RESOLUTION NO. 2022-86

AUTHORIZING CONTRACT NO. 2022-081 WITH RAIL DEVELOPMENT GROUP, LLC FOR THE FURNISHING OF REMANUFACTURED SWITCH MACHINES, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$155,700.00 (RTA DEVELOPMENT FUND, POWER AND WAY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority requires the furnishing of remanufactured switch machines to replace the obsolete speed fraters to efficiently operate the Authority's rail system; and

WHEREAS, the bid of Rail Development Group, LLC, located at 600 Mile Crossing Blvd. Rochester, New York 14624, for the furnishing of remanufactured switch machines, as specified and as required, for a period of three years, was received on August 17, 2022, at unit prices resulting in a total contract amount not to exceed \$155,700.00; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Rail Development Group, LLC to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Rail Development Group, LLC for the furnishing of remanufactured switch machines, as specified and as required, for a period of three years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer be and she is hereby authorized to enter into a contract with Rail Development Group, LLC for the furnishing of remanufactured switch machines, as specified and as required, for a period of three years.

Section 3. That said contract shall be funded through the RTA Development Fund. Power and Way Department budget, including but not limited to, Capital Grants OH-2018-001, OH-2018-024, OH-2019-037, and OH-2021-050, in an amount not to exceed \$155,700.00 (\$124,560.00 in federal funds which represents 80% of the total cost) for a period of three years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, if any: the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Rail Development Group, LLC will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Presidentan Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: September 20, 2022

Form 100-326 01-12-22



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRI		Resolution No.: 2022-86		
CONTRACT:	FURNISHING OF REMANUFACTURED SWITCH MACHINES, AS SPECIFIED & AS REQUIRED, FOR A PERIOD OF THREE YEARS	Date: September 15, 2022		
		Initiator:		
VENDOR:	RAIL DEVELOPMENT GROUP, LLC	Power and Way Department		
AMOUNT:	NOT TO EXCEED \$155,700.00			
ACTION REQUEST:				
	☐ Review/Comment ☐ Information Only ☐ Other			

- 1.0 PURPOSE/SCOPE: This resolution will allow the Authority to enter into a contract for the furnishing of remanufactured switch machines, as specified and as required, for a period of three years.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority has a need to replace the obsolete rail yard Speed Frater switch machines due to lack of spare part availability. These switch machines move the track and allow trains to cross from one track to another and are necessary for the efficient operation of the Authority's rail system.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bids ("IFB") was posted on the GCRTA Procurement web site and advertised in the local newspapers. Nineteen interested parties downloaded the solicitation. Two responsive bids were received on August 17, 2022.

The Basis of Award is the lowest responsive bid from a responsible bidder for the Total Base. Bid price. Rail Development Group, LLC was determined to be a responsible bidder.

Rail Development Group, LLC				
	Estimated			
	Three Year	Extended		
Unit Cost	Quantity	Cost		
\$5,190.00	30	\$155,700.00		

Patco Industries, Inc.				
Estimated				
Three Year	Extended			
Quantity	Cost			
30	\$269,850.00			
	Estimated Three Year Quantity			

A price analysis has been performed and the Procurement Department has determined the price to be fair and reasonable to the Authority. The bid price is approximately 35% below the budget estimate.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the RTA Development Fund, Power and Way Department budget, including but not limited to, Capital Grants OH-2018-001, OH-2018-024, OH-2019-037, and OH-2021-050, in an amount not to exceed \$155,700.00 (\$124,560.00 in federal funds which represents 80% of the total cost) for a period of three years.

- 7.0 ALTERNATIVES: <u>Reject this offer</u>. Rejection of this offer would impact the Authority's ability to efficiently operate the rail system.
- 8.0 RECOMMENDATION: It is recommended that the bid of Rail Development Group, LLC. be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

General Manager Chief Executive Officer