

RESOLUTION NO. 2023-19

AUTHORIZING CONTRACT NO. 2023-003 WITH CPC INDUSTRIES, INC. FOR THE FURNISHING OF HEAVY-DUTY CLEANER/DEGREASER, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO (2) YEARS, IN AN AMOUNT NOT TO EXCEED \$161,000.00 (GENERAL FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") has a recurring requirement to obtain heavy-duty cleaner/degreaser, as specified and as required, for a period of two (2) years, to be used by the Authority for interior and exterior surface cleaning of transit vehicles; and

WHEREAS, the bid of CPC Industries, Inc. with an office at 712 East 163<sup>rd</sup> Street, Cleveland, Ohio 44110, for the furnishing of heavy-duty cleaner/degreaser, as specified and as required, for a period of two (2) years, at unit prices resulting in a total contract amount not to exceed \$161,000.00, was received on February 15, 2023; and

WHEREAS, the General Manager, Chief Executive Officer deems the bid from CPC Industries, Inc. to be the lowest responsive bid from a responsible bidder and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the bid of CPC Industries, Inc. for the furnishing of heavy-duty cleaner/degreaser, as specified and as required, for a period of two (2) years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with CPC Industries, Inc. for the furnishing of heavy-duty cleaner/degreaser, as specified and as required, for a period of two (2) years.

Section 3. That said contract shall be payable from the General Fund, Fleet Management Department budget, in an amount not to exceed \$161,000.00 for a period of two (2) years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor to the Specifications and Addenda, thereto, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements; and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that CPC industries, Inc. will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: March 21, 2023



\_\_\_\_\_  
President

Attest:   
\_\_\_\_\_  
Secretary-Treasurer



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| <b>TITLE/DESCRIPTION:</b><br><b>CONTRACT:</b> FURNISHING OF HEAVY-DUTY CLEANER/DEGREASER, AS SPECIFIED AND AS REQUIRED, FOR A PERIOD OF TWO (2) YEARS<br><br><b>VENDOR:</b> CPC INDUSTRIES, INC.<br><br><b>AMOUNT:</b> NTE \$161,000.00 | <b>Resolution No.:</b><br>2023-19                |
|   | <b>Date:</b><br>March 16, 2023                   |
|   | <b>Initiator:</b><br>Fleet Management Department |
| <b>ACTION REQUEST:</b><br><input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____   |  |

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a contract for the furnishing of heavy-duty cleaner/degreaser, as specified and as required, for a period of two (2) years.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority uses heavy-duty cleaner/degreaser for interior and exterior surface cleaning of its transit vehicles, including the chassis and undercarriage.
- 3.0 **PROCUREMENT BACKGROUND:** The Invitation for Bids (“IFB”) was posted on the Authority’s Procurement website and advertised in the local newspapers. Thirty (30) interested parties downloaded the solicitation. Three (3) bids were received on February 15, 2023, and two (2) were deemed responsive. The bid of CPC Industries, Inc. has been determined by the Procurement Department to be the lowest responsive bid from a responsible bidder.

| Supplier             | Anticipated Usage<br>Year 1<br>50,000 gal. | Anticipated Usage<br>Year 2<br>50,000 gal. | Total Contract |
|----------------------|--|--|----------------|
| CPC Industries, Inc. | Unit Cost - \$1.61<br>\$80,500.00          | Unit Cost- \$1.61<br>\$80,500.00           | \$161,000.00   |
| G & L Supply         | Unit Cost - \$2.29<br>\$114,500.00         | Unit Cost - \$2.29<br>\$114,500.00         | \$229,000.00   |

A price analysis has been performed, and the Procurement Department has determined the total bid from CPC Industries, Inc. to be fair and reasonable to the Authority.

- 4.0 **AFFIRMATIVE ACTION/DBE BACKGROUND:** All Affirmative Action requirements have been met. A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Fleet Management Department budget, in an amount not to exceed \$161,000.00 for a period of two (2) years. The contract award is approximately 30% below the budget estimate.
- 7.0 **ALTERNATIVES:** Reject this bid. Rejection of this bid would delay procurement of this product and cause the Authority to be without heavy-duty cleaner/degreaser that would adversely affect the physical appearance of the Authority’s revenue vehicles.

- 8.0 RECOMMENDATION: It is recommended that the bid of CPC Industries, Inc. be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENT: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
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General Manager, Chief Executive Officer