



Non-Rail and HealthLine Landscaping Services

Organizational, Services & Performance
Monitoring Committee
February 2, 2021

Non-Rail and HealthLine Landscaping Services Project Overview

Landscaping Areas:

- HealthLine – 37 sites
- Bus Loops – 19
- Transit Centers & Park-N-Rides – 7
- Operating Facilities – 6

Non-Rail and HealthLine Landscaping Services Project Overview

Scope of Services:

- Spring clean-up
- Fall clean-up
- Bed maintenance
- Turf maintenance
- Pruning

Non-Rail and HealthLine Landscaping Services Project Overview

Scope of Services, continued:

- Planting of annuals along the HealthLine in the Spring and Fall
- Winter plant protection

Non-Rail and HealthLine Landscaping Services Project Overview

Previous vs. Current Contract:

- Previous was Invitation for Bid (IFB)
 - 5 separate contracts (HealthLine Landscaping, Non-Rail Landscaping, Non-Rail Chemical Application, Pruning, and HealthLine Annual Flowers)
 - Based on lowest responsive and responsible bid (cost was primary criteria)

Non-Rail and HealthLine Landscaping Services Project Overview

Previous vs. Current Contract, continued:

- Current is Request for Proposal (RFP)
 - One contract and single point of accountability
 - Interview potential vendors to discuss quality of service and prevent future issues
 - Evaluated on numerous criteria

Non-Rail and HealthLine Landscaping Services Procurement Overview

- Request for Proposal (RFP) issued October 26, 2020
- Accessed on the GCRTA website by 12 interested parties
- 2 firms proposed

Non-Rail and HealthLine Landscaping Services Procurement Overview

Evaluation Panel:

- Engineering and Project Management
- Office of Business Development
- Office of Management and Budget
- Rail
- Service Management
- Procurement

Non-Rail and HealthLine Landscaping Services Procurement Overview

Evaluation Criteria:

- Qualifications, past performance, and experience
- Understanding scope of services and approach to providing services
- Project management and project management software
- Understanding of project, GCRTA needs, and past performance of projects of a similar nature
- Cost effectiveness

Non-Rail and HealthLine Landscaping Services Procurement Overview

Recommended Firm:

- Pirc Company Landscaping & Snowplowing, LLC, located in Wickliffe, Ohio

20% DBE Goal will be achieved through the use of Top Designer Landscaping.

Non-Rail and HealthLine Landscaping Services Procurement Overview

Pirc Landscaping & Snowplowing, LLC:

- Family-owned company in business for 40 years
- Serve a variety of large clients
- Successful performance on Authority contracts
 - Rapid Transit Station Landscaping Services
 - 2020 Emergency Non-Rail Landscaping Services
- Qualified project manager and management team
- Sufficient equipment, vehicles, and staffing

Non-Rail and HealthLine Landscaping Services Procurement Overview

Other Clients Include:

- City of Euclid
- Cleveland Foodbank
- Cuyahoga Community College
- Cuyahoga Valley National Park
- Laketran
- Northeast Ohio Regional Sewer District
- The MetroHealth System

Non-Rail and HealthLine Landscaping Services Procurement Overview

Recommendation:

- Staff requests that the Organizational, Services & Performance Monitoring Committee recommend an award to Pirc Company Landscaping & Snowplowing, LLC to provide Non-Rail and HealthLine Landscaping Services for a three-year period with two, one-year options in an amount to exceed \$792,995.98 for the base three years, and amounts not to exceed \$266,975.31 and \$269,645.07 for each option year, respectively, for a total contract amount not to exceed \$1,329,616.36.