RESOLUTION NO. 2022-5

AUTHORIZING CONTRACT NO. 2021-179 WITH CLEVELAND CHARCOAL AND SALT SUPPLY COMPANY FOR THE FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO YEARS IN AN AMOUNT NOT TO EXCEED \$133,000.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the furnishing of chemical ice melt to facilitate the melting of snow and ice; and

WHEREAS, the bid of Cleveland Charcoal and Salt Supply Company, located at 940 East 67th Street, Cleveland, OH. 44103, for the furnishing of chemical ice melt, as specified and as required, for a period of two years was received on January 5, 2022, at unit prices resulting in an amount not to exceed \$133,000.00; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Cleveland Charcoal and Salt Supply Company to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Cleveland Charcoal and Salt Supply Company, for the furnishing of chemical ice melt, as specified and as required, for a period of two years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Cleveland Charcoal and Salt Supply Company, for the furnishing of chemical ice melt, as specified and as required, for a period of two years.

Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed \$133,000.00 for a period of two years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years and compliance by the contractor with the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Cleveland Charcoal and Salt Supply Company, will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Chall Lul Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: January 25, 2022

Attest: Ajan D. Jantam Secretary-Treasurer

Form 100-326 07-03-97



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRI CONTRACT:	PTION: FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO YEARS	Resolution No.: 2022-5			
	AND AS REQUIRED, FOR AT ERIOD OF TWO TEARS	Date:			
VENDOR:	January 20, 2022				
	COMPANY	Initiator:			
	9 9	Fleet Management			
AMOUNT:	NOT TO EXCEED \$133,000.00 FOR TWO-YEAR PERIOD	Department			
ACTION REQUEST:					
	☐ Review/Comment ☐ Information Only ☐ Other				

- 1.0 PURPOSE/SCOPE: This action will allow the Authority to enter into a contract for the furnishing of chemical ice melt, as specified and as required, for a period of two years.
- 2.0 DESCRIPTION/JUSTIFICATION: This is a recurring procurement for ice melt to be used to facilitate the melting of ice and snow from the Authority's platforms, steps and sidewalks.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bids ("IFB") was posted on the Procurement section of the Authority's web site and advertised in the local newspapers. Twenty-three interested parties downloaded the solicitation. Three responsive bids were received on January 5, 2022. The following is a summary of those three bids:

Company Name	Anticipated Annual Usage	Price Year 1 Per 50 lb. Container	Price Year 2 Per 50 lb. Container	Total Price
Cleveland Charcoal & Salt Supply Company	10,000 Bags	\$6.55 \$65,500.00	\$6.75 \$67,500.00	\$133,000.00
Government MLO Supplies USA	10,000 Bags	\$8.47 \$84,743.13	\$9.32 \$93,217.44	\$177,960.56
Aries Distribution	10,000 Bags	\$8.81 \$88,100.00	\$8.81 \$88,100.00	\$176,200.00

Cleveland Charcoal & Salt Supply Company was determined to be a responsible bidder. The total bid of Cleveland Charcoal and Salt Supply Company has been determined by the Procurement Department to be the lowest responsive bid from a responsible bidder.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: That said contract shall be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed \$133,000.00 for a period of two years.
- 7.0 ALTERNATIVES: <u>Reject this offer</u>. Rejection of this offer could potentially disrupt service and impact service quality.
- 8.0 RECOMMENDATION: It is recommended that the offer of Cleveland Charcoal and Salt Supply Company be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

General Manager, Chief Executive Officer