Greater Cleveland Regional Transit Authority

Summary of Proposed Award
Furnishing of Ultra Low Sulfur Diesel Fuel for a Period of Three Years

Presented to: Organizational, Services & Performance Monitoring Committee
January 8, 2019
PROJECT OVERVIEW
FURNISHING OF DIESEL FUEL

- Ultra Low Sulfur Diesel Fuel (ULSDF) is required for the operation of 70% of the Authority’s revenue and non-revenue fleets of vehicles.
- The Authority procures approximately 2,415,000 gallons of ULSDF per year.
- The ULSDF price fluctuates based on the average daily sales rate tracked and published by the Oil Price Information Services (OPIS).
PROCUREMENT OVERVIEW
FURNISHING OF DIESEL FUEL

- The Invitation for Bid for the furnishing of ULSDF, as specified and as required, for a period of three years was issued on October 22, 2018.
- Eight responsive bids were received on November 20, 2018.
- A summary of those bids is as follows:
## PROCUREMENT OVERVIEW
### FURNISHING OF DIESEL FUEL

<table>
<thead>
<tr>
<th>Company</th>
<th>Price Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ports Petroleum Co.</td>
<td>$0.0307 Below OPIS</td>
</tr>
<tr>
<td>RKA Petroleum</td>
<td>$0.0297 Below OPIS</td>
</tr>
<tr>
<td>Mansfield Oil</td>
<td>$0.0217 Below OPIS</td>
</tr>
<tr>
<td>Great Lakes Petroleum</td>
<td>$0.0050 Below OPIS</td>
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<tr>
<td>Petroleum Traders</td>
<td>OPIS Plus $0.0030</td>
</tr>
<tr>
<td>Lykins Energy Solution</td>
<td>OPIS Plus $0.0089</td>
</tr>
<tr>
<td>Musket Corporation</td>
<td>OPIS Plus $0.0200</td>
</tr>
<tr>
<td>Guttman Energy</td>
<td>OPIS Plus $0.0290</td>
</tr>
</tbody>
</table>

Greater Cleveland Regional Transit Authority
PROCUREMENT OVERVIEW
FURNISHING OF DIESEL FUEL

Lowest Responsive and Responsible Bidder was determined to be:

- Ports Petroleum Co. Inc.
- Located in Wooster, Ohio
- For the furnishing of ULSDF for a period of three years at a firm basis rate of OPIS average daily rate on the date of delivery minus $0.0307 per gallon
PROCUREMENT OVERVIEW
FURNISHING OF DIESEL FUEL

Experience:
- State of Ohio DAS
- City of Akron
- Ohio University
- GCRTA - Ports Petroleum Co. Inc., is a previous supplier with satisfactory performance.
PROCUREMENT OVERVIEW
FURNISHING OF DIESEL FUEL

Recommendation:
- Staff requests that the Organizational, Services & Performance Monitoring Committee recommend to the Board of Trustees the award of a contract to Ports Petroleum Co. Inc., for the furnishing of approximately 7,245,000 gallons of Ultra Low Sulfur Diesel fuel, as specified and as required, for a period of three years.
QUESTIONS/COMMENTS