

RESOLUTION NO. 2025-85

AUTHORIZING CONTRACT NO. 2025-055 WITH TELEVIC US CORP. TO PROVIDE A MULTI-TENANT HOSTING SOLUTION IN AN AMOUNT NOT TO EXCEED \$1,053,723.00 FOR A PERIOD OF FOUR YEARS AND ONE MONTH (DEVELOPMENT FUND, FLEET MANAGEMENT DEPARTMENT BUDGET, GENERAL FUND, INFORMATION TECHNOLOGY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") requires a multi-tenant hosting solution to offload data from the Passenger Information System ("PIS") and on-board surveillance system installed on the Authority's new Siemens railcars; and

WHEREAS, Televic US Corp. ("Televic") is the only supplier of the multi-tenant hosting solution required to access the PIS and on-board surveillance hardware installed on Siemens railcars; and

WHEREAS, R.C. 306.43(H)(2) provides that competitive procedures are not required when the purchase consists of goods or services, or any combination thereof, and after reasonable inquiry the board or any officer or employee the board designates finds that only one source of supply is reasonably available; and

WHEREAS, the offer from Televic, located at 4620 Northgate Blvd Suite 120, Sacramento, California 95834, to provide the multi-tenant hosting solution at a total price not to exceed \$1,053,723.00 for a period of four years and one month was agreed upon; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer from Televic to provide a multi-tenant hosting solution for a period of four years and one month to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from Televic, as negotiated, to provide a multi-tenant hosting solution to access the PIS and on-board surveillance system on the Authority's new Siemens railcars for a period of four years and one month be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer be and she is hereby authorized to enter into a contract with Televic to provide said multi-tenant hosting solution for a period of four years and one month.

Section 3. That said contract will be funded through the Development Fund, Fleet Management Department budget, including but not limited to Capital Grant OH-2024-007-03 in an amount not to exceed \$221,307.00 (\$177,045.60 in federal funds, which represents 80% of the total cost) for the current period through December 31, 2026. Beginning January 1, 2027, this contract shall be payable through the General Fund, Information Technology Department Budget, in an amount not to exceed \$832,416.00, for a total contract amount not to exceed \$1,053,723.00 over a period of four years and one month.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the specifications and addenda, if any; bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That the Greater Cleveland Regional Transit Authority's Board of Trustees expects that Televic will attempt to exceed the 0% minimum DBE goal assigned to this procurement.


Section 6. That this resolution shall become effective immediately upon its adoption.

Adopted: August 19, 2025



\_\_\_\_\_  
President

Attest:

  
\_\_\_\_\_  
Secretary-Treasurer

Form  
100-326  
01-12-22



Greater Cleveland Regional Transit Authority  
**STAFF SUMMARY AND COMMENTS**

<b>TITLE/DESCRIPTION:</b> <b>CONTRACT: MULTI-TENANT HOSTING SOLUTION</b>  <b>VENDOR: TELEVIC US CORP.</b>  <b>AMOUNT: NOT TO EXCEED \$1,053,723.00 FOR A PERIOD OF FOUR YEARS AND ONE MONTH</b>	<b>Resolution No.:</b> 2025-85
	<b>Date:</b> August 14, 2025
	<b>Initiator:</b> Fleet Management Department / Information Technology
<b>ACTION REQUEST:</b> <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into an agreement with Televic US Corp. ("Televic") for a multi-tenant hosting solution for a period of four years and one month.
- 2.0 **DESCRIPTION/JUSTIFICATION:** The new railcars the Authority has procured from Siemens use a Televic manufactured Passenger Information System ("PIS") and on-board surveillance system that will be required to interface with a wayside server to offload data. These systems will provide critical operational data for the Authority. To interface with the PIS and the on-board surveillance system installed on Siemens' railcars, the Authority is required to procure a multi-tenant hosting solution from Televic.
- 3.0 **PROCUREMENT BACKGROUND:** R.C. 306.43(H)(2) provides that competitive procedures are not required when the purchase consists of goods or services, or any combination thereof, and after reasonable inquiry the board or any officer or employee the board designates finds that only one source of supply is reasonably available. Siemens uses Televic exclusively for their PIS and on-board surveillance system. As such, Televic is the only supplier of the multi-tenant hosting software required to interface with the PIS and on-board surveillance system on the Siemens-built railcars.

Televic has offered to provide this multi-tenant hosting solution at a negotiated amount not to exceed \$1,053,723.00 for a period of four years and one month. The proposal from Televic was reviewed by the Information Technology and Fleet Management Departments for adherence to technical requirements. A cost analysis was performed, and the Procurement Department has determined that the price is fair and reasonable to the Authority.
- 4.0 **DBE BACKGROUND:** A 0% DBE goal was established for this procurement due to the lack of certified DBE firms.
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This contract shall be payable through the RTA Development Fund, Fleet Management Department budget, including but not limited to Capital Grant OH-2024-007-03 in an amount not to exceed \$221,307.00 (\$177,045.60 in federal funds, which represents 80% of the total cost) for the current period through December 31, 2026. Beginning

January 1, 2027, this contract shall be payable through the General Fund, Information Technology Department budget, in an amount not to exceed \$832,416.00, for a total contract amount not to exceed \$1,053,723.00 over a period of four years and one month.

- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer would prevent the Authority from offloading the data from the PIS and on-board surveillance systems installed on the Siemens-built railcars. This would leave the Authority without critical operational data.
- 8.0 **RECOMMENDATION:** This procurement was discussed by the Board of Trustees at the August 5, 2025 Organizational, Services & Performance Monitoring Committee meeting. It is recommended that the offer from Televic be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 **ATTACHMENTS:** None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer