RESOLUTION NO 2024-9

AUTHORIZING CONTRACT NO. 2023-173 WITH GOVERNMENT MLO SUPPLIES USA, INC. FOR THE FURNISHING OF CHEMICAL ICE MELT, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO (2) YEARS IN AN AMOUNT NOT TO EXCEED \$135,700.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") requires the furnishing of chemical ice melt to facilitate the melting of snow and ice; and

WHEREAS, the bid of Government MLO Supplies USA, Inc., located at 7939 Norfolk Ave, Suite 201, Bethesda, MD 20814, for the furnishing of chemical ice melt, as specified and as required, for a period of two (2) years was received on December 20, 2023, at unit prices resulting in an amount not to exceed \$135,700.00 for the total estimated usage; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid of Government MLO Supplies USA, Inc. to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of Government MLO Supplies USA, Inc., for the furnishing of chemical ice melt, as specified and as required, for a period of two (2) years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Government MLO Supplies USA, Inc. for the furnishing of chemical ice melt, as specified and as required, for a period of two (2) years.

Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed \$135,700.00 for a period of two (2) years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon funding for future years, compliance by the contractor with the specifications and addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Government MLO Supplies USA, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: January 23, 2024

President

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Attest: Secretary Treasurer

Form 100-326 01-12-22



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRI CONTRACT:	Resolution No.: 2024-9					
	Date: January 18, 2024					
VENDOR: GOVERNMENT MLO SUPPLIES USA, INC.		Initiator:				
AMOUNT:	\$135,700.00	Fleet Management Department				
ACTION REQUEST:						
	☐ Review/Comment ☐ Information Only ☐ Other					

- 1.0 PURPOSE/SCOPE: This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract for the furnishing of chemical ice melt, as specified and as required, for a period of two (2) years.
- 2.0 DESCRIPTION/JUSTIFICATION: This is a recurring procurement for chemical ice melt to be used to facilitate the melting of ice and snow from the Authority's platforms, steps, and sidewalks.
- 3.0 PROCUREMENT BACKGROUND: The Invitation for Bid ("IFB") was posted on the Authority's Procurement web site and advertised in the local newspapers. Twenty-two (22) interested parties downloaded the solicitation. Two (2) responsive bids were received on December 20, 2023. The following is a summary of those bids:

Company Name	Anticipated Annual Usage	Price Year 1 Per 50 lb. Container	Price Year 2 Per 50 lb. Container	Total Price
Government MLO Supplies USA, Inc.	10,000 Bags	\$6.64 \$66,400.00	\$6.93 \$69,300.00	\$135,700.00
Ninja De-Icer	10,000 Bags	\$7.40 \$74,000.00	\$7.66 \$76,600.00	\$150,600.00

Government MLO Supplies USA, Inc. was determined to be a responsible bidder. The total bid of Government MLO Supplies USA, Inc. has been determined by the Procurement Department to be the lowest responsive bid from a responsible bidder. The bid price is 3.7% below the budget estimate.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Fleet Management Department budget, in an amount not to exceed \$135,700.00 for a period of two (2) years.
- 7.0 ALTERNATIVES: Reject this bid. Rejection of this bid could potentially disrupt service and impact service quality.

- 8.0 RECOMMENDATION: It is recommended that the bid of Government MLO Supplies USA, Inc. be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

General Manager, Chief Executive Officer