RESOLUTION NO. 2025-56

AUTHORIZING CONTRACT NO. 2024-197 WITH TRINITY DOOR SYSTEMS, INC. TO PROVIDE PREVENTIVE MAINTENANCE AND REPAIRS OF AUTOMATED PEDESTRIAN DOORS IN AN AMOUNT NOT TO EXCEED \$279,631.38 FOR A PERIOD OF THREE YEARS AND IN AMOUNTS NOT TO EXCEED \$109,950.56 AND \$122,800.31 FOR EACH OPTION YEAR, RESPECTIVELY, FOR A TOTAL FIVE-YEAR CONTRACT AMOUNT NOT TO EXCEED \$512,382.25 (GENERAL FUND, SERVICE MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") has a need for preventive maintenance and repair services for 105 Automated Pedestrian Doors ("APD"); and

WHEREAS, on January 8, 2025, the Authority received a proposal from Trinity Door Systems, Inc. ("Trinity"), located at 13886 Woodworth Rd., New Springfield, OH 44443, to provide preventive maintenance and repairs of APD; and

WHEREAS, Trinity offered to provide these services in an amount not to exceed \$279,631.38 for a period of three years and in amounts not to exceed \$109,950.56 and \$122,800.31 for the two option years, respectively, for a total five-year contract amount not to exceed \$512,382.25; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer from Trinity as negotiated, to provide preventive maintenance and repairs to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from Trinity, as negotiated, to provide preventive maintenance and repairs for a period of three years with two additional one-year options for renewal be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Trinity to provide preventive maintenance and repair services for a period of three years with two additional one-year options for renewal exercisable by the General Manager, Chief Executive Officer.

Section 3. That said contract will be funded through the General Fund, Service Management Department budget, in an amount not to exceed \$279,631.38 for a period of three years and in amounts not to exceed \$109,950.56 and \$122,800.31 for the two option years, respectively, for a total five-year contract amount not to exceed \$512,382.25.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the specifications and addenda, if any; bonding and insurance requirements; and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Authority's Board of Trustees expects that Trinity will attempt to exceed the 0% DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: May 20, 2025

Secretary-Treasurer

Form 100-326 01-12-22



Greater Cleveland Regional Transit Authority STAFF SUMMARY AND COMMENTS

TITLE/DESCRIPTION:		Resolution No.:
CONTRACT:	AUTOMATIC PEDESTRIAN DOORS PREVENTIVE MAINTENANCE AND REPAIRS	2025-56
		Date:
VENDOR:	TRINITY DOOR SYSTEMS, INC.	May 15, 2025
		Initiator:
AMOUNT:	NOT TO EXCEED \$279,631.38 FOR A PERIOD OF	Service Management
	THREE YEARS AND IN AMOUNTS NOT TO EXCEED	Department
	\$109,950.56 AND \$122,800.31 FOR EACH OPTION	
	YEAR, RESPECTIVELY, FOR A TOTAL FIVE YEAR	
	CONTRACT AMOUNT NOT TO EXCEED \$512,382.25	
ACTION REQUEST:		

- - Review/Comment

Information Only

Other

- PURPOSE/SCOPE: This action will allow the Greater Cleveland Regional Transit Authority 1.0 ("Authority") to enter into a negotiated agreement to provide regular preventive maintenance and repairs, as needed, for Automatic Pedestrian Doors ("APD"), including parts and labor at various Authority sites.
- 2.0 DESCRIPTION/JUSTIFICATION: The Authority has an ongoing and recurring need for maintenance and repair of 105 APD that provide accessibility to customers. The contract will include preventive maintenance to allow for the repair or replacement of normal wear and tear items under guarantees and warranties before such items fail.
- 3.0 PROCUREMENT BACKGROUND: The Request for Proposal ("RFP") was posted on the Authority's Procurement website and advertised in the local newspapers. Eleven (11) interested parties downloaded the solicitation package. One (1) proposal was received on January 8, 2025. After an initial evaluation by a panel of Authority employees, the proposer was selected to be interviewed.

A best and final offer was requested and reviewed by a panel of Authority employees in accordance with established Procurement Department policies and procedures. After negotiations, the proposal from Trinity Door Systems, Inc. to provide said services in an amount not to exceed \$279,631.38 for a period of three years and in amounts not to exceed \$109,950.56 and \$122,800.31 for each option year, respectively, for a total five-year contract amount not to exceed \$512,382.25 was agreed upon. A cost analysis was performed, and the Procurement Department determined that the negotiated total contract amount is fair and reasonable to the Authority. The negotiated total contract amount is approximately 32% below the independent cost estimate of \$762,229.00 for the five-year period.

- 4.0 DBE BACKGROUND: A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 POLICY IMPACT: Does not apply.

- 6.0 ECONOMIC IMPACT: This procurement will be funded through the General Fund, Service Management Department budget, in an amount not to exceed \$279,631.38 for a period of three years and in amounts not to exceed \$109,950.56 and \$122,800.31 for each option year, respectively, for a total five-year contract amount not to exceed \$512,382.25.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would prevent or delay the Authority's ability to obtain preventive maintenance and repairs for the APD.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the May 6, 2025 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer from Trintiy Door Systems, Inc. be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

General Manager, Chief Executive Officer