

RESOLUTION NO. 2025-71

AUTHORIZING CONTRACT NO. 2025-082 WITH 9280-0366 QUEBEC, INC. DBA TRANSIT TO PROVIDE TRANSIT APPLICATION SERVICES IN A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$367,119.21 FOR A PERIOD OF FOUR YEARS (GENERAL FUND, MANAGEMENT INFORMATION SERVICES DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") requires a renewal contract for its Transit application services platform that will be ending July 31, 2025; and

WHEREAS, the Authority entered into an intergovernmental cooperative purchasing agreement with NEORide Council of Governments ("NEORide"), as authorized by the Board of Trustees under Resolution No. 2019-099; and

WHEREAS, NEORide has renewed its existing cooperative purchasing agreement with 9280-0366 Quebec, Inc. ("Transit"), located at 803-5333 av Casgrain, Montreal, QC, H2T 1X3 Canada, to offer NEORide's member transit agencies Transit application services; and

WHEREAS, as a member of NEORide, the Authority has had the opportunity to participate in NEORide's cooperative purchasing agreement with Transit for various transit software applications, including Transit Royale and Enhanced Ticketing; and

WHEREAS, through its contract with NEORide, Transit has offered to continue providing its software applications to the Authority in an amount not to exceed \$367,119.21 for a period of four years; and

WHEREAS, R.C. 306.43(J) authorizes the Authority to enter into intergovernmental cooperative purchasing agreements; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer of Transit to provide Transit application services through NEORide's agreement with Transit to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from Transit to provide Transit application services, including but not limited to Transit Royale and Enhanced Ticketing, to the Authority for a period of four years be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer be and she is hereby authorized to enter into a contract with Transit to provide Transit application services for a period of four years.

Section 3. That said contract will be funded through the General Fund, Management Information Services Department budget, in a total contract amount not to exceed \$367,119.21 for a period of four years.

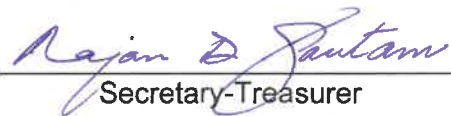
Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the specifications and addenda, if any; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: June 17, 2025



President

Attest: 

Secretary-Treasurer



TITLE/DESCRIPTION: CONTRACT: TRANSIT APPLICATION SERVICES VENDOR: 9280-0366 QUEBEC, INC. DBA TRANSIT AMOUNT: NOT TO EXCEED \$367,119.21 FOR A PERIOD OF FOUR YEARS	Resolution No.: 2025-71
	Date: June 12, 2025
	Initiator: Management Information Services Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval Review/Comment Information Only Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into an intergovernmental cooperative purchasing agreement to continue utilizing Transit Royale and other Transit application services through 9280-0366 Quebec, Inc. dba Transit ("Transit") for a period of four years, made available through the NEORide Regional Council of Governments ("NEORide").
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has been a member of NEORide since 2019 and receives its mobile ticketing application ("EZfare") from Masabi, LLC, through a cooperative purchasing agreement between NEORide and Masabi, LLC. NEORide has offered its members the ability to participate in its cooperative purchasing agreement with Transit for Transit application services, which integrates with EZfare, to provide riders with mobile trip planning, real-time arrival information, direct fare purchase capabilities, Account Based Ticketing ("ABT"), fare capping and other benefits through its Transit Royale and Enhanced Ticketing monthly service offerings. The Authority has maintained several short-term agreements through NEORide with Transit to provide its riders Transit Royale services, and it now seeks to enter into a contract for Transit application services for a period of four years to maintain continuity for its riders. Enhanced Ticketing will eventually be implemented to offer riders the additional benefits of direct fare purchase capabilities, ABT and fare capping, among other benefits.
- 3.0 **PROCUREMENT BACKGROUND:** R.C. Section 306.43(J) authorizes the Authority to enter into intergovernmental cooperative purchasing agreements, including those entered into by a council of governments such as NEORide. The Authority's Board of Trustees authorized membership in NEORide on September 24, 2019 by Resolution No. 2019-099. Pursuant to the Authority's membership in NEORide, the Authority has negotiated the proposed applications solution with Transit. The offer from Transit to continue providing Transit application services, including but not limited to Transit Royale and Enhanced Ticketing, among other software solutions, for a total contract amount not to exceed \$367,119.21 for a period of four years, was determined to be fair and reasonable to the Authority.
- 4.0 **DBE BACKGROUND:** The Office of Business Development does not set DBE participation goals on intergovernmental purchasing agreements.
- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This contract will be funded through the General Fund, Management Information Services Department budget, in an amount not to exceed \$367,119.21 for a period of four years.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer would prevent or delay the Authority's ability to continue providing Transit application services to its riders, resulting in diminished optional services from those which have been offered to customers.
- 8.0 **RECOMMENDATION:** It is recommended that the offer from Transit be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 **ATTACHMENTS:** None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer