



<p>TITLE/DESCRIPTION: CONTRACT: NATURAL GAS SUPPLY</p> <p>VENDOR: <b>TO BE DETERMINED</b></p> <p>AMOUNT: NTE \$8,580,000 FOR THE THREE-YEAR BASE PERIOD AND AMOUNTS NTE \$2,860,000 FOR EACH OF TWO OPTION YEARS FOR A TOTAL CONTRACT AMOUNT NTE \$14,300,000 FOR THE FIVE-YEAR PERIOD</p>	<p>Resolution No.: 2026-40</p> <p>Date: June 11, 2026</p> <p>Initiator: Accounting Department</p>
<p>ACTION REQUEST:  <input checked="" type="checkbox"/> Approval           <input type="checkbox"/> Review/Comment           <input type="checkbox"/> Information Only           <input type="checkbox"/> Other _____</p>	

1.0 PURPOSE/SCOPE: This action will allow the Greater Cleveland Regional Transit Authority (“Authority”) to enter into a requirements contract for the supply portion of its natural gas in order to heat the Authority’s facilities and to compress for fueling the Authority’s CNG bus fleet for a period of three years, with two one-year options.

2.0 DESCRIPTION/JUSTIFICATION: The Authority requires natural gas to heat the Authority's facilities, as well as to compress in order to fuel the Authority’s CNG buses. The deregulation of natural gas affords the Authority the opportunity to strategically solicit natural gas supply providers to obtain the lowest overall prices. This action will allow the Authority to enter into a contract to lock in basis pricing with a natural gas supply provider and enable the Authority to then monitor the energy market and lock in the natural gas commodity pricing at favorable market rates, thereby providing the Authority with cost savings and budget stability.

3.0 PROCUREMENT BACKGROUND: The Request for Proposal (RFP) was posted on the Authority’s Procurement Department website and advertised in the local newspapers. Notifications of the solicitation were sent to eleven (11) potential proposers. Six (6) interested parties downloaded the solicitation.

After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures, the proposal of **TO BE DETERMINED**, as negotiated, to furnish the Authority’s full requirements of natural gas supply was determined to be the most advantageous to the Authority, price and all other factors considered. The supplier’s billing components include the actual commodity of natural gas plus a fixed supplier charge (basis). Basis includes interstate transportation, pooling fees and risk premium. Due to the nature of the energy market, proposers are only able to hold pricing for a very short time. A price analysis has been performed, and the Procurement Department has determined the price to be fair and reasonable to the Authority.

4.0 DBE BACKGROUND: As a result of the USDOT Interim Final Rule published in the Federal Register and made effective October 3, 2025, DBE goal setting has been suspended on the Authority's projects until further notice.

5.0 POLICY IMPACT: Does not apply.

6.0 ECONOMIC IMPACT: The contract will be funded through the General Fund, Accounting Department budget, contingent upon the 2027 and subsequent years’ budget appropriation, for a period of three years in an amount not to exceed \$8,580,000

- 6.0 **ECONOMIC IMPACT:** The contract will be funded through the General Fund, Accounting Department budget, for a period of three years in an amount not to exceed \$8,580,000 with two, one-year options in an amount not to exceed \$2,860,000 per option year, for a total contract amount not to exceed \$14,300,000 for the five-year period.
- 7.0 **ALTERNATIVES:** Reject this offer. Rejection of this offer would cause the Authority to have limited budget stability for its future energy costs and potentially pay a higher rate for its natural gas consumption.
- 8.0 **RECOMMENDATION:** This procurement was discussed by the Organizational, Services & Performance Monitoring Committee at its June 2, 2026 meeting. It is recommended that the offer from **TO BE DETERMINED** be accepted and the resolution passed authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 **ATTACHMENTS:** None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.

  
\_\_\_\_\_  
General Manager, Chief Executive Officer

RESOLUTION NO. 2026-40

AUTHORIZING CONTRACT NO. 2026-034 WITH NRG BUSINESS MARKETING LLC FOR FURNISHING THE AUTHORITY'S FULL REQUIREMENTS OF NATURAL GAS SUPPLY FOR A PERIOD OF THREE YEARS IN AN AMOUNT NOT TO EXCEED \$8,580,000 WITH TWO, ONE-YEAR OPTIONS IN AN AMOUNT NOT TO EXCEED \$2,860,000 PER OPTION YEAR, FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$14,300,000 FOR THE FIVE-YEAR PERIOD (GENERAL FUND, ACCOUNTING DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") has a recurring need for natural gas to heat the Authority's facilities and to compress for fueling the Authority's CNG bus fleet; and

WHEREAS, the proposal of NRG Business Marketing LLC, located at 804 Carnegie Center, Princeton, New Jersey, 08540 for furnishing the Authority's full requirements of natural gas supply, for a period of three years in an amount not to exceed \$8,580,000 with two, one-year options in an amount not to exceed \$2,860,000 per option year, for a total contract amount not to exceed \$14,300,000, was received on April 22, 2026; and

WHEREAS, after negotiations, NRG Business Marketing LLC agreed to furnish the Authority's full requirements of natural gas supply for a period of three years with two one-year options; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer from NRG Business Marketing LLC, as negotiated, to be the most advantageous to the Authority, cost and other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from NRG Business Marketing LLC for furnishing the Authority's full requirements of natural gas supply, for a period of three years with two one-year options, as modified by negotiations, be and is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with NRG Business Marketing LLC for furnishing the Authority's full requirements of natural gas supply for a period of three years with two one-year options that may be exercised by the General Manager, Chief Executive Officer.

Section 3. That said contract shall be funded through the General Fund, Accounting Department budget, for a period of three years in an amount not to exceed \$8,580,000 with two, one-year options in an amount not to exceed \$2,860,000 per option year, for a total contract amount not to exceed \$14,300,000 for the five-year period.

Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon compliance by the contractor to the specifications and addenda, if any, bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: June 16, 2026



---

President

Attest: Rejan D. Jantam  
Secretary-Treasurer