



Rail Landscaping Services

Organizational, Services & Performance
Monitoring Committee

March 5, 2024

Rail Landscaping Services Project Overview

Landscaping Areas:

- Red Line – 17 Stations
- Blue Line – 6 Stations
- Green Line – 5 Stations
- Waterfront – 5 Stations
- Operating Facilities and owned land – 27 areas
- Total of 60 properties that are visited and maintained

Rail Landscaping Services Project Overview

Scope of Services include:

- Spring clean-up
- Fall clean-up
- Green Roog and Biorientation Basin maintenance
- Bed maintenance
- Turf maintenance
- Pruning

Rail Landscaping Services

Project Overview

Previous vs. Current Contract:

- Current is Request for Proposal (RFP)
 - Single point of contact
 - Interview potential vendors to discuss quality of service and prevent future issues
 - Evaluated on numerous criteria including qualifications, understanding of scope of services, ability to provide services, Project Management, project approach resources, and cost

Rail Landscaping Services Project Overview

Previous vs. Current Contract:

- Previous was Invitation for Bid (IFB)
 - Two separate contracts (Rapid Transit Ground Maintenance and Turf Maintenance)
 - Based on lowest responsive and responsible bid (cost was primary criteria)

Rail Landscaping Services Procurement Overview

- Request for Proposals (RFP) issued December 10, 2023
- Accessed on the GCRTA web site by 32 interested parties
- 3 firms proposed
- 2 firms were interviewed

Rail Landscaping Services Procurement Overview

Evaluation Panel:

- Central Facilities Maintenance
- Office of Business Development
- Office of Administration and External Affairs
- Safety
- Procurement

Rail Landscaping Services Procurement Overview

Evaluation Criteria:

- Qualifications, past performance, and experience
- Understanding scope of services and approach to providing services
- Project management and project management software
- Project approach and resources
- Cost

Rail Landscaping Services Procurement Overview

Recommended Firm:

- Pirc Company Landscaping & Snowplowing, LLC, located in Wickliffe, Ohio
- 17% DBE Goal will be achieved through the use of Top Designer Landscaping, LLC

Rail Landscaping Services Procurement Overview

Pirc Landscaping & Snowplowing, LLC:

- Family-owned company in business for 40 years
- Serve a variety of large clients
- Successful performance on Authority contracts
- Qualified project manager and management team
- Sufficient equipment, vehicles, and staffing

Rail Landscaping Services Procurement Overview

Other Clients include:

- GCRTA
- Cleveland Foodbank
- Cuyahoga Community College
- Cuyahoga Valley National Park
- Northeast Ohio Regional Sewer District

Rail Landscaping Services Procurement Overview

Recommendation:

- Staff requests that the Organizational, Services & Performance Monitoring Committee recommend an award to Pirc Company Landscaping & Snowplowing, LLC to provide Rail Landscaping Services for a three-year period with two, one-year options in an amount not to exceed \$1,181,147.07 for a period of three years, and for each option year in amounts not to exceed \$401,616.12 and \$405,632.28, respectively, for a total contract amount not to exceed \$1,988,395.47.

Procurement Overview

QUESTIONS?