

RESOLUTION NO. 2025-70

AUTHORIZING CONTRACT NO. 2025-84 WITH CBTS, LLC DBA CBTS TECHNOLOGY SOLUTIONS, LLC TO PROVIDE NEXT GENERATION TELEPHONE SYSTEM SERVICES FOR A PERIOD OF ONE YEAR THROUGH THE OHIO DEPARTMENT OF ADMINISTRATIVE SERVICES, COOPERATIVE PURCHASING PROGRAM, IN AN AMOUNT NOT TO EXCEED \$209,918.16 (GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") has a recurring need to provide Next Generation Telephone Services throughout the Authority; and

WHEREAS, this telephone service is available through the Ohio Department of Administrative Services, Cooperative Purchasing Program ("Cooperative Purchasing Program"); and

WHEREAS, the Board of Trustees authorized utilization of the Cooperative Purchasing Program in Resolution No. 2017-102, as set forth in Chapter 410 of the Codified Rules and Regulations of the Greater Cleveland Regional Transit Authority ("Code Book"); and

WHEREAS, through Contract No. MCSA0003 with the Cooperative Purchasing Program CBTS, LLC dba CBTS Technology Solutions, LLC with an office located at 221 East Fourth Street, Cincinnati, OH 45202, has offered to provide such services for a period of one year in an amount not to exceed \$209,918.16; and

WHEREAS, the General Manager, Chief Executive Officer has determined it is in the best interest of the Authority to provide Next Generation Telephone System services from CBTS, LLC dba CBTS Technology Solutions, LLC utilizing the Cooperative Purchasing Program and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from CBTS, LLC dba CBTS Technology Solutions, LLC through the Cooperative Purchasing Program, to provide Next Generation Telephone System services for a period of one year, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer be and she is hereby authorized to enter into a contract with CBTS, LLC dba CBTS Technology Solutions, LLC to provide Next Generation Telephone System services for a period of one year.

Section 3. That said contract will be funded through the General Fund, Information Technology Department budget, in a total contract amount not to exceed \$209,918.16 for a period of one year.

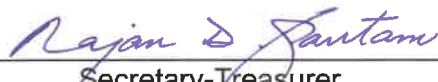
Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the specifications and addenda, if any; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: June 17, 2025



President

Attest: 

Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: NEXT GENERATION TELEPHONE SYSTEM SERVICES VENDOR: CBTS, LLC DBA CBTS TECHNOLOGY SOLUTIONS, LLC AMOUNT: NOT TO EXCEED \$209,918.16 FOR A PERIOD OF ONE YEAR	Resolution No.: 2025-70
	Date: June 12, 2025
	Initiator: Information Technology Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval Review/Comment Information Only Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a recurring agreement to purchase Next Generation Telephone System services for a period of one year through the Ohio Department of Administrative Services, Cooperative Purchasing Program ("Cooperative Purchasing Program").
- 2.0 **DESCRIPTION/JUSTIFICATION:** To support the Authority's internal and external voice communication needs, the Information Technology Department previously operated a large network of Private Branch Exchange telephone systems. These systems were costly to maintain and offered limited disaster recovery and business continuity capabilities. In 2016, the Information Technology Department began evaluating a hosted telephony solution called the Next Generation Telephone System offered by CBTS, LLC dba CBTS Technology Solutions, LLC through the State of Ohio's Cooperative Purchasing Program. Following a successful pilot involving customer-facing call centers and selected employees, the IT Steering Committee approved full implementation. The service was expanded in 2017 and 2018 to provide hosted telephony across the entire Authority, along with video conferencing capabilities for district conference rooms. The Authority continues to require these hosted services on an annual basis.
- 3.0 **PROCUREMENT BACKGROUND:** In Chapter 410 of the Codified Rules and Regulations of the Greater Cleveland Regional Transit Authority ("Code Book"), the Board of Trustees has authorized the General Manager, Chief Executive Officer to utilize the Cooperative Purchasing Program. This resolution will authorize the purchase of the Next Generation Telephone System through the Cooperative Purchasing Program with CBTS, LLC dba CBTS Technology Solutions, LLC under Contract No. MCSA0003 for a total amount not to exceed \$209,918.16.

The prices established under the Cooperative Purchasing Program are the result of a competitive process. A price analysis has been performed, and the Procurement Department has determined that the pricing is fair and reasonable to the Authority. The total price aligns with the published list pricing under the Cooperative Purchasing Program and matches the amount budgeted for this procurement.

- 4.0 **DBE BACKGROUND:** The Office of Business Development does not establish goals on procurements included in the Cooperative Purchasing Program.
- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Information Technology Department budget, in an amount not to exceed \$209,918.16 for a period of one year.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer would prevent the Authority's ability to provide crucial communication services for employees and customers.
- 8.0 **RECOMMENDATION:** It is recommended that the offer from CBTS, LLC dba CBTS Technology Solutions, LLC be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 **ATTACHMENTS:** None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer