RESOLUTION NO. 2014-55

AUTHORIZING SOLE SOURCE CONTRACT NO. 2014-099 WITH 40NE FOR THE FABRICATION AND INSTALLATION OF SEATS, AS SPECIFIED TO BE DESIGNATED FOR 16 WEST SHORE EXPRESS BRT BUSES FOR AN AMOUNT NOT TO EXCEED \$180,000.00 (RTA DEVELOPMENT FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Authority has an ongoing need to partner with public and private business entities in order to assist with the maintenance and operational costs of the fleet; and

WHEREAS, the Authority is entering into a sponsorship agreement for the West Shore Express BRT service; and

WHEREAS, as part of the sponsorship agreement the Authority will display the sponsor's design on the interior of the Authority's West Shore BRT fleet of buses; and

WHEREAS, 4ONE, the original manufacturer of the bus seat, with offices at 150 Gordon Drive, Exton, PA 19341, has offered to fabricate and install the seats on 16 articulated buses; and

WHEREAS, after negotiations, a total price not to exceed \$180,000.00 was agreed upon; and

WHEREAS, the General Manager/Secretary-Treasurer has deemed the offer of 4ONE, as negotiated, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

- Section 1. That the offer of 4ONE to fabricate and install up to 907 seats, as specified, on 16 articulated buses, is hereby accepted.
- Section 2. That the General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with 4ONE to fabricate and install seats on 16 articulate buses, as specified.
- Section 3. That said contract shall be payable out of the RTA Development Fund, Fleet Management Department budget, including but not limited to 100% Local funds, in an amount not to exceed \$180,000.00.
- Section 4. That said contract shall be binding upon and an obligation of the Authority, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2013-031; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.
- Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that 40NE will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: July 15, 2014

President

Attest:

CEO, General Manager/Secretary-Treasurer



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION:		Resolution No.: 2014-55
CONTRACT:	: FABRICATION AND INSTALLATION OF SEATS FOR THE WEST SHORE EXPRESS SERVICE	Date:
VENDOR:	40NE AMOUNT NTE \$180,000	July 10, 2014 Initiator: Fleet Management
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ACTION REQUEST:		
☑ Approval	□ Review/Comment □ Information Only □ Other	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the fabrication and installation of seating designated for the West Shore Express BRT coaches.
- 2.0 DESCRIPTION/JUSTIFICATION: This procurement is to provide for the fabrication and installation of 907 customized seats on 16 articulated vehicles. The installation of the seats will be part of a sponsorship agreement the Authority plans to enter into to offset the maintenance and operation of the West Shore Express BRT service.
- 3.0 PROCUREMENT BACKGROUND: The procurement of the 60 ft. articulated bus was competitively solicited and awarded to New Flyer of America under the Minnesota Department of Transportation (MDOT) bus procurement. 40NE was the original equipment manufacturer (OEM) of the seats installed in the New Flyer 60 ft. articulate bus. This contract will provide for the OEM to remove the GCRTA seats and install the branded seat in 16 articulate buses. Design, fabric and color scheme will be selected by the sponsor. Negotiations with the OEM of the specified seat resulted in a contract amount not to exceed \$180,000.00.

A price analysis was performed and the Procurement Department has determined the negotiated price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established on this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: The contract will be funded through the RTA Development Fund, Fleet Management Department budget, including but not limited to, 100% Local funds, in an amount not to exceed \$180,000. This price is at the budgeted amount for this project.

- 7.0 ALTERNATIVES: <u>Reject this offer</u>. Rejection of this offer would require the Authority to allocate additional funds for the maintenance and upkeep of the West Shore Express BRT service.
- 8.0 RECOMMENDATION: It is recommended that the offer of 4ONE be accepted and the resolution passed authorizing the General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, Géneral Manager/Secretary-Treasurer