

RESOLUTION NO. 2023-100

AUTHORIZING CONTRACT NO. 2023-185 WITH TRAPEZE SOFTWARE GROUP, INC. DBA VONTAS TO PROVIDE COMPUTER AIDED DISPATCH AND AUTOMATED VEHICLE LOCATOR ("CAD/AVL") MAINTENANCE AND SUPPORT SERVICES IN AN AMOUNT NOT TO EXCEED \$4,559,274.00 FOR A PERIOD OF FIVE (5) YEARS (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") currently utilizes Trapeze Software Group, Inc. dba Vontas licensed products ("OnRoute") for its Computer Aided Dispatch and Automated Vehicle Locator ("CAD/AVL") applications, and has an ongoing need for maintenance and support to ensure the system is reliable and functioning properly; and

WHEREAS, the Authority's CAD/AVL software is proprietary to Trapeze Software Group, Inc., dba Vontas, the original provider and installer of this software; and

WHEREAS, R.C. 306.43(H)(3) provides that competitive bidding is not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the offer of Trapeze Software Group, Inc. dba Vontas, located at 5265 Rockwell Drive NE, Cedar Rapids, Iowa 52402, to provide CAD/AVL maintenance and support services was received on November 28, 2023; and

WHEREAS, after negotiations, a total price not to exceed \$4,559,274.00 for a period of five (5) years was agreed upon; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of Trapeze Software Group, Inc. dba Vontas, as negotiated, to provide CAD/AVL maintenance and support services for a period of five (5) years, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer of Trapeze Software Group, Inc. dba Vontas, as negotiated, to provide Computer Aided Dispatch and Automated Vehicle Locator ("CAD/AVL") maintenance and support services for a period of five (5) years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Trapeze Software Group, Inc. dba Vontas, as negotiated, to provide CAD/AVL maintenance and support services for a period of five (5) years.

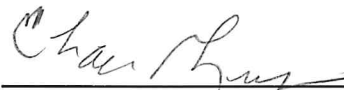
Section 3. This contract shall be payable through the General Fund, Information Technology Department budget in amounts not to exceed \$825,549.00 Fiscal Year ("FY") 2024, \$866,480.00 FY 2025, \$909,697.00 FY 2026, \$955,021.00 FY 2027, and \$1,002,527.00 FY 2028, for a total contract amount not to exceed \$4,559,274.00 for a period of five (5) years.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the Specifications and Addenda, if any; the Affirmative Action Plan adopted by the Board of Trustees; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Trapeze Software Group, Inc. dba Vontas will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: December 19, 2023



President

Attest:



Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: COMPUTER AIDED DISPATCH AND AUTOMATED VEHICLE LOCATOR (CAD/AVL) MAINTENANCE AND SUPPORT VENDOR: TRAPEZE SOFTWARE GROUP, INC. DBA VONTAS AMOUNT: NTE \$4,559,274.00 FOR A PERIOD OF FIVE (5) YEARS	Resolution No.: 2023-100
	Date: December 14, 2023
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a negotiated agreement to provide maintenance and support services for the Authority's Computer Aided Dispatch and Automated Vehicle Locator ("CAD/AVL") system for a period of five (5) years.

2.0 **DESCRIPTION/JUSTIFICATION:** The Authority utilizes "OnRoute" software, a product of Trapeze Software Group, Inc. dba Vontas ("Vontas"), for its CAD/AVL system. The CAD/AVL system, along with the Authority's radio system, allows the Authority to track vehicles, monitor on-time performance, talk/text with vehicle operators, obtain real-time vehicle tracking and operator turn-by-turn navigation, and provides remote device management and vehicle diagnostics for predictive maintenance. In order for the CAD/AVL and radio system to function properly, the hardware and software must be maintained and operational at all times. If one software or hardware component fails, it can affect the entire system and, in many cases cause other areas of the system to fail. A maintenance and service agreement with the original provider is vital to the operation of the CAD/AVL system. If there is a hardware or software failure, the Authority will need Vontas to correct the problem as quickly as possible. In addition to software fixes (patches), the Authority will also receive free upgrades and training.

3.0 **PROCUREMENT BACKGROUND:** Per R.C. 306.43(H)(3), competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof, as supplied by the original source or its successors or assigns. Vontas is the original provider and developer of the Authority's CAD/AVL software and hardware.

The Procurement Department requested a proposal from Vontas on November 16, 2023. Vontas offered to provide CAD/AVL maintenance and support services for a period of five (5) years in a total contract amount not to exceed \$4,559,274.00 (2024 - \$825,549.00; 2025 - \$866,480.00; 2026 - \$909,697.00; 2027 - \$955,021.00; and 2028 - \$1,002,527.00). The Information Technology and Procurement Departments reviewed the proposal for adherence to the technical requirements. The proposal submitted by Vontas, as negotiated, is 13% below the independent cost estimate of \$5,225,000.00, which was based on historical pricing.

A cost analysis has been performed, and the Procurement Department determined that the negotiated price is fair and reasonable to the Authority.

- 4.0 AFFIRMATIVE ACTION/DBE BACKGROUND: A 0% DBE goal was established for this procurement because it is for the maintenance of proprietary software, in which work is limited and exclusive to the original provider and installer by agreement.
- 5.0 POLICY IMPACT: Does not apply.
- 6.0 ECONOMIC IMPACT: This contract shall be payable through the General Fund, Information Technology Department budget, in amounts not to exceed \$825,549.00 Fiscal Year ("FY") 2024, \$866,480.00 FY 2025, \$909,697.00 FY 2026, \$955,021.00 FY 2027, and \$1,002,527.00 FY 2028, for a total contract amount not to exceed \$4,559,274.00 for a period of five (5) years.
- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would prevent or delay the renewal of the Authority's CAD/AVL maintenance and support agreement, hindering essential software and hardware support for maintaining the Authority's CAD/AVL and radio system, which are vital to providing safety-critical transit communications and efficient operations.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the December 5, 2023 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer of Trapeze Software Group, Inc. dba Vontas, as negotiated, be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None.

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer