RESOLUTION NO. 2023-96

AUTHORIZING CONTRACT NO. 2023-133 WITH BAYCOM, INC. FOR THE PURCHASE OF RUGGEDIZED TABLETS FOR NON-REVENUE VEHICLES. AS SPECIFIED, IN AN AMOUNT NOT TO EXCEED \$263,444.40 (RTA DEVELOPMENT FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") deems it necessary to purchase ruggedized tablets for non-revenue vehicles used by Transit Police, Service Quality, Electronic Repair and Mobile Equipment Mechanics departments; and

WHEREAS, the bid of Baycom, Inc., located at 2040 Radisson St., Green Bay. Wisconsin, 54302, was received on October 12, 2023, in an amount not to exceed \$263,444.40 : and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Baycom. Inc. to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

- Section 1. That the bid of Baycom, Inc. for the purchase of ruggedized tablets for nonrevenue vehicles, be and the same is hereby accepted.
- Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Baycom, Inc. for the purchase of ruggedized tablets for non-revenue vehicles.
- Section 3. This procurement shall be payable through the RTA Development Fund, Information Technology Department budget, including but not limited to, 100% local funds pending FTA Capital grant revision OH-2023-042, for a total contract amount not to exceed \$263,444.40.
- Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.
- Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Baycom, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 19, 2023

Character President

Attest: <u>Majan D. Yawtam</u> Secretary-Treasurer

Form 100-326 01-12-22



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRI	Resolution No.:		
CONTRACT:	RUGGEDIZED TABLETS FOR NON-REVENUE VEHICLES	2023-96	
		Date:	
VENDOD	BAYCOM, INC.	December 14, 2023	
VENDOR:		Initiator: Information Technology	
AMOUNT:	\$263,444.40	Department	
ACTION REQUEST:			
	☐ Review/Comment ☐ Information Only ☐ Other		

- 1.0 PURPOSE/SCOPE: This resolution will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract to provide ruggedized tablets for non-revenue vehicles.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority's Transit Police operate a Computer Aided Dispatch and Automated Vehicle Locator ("CAD/AVL") software. The CAD/AVL, along with the Authority's radio system, allow the Transit Police dispatchers to communicate and track vehicles. Officers utilize the CAD/AVL on their computers to verify real-time data with the dispatchers to help improve situational awareness and improve speed and accuracy of field reporting.

The Authority's support departments, including Service Quality, Electronic Repair and Mobile Equipment Mechanics, play vital roles in keeping equipment and services running at safe and optimal levels. These departments utilize the CAD/AVL system to locate vehicles in service, view real-time data/communications, and to respond to urgent needs of the vehicles and passengers. For the CAD/AVL systems to function properly, the hardware and software must be maintained and operational. If one hardware/software component fails, it affects the system and, in many cases, causes the other areas of the system to fail.

The current devices are several years old and many of them are not rated for rugged/mobile usage, causing further system failures and repetitive maintenance. The Authority has identified a viable ruggedized solution to meet the needs of each of these departments. Replacing these devices will ensure the safety of our passengers, employees and vehicles, as well as maintain the highest level of our services possible.

3.0 PROCUREMENT BACKGROUND: The Invitation for Bids ("IFB") was posted on the Authority's Procurement website and advertised in the local newspapers. Forty-one (41) interested parties, including potential subcontractors, downloaded the solicitation package. Six (6) bids were received and opened on October 12, 2023. Of those six (6) bids, there were two (2) responsive bids. They are as follows:

Company Name	Total Base Bid
Baycom, Inc.	\$263,444.40
Southern Computer Warehouse	\$297,251.74

The Basis of Award is the lowest responsive bid from a responsible bidder for the Total Base Bid price. Baycom, Inc. was determined to be a responsible bidder. The Total Base Bid price of \$263,444.40 from Baycom, Inc. is 24.73% below the project estimate of \$349,995.00.

- A price analysis has been performed, and the bid of Baycom, Inc. has been determined by the Procurement Department to be fair and reasonable to the Authority.
- 4.0 AFFIRMATIVE ACTION/ DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement shall be payable through the RTA Development Fund, Information Technology Department budget, including but not limited to 100% local funds, pending FTA Capital grant revision OH-2023-042, for a total contract amount not to exceed \$263,444.40.
- 7.0 ALTERNATIVES: Reject this bid. Rejection of this bid will impair the Authority's ability to ensure the safety of our passengers, employees, and vehicles.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the December 5, 2023 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the bid from Baycom, Inc. be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

General Manager, Chief Executive Officer