

RESOLUTION NO. 2025-55

AUTHORIZING CONTRACT NO. 2025-1 WITH BRINK'S, INC. TO PROVIDE REVENUE COLLECTION AND PROCESSING SERVICES (ARMORED TRANSPORTATION SERVICES) IN AN AMOUNT NOT TO EXCEED \$983,075.00 FOR THE BASE THREE YEARS AND IN AMOUNTS NOT TO EXCEED \$345,860.00 AND \$354,506.00 FOR EACH OF THE TWO OPTION YEARS, RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$1,683,441.00 FOR THE FIVE-YEAR PERIOD (GENERAL FUND, REVENUE DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") requires revenue collection and processing services (armored transportation services); and

WHEREAS, the proposal from Brink's, Inc. ("Brinks"), located at 1422 Superior Avenue, Cleveland, Ohio 44114, to provide revenue collection and processing services for a period of three years with two, one-year options, was received on February 28, 2025; and

WHEREAS, after negotiations, Brink's has offered to provide the services at negotiated rates resulting in an amount not to exceed \$983,075.00 for the base three years and in amounts not to exceed \$345,860.00 and \$354,506.00 for each option year, respectively, for a total contract amount not to exceed \$1,683,441.00 for the five-year period; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer from Brink's to be in the best interest of the Authority, price and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from Brink's to provide revenue collection and processing services (armored transportation services) for a period of three base years with two, one-year options be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Brink's to provide revenue collection and processing services for a period of three years, with the authority to exercise the two, one-year options.

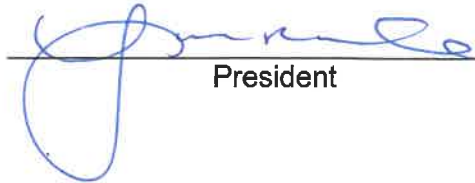
Section 3. That said contract shall be payable from the General Fund, Revenue Department budget, in an amount not to exceed \$983,075.00 for the base three years, and in amounts not to exceed \$345,860.00 and \$354,506.00 for each of the two option years, respectively, for a total contract amount not to exceed \$1,683,441.00 for the five-year period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the specifications and addenda, if any; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Brink's will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 20, 2025



President

Attest:



Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: REVENUE COLLECTION AND PROCESSING SERVICES (ARMORED TRANSPORTATION SERVICES) FOR A PERIOD OF THREE YEARS WITH TWO, ONE-YEAR OPTIONS VENDOR: BRINK'S, INC. AMOUNT: NTE \$983,075.00 FOR THE BASE THREE YEARS, AND IN AMOUNTS NTE \$345,860.00 AND \$354,506.00 FOR EACH OF THE TWO OPTION YEARS, RESPECTIVELY, FOR A TOTAL CONTRACT AMOUNT NTE \$1,683,441.00 FOR THE FIVE-YEAR PERIOD	Resolution No.: 2025-55
	Date: May 15, 2025
	Initiator: Revenue Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval Review/Comment Information Only Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract for revenue collection and processing services for a period of three years with two, one-year options.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Revenue Department is responsible for the coordination and control of the contract for pick-up, delivery, processing, and depositing of revenues collected at eight locations throughout the Authority. This is a recurring contract and is necessary for the proper handling and audit tracking of this revenue.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal was posted on the Authority's Procurement Department web site and advertised in the local newspapers. Four interested parties downloaded the solicitation package. One proposal was received on February 28, 2025. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, and after negotiations, the proposal from Brink's, Inc. ("Brink's") to provide revenue collection and processing services in an amount not to exceed \$983,075.00 for the base three years and in amounts not to exceed \$345,860.00 and \$354,506.00 for each of the two options years, respectively, was agreed upon.
- A cost analysis was performed, and the Procurement Department determined the negotiated total contract amount to be fair and reasonable to the Authority.
- 4.0 **DBE BACKGROUND:** A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Revenue Department budget, in an amount not to exceed \$983,075.00 for the base three years, and in amounts not to exceed \$345,860.00 and \$354,506.00 for each of the two option years, respectively, for a total contract amount not to exceed \$1,683,441.00 for the five-year period.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer will leave the Authority without critical revenue collection services causing delays in the daily collection of revenue.

- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the May 6, 2025 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer from Brink's be accepted and the resolution adopted, authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer