## **RESOLUTION NO. 2017-7**

AUTHORIZING CONTRACT NO. 2017-1 WITH ORACLE CORPORATION FOR THE PURCHASE OF ORACLE SOFTWARE MAINTENANCE AND SUPPORT SERVICES FOR A PERIOD OF ONE YEAR IN AN AMOUNT NOT TO EXCEED \$505,000.00 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Authority currently utilizes several Oracle-licensed products for financial and human resource management applications; and

WHEREAS, annual maintenance and support are required to maintain these software applications; and

WHEREAS, these services are only available from Oracle Corporation, located at 500 Oracle Parkway, Redwood City, CA 94065, the original licensor of these products; and

WHEREAS, the Ohio Revised Code, Section 306.43(H)(3) provides that competitive bidding is not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, service or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, Oracle Corporation has offered to provide said maintenance and support services at a negotiated amount not to exceed \$505,000.00 for a period of one year; and

WHEREAS, the CEO, General Manager/Secretary-Treasurer deems the offer of Oracle Corporation, as negotiated, to provide maintenance and support services for the Oracle software programs, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

- NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:
- Section 1. That the offer of Oracle Corporation to provide Oracle software maintenance and support services for a period of one year, be and the same is hereby accepted.
- Section 2. That the CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a sole source contract with Oracle Corporation to provide said services.
- Section 3. That said contract shall be payable from the General Fund, Information Technology Department budget, in an amount not to exceed \$505,000.00 for a period of one year.
- Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor with the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-036; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

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Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Oracle Corporation will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: February 21, 2017

CEO, General Manager/Secretary-Treasurer

Form 100-326 07-03-97



## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION:		Resolution No.:
CONTRACT:	: ORACLE SOFTWARE MAINTENANCE AND SUPPORT ORACLE CORPORATION	2017-7 Date:
AMOUNT: AMOUNT NTE \$505,000.00 FOR ONE YEAR PERIOD	February 16, 2017	
		Initiator: Information Technology
ACTION REQUEST:		
☑ Approval	☐ Review/Comment ☐ Information Only ☐ Other	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to renew a sole source contract to obtain software upgrades and technical maintenance and support on various Oracle products for a period of one year.
- 2.0 DESCRIPTION/JUSTIFICATION: The GCRTA has been utilizing the Oracle database technology and applications since 1995. Annual maintenance and support is required to maintain the Oracle Enterprise Business Suite Financials, Procurement, and HR/Payroll applications, as well as, all GCRTA executed applications that utilize the Oracle database technology. These include HASTUS, CITME/Ultramain, Kronos, Riskmaster, and various Trapeze products. The Oracle application is a proprietary product designed and supported exclusively by the Oracle Corporation.
- 3.0 PROCUREMENT BACKGROUND: This contract for maintenance and support services is exempted from competitive bidding as authorized by Section 306.43(H)(3) of the Ohio Revised Code. After negotiations, Oracle Corporation offered to provide maintenance and support for the various Oracle software products for a total amount not to exceed \$505,000.00. The Information Technology Department reviewed the offer for adherence to technical scope. This amount is a 1.5% increase from pricing paid on the previous contract and 6% below the estimate.

A price analysis has been performed and the Procurement Department has determined that the price is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE participation goal was established for this procurement because it is the maintenance of proprietary software and by agreement such work is exclusive to the original software provider and installer.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: The contract will be funded through the General Fund, Information Technology Department budget in an amount not to exceed \$505,000.00 for a period of one year. This price is 6% below the budgeted amount.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would leave the Oracle software programs without adequate maintenance and support.

- 8.0 RECOMMENDATION: It is recommended that the offer of Oracle Corporation be accepted and the resolution passed authorizing the CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General Manager/Secretary-Treasurer