

RESOLUTION NO. 2025-84

AUTHORIZING CONTRACT NO. 2025-112 WITH ORACLE AMERICA, INC. TO PROVIDE ORACLE INFRASTRUCTURE AS A SERVICE (IAAS) SUBSCRIPTION SERVICES FOR A PERIOD OF ONE YEAR IN AN AMOUNT NOT TO EXCEED \$305,830.00 (GENERAL FUND, MANAGEMENT INFORMATION SERVICES DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") currently utilizes Oracle America, Inc. ("Oracle") licensed products for financial, procurement, and human resource management applications; and

WHEREAS, the offer from Oracle, located at 500 Oracle Parkway, Redwood Shores, CA 94065, to provide Oracle Infrastructure as a Service (IaaS) Subscription Services was received on June 18, 2025; and

WHEREAS, R.C. 306.43(H)(3) provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the General Manager, Chief Executive Officer deems the negotiated offer from Oracle to be in the best interest of the Authority, price and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from Oracle to provide Oracle Infrastructure as a Service (IaaS) Subscription Services, is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and is hereby authorized to enter into a contract with Oracle to provide Oracle Infrastructure as a Service (IaaS) Subscription Services.

Section 3. This procurement will be funded through the General Fund, Management Information Services Department budget, in an amount not to exceed \$305,830.00 for a period of one year.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the specifications and addenda, if any; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Authority's Board of Trustees expects that Oracle will attempt to exceed the 0% minimum DBE goal assigned to this procurement.

Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 19, 2025

  
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President

Attest:   
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Secretary-Treasurer




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| <b>TITLE/DESCRIPTION:</b><br>CONTRACT: ORACLE INFRASTRUCTURE AS A SERVICE (IAAS)<br>SUBSCRIPTION SERVICES<br><br>VENDOR: ORACLE AMERICA, INC.<br><br>AMOUNT: NTE \$305,830.00 FOR A PERIOD OF ONE YEAR | <b>Resolution No.:</b><br>2025-84                                     |
|  | <b>Date:</b><br>August 14, 2025                                       |
|  | <b>Initiator:</b><br>Management<br>Information Services<br>Department |
| <b>ACTION REQUEST:</b><br><input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____          |   |

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract to purchase Oracle Infrastructure as a Service (IaaS) Subscription Services for a period of one year.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has been using Oracle technology and applications since 1995. These applications are used to support the Authority's financial, procurement, and human resource activities. Because the Authority's Oracle Enterprise Business Suite ("EBS") application reached the end of its useful life, the Authority moved the EBS infrastructure to a cloud-based environment using Oracle Cloud Infrastructure ("OCI") in 2022. This transition ensures that the Authority has a stable and secure infrastructure solution that receives consistent patching, support, and disaster recovery. This contract will renew the Authority's OCI subscription services for a twelve-month period.
- 3.0 **PROCUREMENT BACKGROUND:** This contract is exempt from competition pursuant to R.C. 306.43(H)(3), which provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns.
- A price analysis has been performed, and the Procurement Department has determined the negotiated proposal from Oracle America, Inc. ("Oracle") in an amount not to exceed \$305,830.00 to be fair and reasonable to the Authority. The negotiated pricing is 3% below the estimate for this purchase.
- 4.0 **DBE BACKGROUND:** A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement will be funded through the General Fund, Management Information Services budget, in an amount not to exceed \$305,830.00 for a period of one year.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer would jeopardize the functionality of critical financial, procurement, and human resource systems vital to the organization.

- 8.0 RECOMMENDATION: It is recommended that the offer from Oracle be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



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General Manager, Chief Executive Officer