## RESOLUTION NO. 2019-46

AUTHORIZING CONTRACT NO. 2019-2 WITH KONE, INC. TO PROVIDE ELEVATOR, ESCALATOR AND LIFT MAINTENANCE AND REPAIR SERVICES, FOR A BASE PERIOD OF THREE YEARS IN AN AMOUNT NTE \$2,680,000.00 WITH TWO, ONE-YEAR OPTIONS IN AMOUNTS NTE \$952,000.00 AND \$984,000.00 RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NTE \$4,616,000.00 FOR FIVE YEARS (GENERAL FUND, ASSET & CONFIGURATION MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires a qualified vendor to provide elevator, escalator and lift maintenance and repair services; and

WHEREAS, the proposal of Kone Inc. located at 6670 West Snowville Road, Suite 7, Brecksville, Ohio 44141, to provide elevator, escalator and lift maintenance and repair services, as required, for a base period of three years, in an amount not to exceed \$2,680,000.00 with two, one-year options in amounts not to exceed \$952,000.00 and \$984,000.00 respectively, for a total contract amount not to exceed \$4,616,000.00, was received on February 14, 2019; and

WHEREAS, the Interim CEO, General Manager/Secretary-Treasurer deems the offer of Kone, Inc, as negotiated, to provide elevator, escalator and lift maintenance and repair services for a base period of three years with two one-year options, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Kone, Inc. to provide elevator, escalator and lift maintenance and repair services, as required, for a base period of three years with two, one-year options, as modified by negotiations, is hereby accepted.

Section 2. That the Interim CEO, General Manager/Secretary-Treasurer of the Authority be and he is hereby authorized to enter into a contract with Kone, Inc. to provide elevator, escalator and lift maintenance and repair services, as required, for a base period of three years with two, one-year options exercisable by the Interim CEO, General Manager/Secretary-Treasurer.

Section 3. That said contract shall be payable from the General Fund, Asset & Configuration Management Department budget, in an amount not to exceed \$2,680,000.00 for the base period of three years with two, one-year options in amounts not to exceed \$952,000.00 and \$984,000.00 respectively, for a total contract amount not to exceed \$4,616,000.00 for the five years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding and compliance by the contractor with the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees in Resolution No. 2015-076; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Kone, Inc will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 14, 2019

President∖

Attest:

Interim CEO, General Manager/Secretary-Treasurer

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## Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION:		Resolution No.:
CONTRACT:	NTRACT: ELEVATOR, ESCALATOR AND LIFT MAINTENANCE AND	2019-46
	REPAIR	Date:
VENDOR:	KONE, INC	May 9, 2019
AMOUNT:	NTE \$2,680,000.00 FOR BASE THREE YEARS WITH TWO,	Initiator:
	ONE-YEAR OPTIONS IN AMOUNTS NTE \$952,000.00 AND	Asset &
	\$984,000.00 RESPECTIVELY FOR A TOTAL CONTRACT	Configuration
	AMOUNT NTE \$4,616,000.00 FOR FIVE YEARS	Management
		Department
ACTION REQUEST:		
☑ Approval	☐ Review/Comment ☐ Information Only ☐ Other	

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the maintenance and repair of its elevators, escalators, and lifts at various facilities throughout the Authority, as required, for a base period of three years with two, one-year options.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority currently has 33 elevators, 12 escalators, and 5 platform lifts. A qualified vendor is needed to provide all parts, labor, and all other resources required to ensure the units are available at all times. The vendor will provide both preventative and corrective maintenance. The Authority does not employ personnel trained or qualified to perform the necessary monthly maintenance or repairs on these units.
- 3.0 PROCUREMENT BACKGROUND: The Request for Proposal ("RFP") was posted on the GCRTA Procurement web site and advertised in the local newspapers. Six interested parties downloaded the solicitation and three proposals were received on February 14, 2019.

After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, the proposal of Kone Inc. to provide elevator, escalator and lift maintenance and repair services for a period of three years in an amount not to exceed \$2,680,000.00 with two, one-year options, in amounts not to exceed \$952,000.00 and \$984,000.00 respectively, for a total negotiated contract amount not to exceed \$4,616,000.00, was determined to be the most advantageous to the Authority, price and all other factors considered.

A cost analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.

Staff Summary & Comments Elevator, Escalator and Lift Maintenance & Repair Page 2

- 6.0 ECONOMIC IMPACT: This contract will be funded through the General Fund, Asset & Configuration Management Department budget in an amount not to exceed \$2,680,000.00 for the base three years with two, one-year options in amounts not to exceed \$952,000.00 and \$984,000.000 respectively, for a total contract amount not to exceed \$4,616,000.00 for the five year period.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay the continued maintenance and repair service of the elevators, escalators, and wheelchair lifts at the Authority's facilities. Delaying these services would affect the safety of both the public and the Authority's employees and could cause the Authority to fall out of compliance with the Americans with Disabilities Act.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the May 14, 2019 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer of Kone, Inc. be accepted and the resolution passed authorizing the Interim CEO, General Manager/Secretary-Treasurer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

Interim CEO, General Manager/Secretary-Treasurer