## RESOLUTION NO. 2018-104

AUTHORIZING CONTRACT NO. 2018-85 WITH VALLEY FORD TRUCK, INC., FOR THE PURCHASE OF A RAIL OVERHEAD CATENARY REPAIR VEHICLE IN AN AMOUNT NOT TO EXCEED \$337,988.32 (RTA CAPITAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Authority has identified the need to replace the current rail overhead catenary repair vehicle that has exceeded its useful life; and

WHEREAS, the replacement of this specialized vehicle supports the Authority's State of Good Repair program; and

WHEREAS, the offer of Valley Ford Truck, Inc., located at 5715 Canal Road, Cleveland Ohio 44125, to provide a rail overhead catenary repair vehicle for a total negotiated amount not to exceed \$337,988.32, was received on September 6, 2018; and

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems the offer of Valley Ford Truck, Inc., as negotiated, to be most advantageous to the Authority, cost and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Valley Ford Truck, Inc., to provide a rail overhead catenary repair vehicle be and the same is hereby accepted.

Section 2. That the Interim CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Valley Ford Truck, Inc., to provide a rail overhead catenary repair vehicle.

Section 3. That said contract shall be payable from RTA Capital Fund, Fleet Management Department budget in an amount not to exceed \$337,988.32.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any: the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-76; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Valley Ford Truck, Inc., will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: November 13, 2018

President

Attest:

Interim CEO, General Manager/Secretary-Treasurer



## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPT CONTRACT:	TION: RAIL OVERHEAD CATENARY REPAIR VEHICLE	Resolution No.: 2018-104
VENDOR:	VALLEY FORD TRUCK, INC.	Date: November 8, 2018
AMOUNT:	NOT TO EXCEED \$337,988.32	Initiator: Fleet Management Department
ACTION REQUEST:		
⊠ Approval	☐ Review/Comment ☐ Information Only ☐ Other	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the purchase of a rail overhead catenary repair vehicle that will replace a similar vehicle that has exceeded its useful life.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority has a need to replace its current rail overhead catenary repair vehicle, which is utilized by the Central Rail Department. The rail overhead catenary repair vehicle is an electrically insulated, medium duty truck, equipped with a two-person bucket, platform and hi-rail equipment used to repair the overhead catenary along the entire rail system. The existing vehicle was purchased in 1988 and is beyond its useful life. This purchase will assist the Authority's goal to maintain its State of Good Repair ("SOGR") for the rail overhead catenary system. The purchase of this new vehicle will also improve the reliability, safety, and quality of the Authority's service to the public.
- 3.0 PROCUREMENT BACKGROUND: The Request for Proposal ("RFP") was posted on the Authority's website and advertised in the local newspapers. Twenty-three (23) interested parties downloaded the solicitation. One (1) proposal was received on September 6, 2018. After evaluation by a panel of Authority employees in accordance with established Procurement Policies and Procedures, and subsequent negotiations, the proposal of Valley Ford Truck, Inc., was determined to be most advantageous to the Authority. Previous efforts to solicit this specialized vehicle under an Invitation to Bid process resulted in zero bids. Management revised the vehicle requirements and re-solicited as an RFP. Although the solicitation drew quite some interest, only Valley Ford Truck, Inc. proposed. Valley Ford Truck, Inc. has an expertise in complicated vehicle builds. A survey of interested parties that chose not to propose was conducted. Reasons provided included lack of experience building specialized vehicles for 600V DC catenary work.
- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE participation goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This contract shall be funded through the RTA Capital Fund, Fleet Management Department budget in an amount not to exceed \$337,988.32. This amount is approximately 11% above the budget estimate.

- 7.0 ALTERNATIVES: <u>Reject this offer</u>. Rejection of this offer would impact the reliability and service quality of the Authority's rail service.
  - 8.0 RECOMMENDATION: It is recommended that the offer of Valley Ford Truck, Inc., be accepted and the resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to enter into a contract.
  - 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

Interim CEO, General Manager/Secretary-Treasurer