## **RESOLUTION NO. 2019-8**

AUTHORIZING A FOUR-MONTH EXTENSION TO CONTRACT 2015-046 WITH LAKEFRONT LINES, INC. FOR SUPPLEMENTAL PARATRANSIT SERVICES, IN AN AMOUNT NOT TO EXCEED \$1,088,850.12, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$11,085,909.12 (GENERAL FUND, PARATRANSIT DEPARTMENT BUDGET)

WHEREAS, the Americans with Disabilities Act (ADA) of 1990 requires the Greater Cleveland Regional Transit Authority to provide paratransit service to all individuals who, due to physical or cognitive reasons, are not able to use fixed route bus or train service; and

WHEREAS, by Resolution No. 2015-067, the Board of Trustees authorized Contract No. 2015-046 with Lakefront Lines, Inc., with an office located at 13315 Brookpark Road, Brookpark, Ohio 44142, to provide Supplemental Paratransit Services in an amount not to exceed \$8,676,504.00; and

WHEREAS, on August 23, 2018, the CEO, General Manager/Secretary-Treasurer approved a one month extension through September 30, 2018 to this contract, in an amount not to exceed \$270,000.00, resulting in a total contract amount not to exceed \$8,946,504.00; and

WHEREAS, by Resolution No. 2018-091, the Board of Trustees authorized an additional four-month extension through January 31, 2019 in the amount of \$1,050,555.00, resulting in a total contract amount not to exceed \$9,997,059.00; and

WHEREAS, due to a four-month extension to the current contract to allow for a new solicitation, a contract amendment is now required; and

WHEREAS, Lakefront Lines, Inc. has offered to extend the contract from January 31, 2019 through May 31, 2019 at a 3% increase in hourly rate, in an amount not to exceed \$1.088.850.12, for a total contract amount not to exceed \$11,085,909.12.

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems a four-month contract extension with Lakefront Lines, Inc. to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Lakefront Lines, Inc. to extend the Supplemental Paratransit Services contract from January 31, 2019 through May 31, 2019 be and the same is hereby accepted.

Section 2. That the Interim CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to amend Contract No. 2015-046 with Lakefront Lines, Inc. to extend said contract through May 31, 2019.

Section 3. That said amendment shall be payable from the General Fund, Paratransit Department budget in an amount not to exceed \$1,088,850.12, for a total contract amount not to exceed \$11,085,909.12.

Section 4. That said contract, as amended, shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-76; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That all other terms and conditions of the original contract remain unchanged.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: January 15, 2019

President

Attest:

Interim CEO, General Manager/Secretary-Treasurer

Form 100-326



## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

| TITLE/DESCRIPTION:  CONTRACT: FOUR-MONTH CONTRACT EXTENSION FOR  SUPPLEMENTAL PARATRANSIT SERVICES |   | Resolution No.:  |
|--|---|------------------|
|  |   | 2019-8<br>Date:  |
|  |   | January 10, 2019 |
| VENDOR:  | VENDOR: LAKEFRONT LINES, INC.               |                  |
| AMOUNT:  | NTE \$1,088,850.12                          | Initiator:       |
|  |   | Paratransit      |
|  |   | Department       |
| ACTION REQUEST:  |   |                  |
| ☑ Approval   | ☐ Review/Comment ☐ Information Only ☐ Other |                  |

- 1.0 PURPOSE/SCOPE: This action is to authorize an amendment to Contract No. 2015-046 with Lakefront Lines, Inc. to extend the contract by four months, from January 31, 2019 through May 31, 2019.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority is federally mandated to provide complementary Paratransit services to eligible clients who, because of physical or cognitive reasons, are not able to use traditional fixed route bus or train service. This contract allows for the Authority to meet the requests that fluctuate on a daily basis. In an effort to provide mandated Paratransit service more cost effectively, an operational decision was made to align our existing purchased transportation contracts to expire at the same time, it is believed this will attract a larger pool of competitive transportation providers. GCRTA is currently in the procurement process of selecting contractor(s) for the new contract term. The current contract will expire on January 31, 2019. Due to the large number of respondents, it will take longer than usual to consider all of the Authority's possible options. If a contractor new to the Authority is selected, it is expected that additional start-up time will be required for hiring operators, purchasing vehicles, and developing new or expanded location(s). For these reasons, the Authority requests approval to extend the current contract with Lakefront Lines, Inc., which will expire on January 31, 2019, by an additional four months, resulting in a new expiration date of May 31, 2019.

Additional money is needed to support the four-month extension. Lakefront Lines, Inc. currently performs 21.4% of our Paratransit services. The current hourly rate is \$37.73. Lakefront Lines, Inc. is requesting a 3% increase in hourly rate, for a new rate of \$38.86, citing increases in driver labor, health care, and fuel. To fund this extension, an additional \$1,088,850.12 is required.

3.0 PROCUREMENT BACKGROUND: In July 2015, the Board of Trustees, by Resolution No. 2015-067, authorized Contract No. 2015-046 for Supplemental Paratransit Services with Lakefront Lines, Inc. in an amount not to exceed \$5,567,130.00 for a period of two years, with one, one-year option in an amount not to exceed \$3,109,374.00, for a total contract amount not to exceed \$8,676,504.00. The Authority's CEO, General Manager/Secretary-Treasurer exercised the one-year option in August 2017. The CEO, General Manager/Secretary-Treasurer approved Change Order No. 1 in August 2016 to add Paratransit All-Day passes to the contract at no additional cost to the Authority, and Change Order No. 2 in August 2018 to extend the contract by 30 days in an amount not to exceed \$270,000.00, resulting in a new total contract amount not to exceed \$8,946,504.00. In September 2018, the Board of Trustees, by Resolution No. 2018-091, authorized Change Order No. 3 for an additional four-month extension through January 31, 2019 in the amount of \$1,050,555.00, resulting in a total contract amount not to exceed \$9,997,059.00.

Staff Summary & Comments
Contract Extension for Supplemental Paratransit Services with Lakefront Lines, Inc.
Page 2

The Authority now requires an additional four-month extension in the amount of \$1,088,850.12, resulting in a total contract amount not to exceed \$11,085,909.12. The Change Order Committee reviewed and approved the request for the extensions.

A cost analysis was performed, and the Procurement Department has determined the price is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 22% DBE participation goal was established for this procurement in March 2015. Lakefront Lines, Inc. has agreed to maintain the established DBE participation goal through the use of its existing DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This increase shall be payable through the General Fund, Paratransit Department budget, in an amount not to exceed \$1,088,850.12, for a total contract amount not to exceed \$11,085,909.12. This is the budgeted amount for this extension.
- 7.0 ALTERNATIVES: <u>Reject this offer</u>. Rejection of this increase would limit the Authority's ability to provide required paratransit service to keep up with the growing demand for service expectations for eligible individuals, and cause the Authority to be non-compliant with ADA requirements.
- 8.0 RECOMMENDATION: This extension was discussed by the Board of Trustees at the January 8, 2019 Operational Planning & Infrastructure Committee meeting. It is recommended that the negotiated offer of Lakefront Lines, Inc. be accepted and the resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to modify the contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

Interim CEO, General Manager/Secretary-Treasurer