applications; and

WHEREAS, the Authority's TransitMaster software is proprietary to Trapeze Software Group, Inc. dba Vontas, the original provider and installer of this software; and

WHEREAS, the Authority currently hosts, operates, and manages TransitMaster software applications in-house via an on-premise environment, maintaining the servers, operating system, and databases; and

WHEREAS, Trapeze Software Group, Inc. dba Vontas has offered to provide the Authority a hosted solution for its TransitMaster software applications, including implementation; and

WHEREAS, the offer of Trapeze Software Group, Inc. dba Vontas, located at 5265 Rockwell Drive NE, Cedar Rapids, Iowa 52402, to provide said services at a total price not to exceed \$760,101.00, was agreed upon; and

WHEREAS, Ohio Revised Code Section 306.43(H)(3) provides that competition is not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of Trapeze Software Group, Inc. dba Vontas, as negotiated, to provide a hosted solution for its TransitMaster software applications, including implementation, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Trapeze Software Group, Inc. dba Vontas, as negotiated, to provide a hosted solution for its TransitMaster software applications, including implementation, for a period of three years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Trapeze Software Group, Inc. dba Vontas to provide said services.

Section 3. The contract will be funded through the General Fund, Information Technology Department budget, in an amount not to exceed \$760,101.00 for a three-year period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Authority's Board of Trustees expects that Trapeze Software Group, Inc. dba Vontas will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: April 18, 2023



President

Attest: 

Secretary-Treasurer



TITLE/DESCRIPTION:	Resolution No.: 2023-32
CONTRACT: TRANSITMASTER SOFTWARE HOSTING SERVICES	Date: April 13, 2023
VENDOR: TRAPEZE SOFTWARE GROUP, INC. DBA VONTAS	Initiator: Information Technology Department
AMOUNT: NTE \$760,101.00 FOR A THREE-YEAR PERIOD	
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 PURPOSE/SCOPE: This action will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a contract to provide implementation and offsite hosting services for TransitMaster software in order to support the Authority’s disaster recovery program for a three-year period.

- 2.0 DESCRIPTION/JUSTIFICATION: The Authority utilizes TransitMaster software for Computer Aided Dispatch and Automated Vehicle Locator (“CAD/AVL”) applications. The CAD/AVL applications, along with the Authority’s radio system, allow the Authority to track vehicles, monitor on-time performance, and talk/text the vehicle operators. The Authority needs to upgrade the TransitMaster software to the newest available version, which is a cloud-based software solution. The Authority’s TransitMaster software is currently hosted on-site, and the Authority maintains the servers, operating system, and databases. TransitMaster software and applications are proprietary products designed exclusively by Trapeze Software Group, Inc. dba Vontas.

- 3.0 PROCUREMENT BACKGROUND: This non-competitive procurement is exempt from competition pursuant to Ohio Revised Code 306.43(H)(3). Trapeze Software Group, Inc. dba Vontas developed the Authority’s TransitMaster CAD/AVL applications on a proprietary basis and is the only source available for TransitMaster maintenance and support, upgrades, modifications, and training services. There are no third-party contractors available to provide these vital services.

The Procurement Department requested a proposal from Trapeze Software Group, Inc. dba Vontas to host its TransitMaster software solution for a three-year period. The hosting solution will include implementation, maintenance, and hosting services in negotiated amounts not to exceed \$291,569.00 for year one, \$229,772.00 for year two and \$238,760.00 for year three for a total contract amount not to exceed \$760,101.00 over the three-year period. The Information Technology Department reviewed the offer for adherence to the technical requirements. This negotiated total is approximately 1% below the estimate of \$765,000.00 for the three-year period.

A price analysis has been performed, and the Procurement Department has determined that the negotiated price is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/ DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement because it is for the maintenance of proprietary software, where work is limited and exclusive to the original provider and installer by agreement.

- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This contract shall be payable from the General Fund, Information Technology Department budget, in an amount not to exceed \$760,101.00 over the three-year period.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would prevent or delay the upgrade to the newest available version of TransitMaster software and hinder the Authority's disaster recovery program. This software is vital for the communication and operation of the Authority's bus and train service.
- 8.0 RECOMMENDATION: It is recommended that the offer of Trapeze Software Group, Inc. dba Vontas be accepted, and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer