## RESOLUTION NO. 2017-45

AUTHORIZING CONTRACT NO. 2017-12 WITH H2O MOBILE PRESSURE WASHING, INC. FOR RAPID STATION CLEANING AND WASHING SERVICES AT GCRTA FACILITIES, AS SPECIFIED, FOR A PERIOD OF THREE YEARS, IN AN AMOUNT NOT TO EXCEED \$393,600.00 (GENERAL FUND, RAIL DISTRICT DEPARTMENT BUDGET)

WHEREAS, the Authority requires the services of a professional cleaning company for the continued maintenance of the Authority's rapid stations and buildings on a semi-annual basis for the contract period beginning August 1, 2017 and ending July 31, 2020; and

WHEREAS, the bid of H2O Mobile Pressure Washing, Inc., located at 4301 Cliffview Drive, Independence, OH 44131, for Rapid Station Cleaning and Washing of the Authority's facilities for a period of three years, was received on June 8, 2017, in an amount not to exceed \$393,600.00; and

WHEREAS, the CEO, General Manager/Secretary-Treasurer deems the bid of H2O Mobile Pressure Washing, Inc. to be a responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of H2O Mobile Pressure Washing, Inc. for Rapid Station Cleaning and Washing Services, as specified, for a period of three years, be and the same is hereby accepted.

Section 2. That the CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with H2O Mobile Pressure Washing, Inc. to provide said services, as specified, for a period of three years.

Section 3. That said contract shall be payable from the General Fund, Rail District Department budget, in an amount not to exceed \$393,600.00 for a period of three years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years, compliance by the contractor with the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-076; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that H2O Mobile Pressure Washing, Inc. will attempt to exceed the 14% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: July 18, 2017

President/

Attest:

CEO, Genieral Manager/Secretary-Treasurer

Form 100-326 07-03-97



## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

| TITLE/DESCRIPTION: |                                               | Resolution No.:             |
|--------------------|-----------------------------------------------|-----------------------------|
| CONTRACT:          | RAPID STATION CLEANING & WASHING SERVICES     | 2017-45                     |
| VENDOR:            | H2O MOBILE PRESSURE WASHING, INC.             | Date:<br>July 13, 2017      |
| AMOUNT:            | AMOUNT NTE \$393,600.00 FOR THREE YEAR PERIOD | Initiator:<br>Rail District |
| ACTION REQUEST:    |                                               |                             |
|                    | □ Review/Comment □ Information Only □ Other   |                             |

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for Rapid Station and Building Cleaning and Washing services, as specified, for a period of three years.
- 2.0 DESCRIPTION/JUSTIFICATION: This project covers twenty major GCRTA facilities that require semi-annual interior and exterior structure cleaning, including window washing, as specified. Stations included are West 25<sup>th</sup> Street-Ohio City, Superior, West Park, Louis Stokes Station at Windermere, Settler's Landing, East Bank Flats, North Coast, West 3<sup>rd</sup> Street, West Blvd-Cudell, Gateway Walkway, West 65<sup>th</sup> Street, West 117<sup>th</sup> & Madison, Triskett, Puritas, East 55<sup>th</sup> Street, Cedar-University Circle, Buckeye/Woodhill, Airport Tunnel, Brookpark and Little Italy. This contract enables the Authority to keep the interiors and exteriors of the GCRTA facilities clean, which benefits both customers and employees.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bid (IFB) was posted on the procurement web site and advertised in the local newspapers. Twenty interested parties downloaded the bid package. Two bids were opened on June 8, 2017, and one bid was deemed responsive.

The Basis of Award is the lowest responsive and responsible bidder for the Total Bid. H2O Mobile Pressure Washing, Inc. was determined to be a responsible bidder. Their total three year price of \$393,600.00 is approximately 13% below the cost estimate of \$454,000.00. A price analysis has been performed and the Procurement Department has determined that the price is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 14% DBE goal was established for this procurement. H2O Mobile Pressure Washing, Inc. has committed to achieving the DBE participation goal through the utilization of Denise's Flagging and Construction (Female-owned) in the amount of \$27,550.00 and Poly Services, Inc. (African American-owned) in the amount of \$27,552.00 for a total of \$55,104.00 or 14%.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: The contract will be funded through the General Fund, Rail District Department budget, in an amount not to exceed \$393,600.00 for a period of three years. This price is 13% below the three year estimate for these services.

- 7.0 ALTERNATIVES: Reject the bid. Rejection of this bid will delay the scheduling of the cleaning as identified by GCRTA facilities personnel and adversely impact the public image of the Authority and the comfort of its customers.
- 8.0 RECOMMENDATION: It is recommended that the bid from H2O Mobile Pressure Washing, Inc. be accepted and the resolution passed authorizing the CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

CEO, General/Manager/Secretary-Treasurer