## RESOLUTION NO. 2023-35

AUTHORIZING CONTRACT NO. 2023-025 WITH TERIK ROOFING, INC. FOR PROJECT 19.36 - HAYDEN GARAGE ROOF REPLACEMENT, AS SPECIFIED. IN AN AMOUNT NOT TO EXCEED \$5,688,162.00 (RTA DEVELOPMENT FUND, ENGINEERING & PROJECT DEVELOPMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") deems it necessary to acquire construction services, as specified, under Project 19.36 – Hayden Garage Roof Replacement; and

WHEREAS, the bid of Terik Roofing, Inc., located at 72 Hanna Parkway, Akron, Ohio 44319, was received on April 6, 2023 in an amount not to exceed \$5,688,162.00; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Terik Roofing, Inc. to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Terik Roofing, Inc. for Project 19.36 - Hayden Garage Roof Replacement, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Terik Roofing, Inc. for Project 19.36 – Hayden Garage Roof Replacement.

Section 3. This procurement shall be payable through the RTA Development Fund, Engineering & Project Development Department budget, including but not limited to, Capital Grant OH-2021-050-307, and pending the Bus and Bus Facilities competitive grant in the amount of \$5,000,000.00, for a total contract amount not to exceed \$5,688,162.00 (\$4,000,000.00 in federal funds for the Bus and Bus Facilities competitive grant and \$550,529.60 for Capital Grant OH-2021-050-307, for a total of \$4,550,529.60 in federal funds. which represents 80% of total cost).

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Terik Roofing, Inc. will attempt to exceed the 20% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 16, 2023

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Attest: Najan D. Sautam
Secretary-Treasurer

Form 100-326 01-12-22



## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION:		Resolution No.:
CONTRACT:	HAYDEN GARAGE ROOF REPLACEMENT	2023-35
VENDOR:	TERIK ROOFING, INC.	Date: May 11, 2023
AMOUNT:	\$5,688,162.00	Initiator: Engineering & Project Development Department
ACTION REQUEST:		
	☐ Review/Comment ☐ Information Only ☐ Other	

- 1.0 PURPOSE/SCOPE: This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract to provide construction services for Project 19.36 Hayden Garage Roof Replacement.
- 2.0 DESCRIPTION/JUSTIFICATION: The work to be performed under this contract includes, but is not limited to, replacing areas of the roof at the Hayden District Bus Garage.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bids ("IFB") was posted on the Authority's Procurement website and advertised in the local newspapers. Twenty-seven (27) interested parties, including potential subcontractors, downloaded the solicitation package. Four (4) bids were received and opened on April 6, 2023. The bids received were as follows:

Company Name	Total Base Bid
Terik Roofing, Inc.	\$5,688,162.00
Warren Roofing & Insulating Co.	\$6,459,200.00
A.W. Farrell & Son, Inc.	\$6,654.000.00
Industrial First, Inc.	\$7,360,000.00

The Basis of Award is the lowest responsive bid from a responsible bidder for the Total Base Bid price. The Total Base Bid price of \$5,688,162.00 from Terik Roofing, Inc. is 20.91% less than the Independent Cost Estimate of \$7,191,778.88. Terik Roofing, Inc. was determined to be a responsible bidder.

A price analysis has been performed, and the bid of Terik Roofing, Inc. has been determined by the Procurement Department to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/ DBE BACKGROUND: All Affirmative Action requirements have been met. A 20% DBE goal was established for this procurement. Terik Roofing, Inc. has committed to achieving the DBE participation goal through the utilization of Contractor Connections, Inc. (Hispanic Female-owned) in the amount (\$445,000.00 X 60%) = \$267,000.00, River City Building Solutions (Caucasian Female-owned) in the amount (\$1,185,000.00 X 60%) = \$711,000.00, and Roma Designs (African American Male-owned) in the amount (\$372,000.00 X 60%) = \$223,200.00 for a DBE participation of \$1,201,200.00 or 21%.
- 5.0 POLICY IMPACT: Does not apply.

- 6.0 ECONOMIC IMPACT: This procurement shall be payable through the RTA Development Fund, Engineering & Project Development Department budget, including but not limited to, Capital Grant OH-2021-050-307, and pending the Bus and Bus Facilities competitive grant in the amount of \$5,000,000.00, for a total contract amount not to exceed \$5,688,162.00 (\$4,000,000.00 in federal funds for the Bus & Bus Facilities competitive grant and \$550,529.60 for Capital Grant OH-2021-050-307, for a total of \$4,550,529.60 in federal funds, which represents 80% of total cost).
- 7.0 ALTERNATIVES: Reject this bid. Rejection of this bid will impact the Authority's ability to complete necessary repairs at the Hayden District Bus Garage.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the May 2, 2023 Operational Planning and Infrastructure Committee meeting. It is recommended that the bid from Terik Roofing, Inc. be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

General Manager, Chief Executive Officer