



TITLE/DESCRIPTION: CONTRACT: MANUFACTURE AND DELIVERY OF FORTY (40) 40-FT. CNG COACHES, SPARE PARTS, TOOLING, AND TRAINING, WITH OPTIONS TO PROCURE UP TO ONE HUNDRED TWENTY (120) ADDITIONAL COACHES OVER THE FIVE (5) YEAR CONTRACT TERM VENDOR: GILLIG LLC AMOUNT: NOT TO EXCEED \$34,751,159 FOR THE FIRST FORTY (40) COACHES	Resolution No.: 2026-55
	Date: August 13, 2026
	Initiator: Fleet Management Department
ACTION REQUEST: ☒ Approval ☐ Review/Comment ☐ Information Only ☐ Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract for the manufacture and delivery of up to forty (40) 40-ft. CNG coaches, spare parts, tooling, and training, with options to purchase up to one hundred twenty (120) additional CNG coaches, spare parts, tooling, and training to be delivered over the five (5) year term of the contract.
- 2.0 **DESCRIPTION/JUSTIFICATION:** To provide safe, reliable, and cost-effective services, coaches must be replaced on a regular cycle. FTA recommends replacement of transit buses at twelve (12) years or 500,000 miles. The Authority has coaches that have exhausted their useful life and require replacement in accordance with the Authority's vehicle replacement policy and guidelines.
- 3.0 **PROCUREMENT BACKGROUND:** The Request for Proposal ("RFP") was posted on the Authority's Procurement website and advertised in the local newspapers. Forty-five (45) interested parties downloaded the solicitation. Three (3) proposals were received on February 25, 2026. After evaluation by a panel of Authority employees in accordance with established Procurement Department policies and procedures and subsequent negotiations, the proposal from Gillig LLC, as negotiated, was determined to be most advantageous to the Authority, with price and all other factors considered.
- Contract award is contingent upon the successful review of all costs associated with this procurement, compliance with Pre-Award/Buy America Audit requirements, and federal and/or state approval of applicable grants.
- 4.0 **DBE BACKGROUND:** Per federal regulations, the Office of Business Development does not conduct reviews or establish goals on procurements involving the purchase of Transit Motor Vehicles (TMV's).
- 5.0 **POLICY IMPACT:** Does not apply.
- 6.0 **ECONOMIC IMPACT:** This procurement shall be funded through the RTA Development Fund, Fleet Management Department budget, including but not limited to 100% local funds and Capital Grants OH-2024-030-01, OH-2024-030-02, OH-2021-050-307, OH-2021-050-339, OH-2023-042-339 and ODOT Urban Transit Program SFY 2025 and 2026 awards in an amount not to exceed \$34,751,159 (\$27,760,927.20 in federal funds which represents 79.9% of the total cost and \$5,954,895 in state match (State of Ohio General Revenue Fund) which represents 17.1% of the total cost).

- 7.0 ALTERNATIVES: Reject this offer. Rejection of this offer would delay the ability of the Authority to replace coaches that have exceeded their useful life.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the August 4, 2026 Organizational Planning & Infrastructure Committee meeting. It is recommended that the offer from Gillig LLC be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENT: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer

RESOLUTION NO. 2026-55

AUTHORIZING CONTRACT NO. 2025-119 WITH GILLIG LLC FOR THE MANUFACTURE AND DELIVERY OF FORTY (40) 40-FT. CNG COACHES, SPARE PARTS, TOOLING, AND TRAINING IN AN AMOUNT NOT TO EXCEED \$34,751,159 WITH OPTIONS TO PROCURE UP TO ONE HUNDRED TWENTY (120) ADDITIONAL COACHES, SPARE PARTS, TOOLING, AND TRAINING TO BE DELIVERED OVER THE FIVE (5) YEAR TERM OF THE CONTRACT (DEVELOPMENT FUND, FLEET MANAGEMENT DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") must replace revenue vehicles that have exceeded their useful life with similar environmentally friendly, fuel-efficient vehicles; and

WHEREAS, the offer from Gillig LLC, located at 451 Discovery Drive, Livermore, CA 94551, to manufacture and deliver up to forty (40) 40-ft. CNG coaches, spare parts, tooling, and training, with options to procure up to an additional one hundred twenty (120) coaches, spare parts, tooling, and training to be delivered over the five (5) year term of the contract was received on February 25, 2026; and

WHEREAS, Gillig LLC has offered to provide up to forty (40) 40-ft. CNG coaches, spare parts, tooling, and training as specified for a total negotiated contract amount not to exceed \$34,751,159 with options to procure up to one hundred twenty (120) additional coaches, spare parts, tooling, and training to be delivered over the five (5) year term of the contract; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer from Gillig LLC, as negotiated, to be advantageous to the Authority, with cost and all other factors considered, and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from Gillig LLC to manufacture and deliver up to forty (40) 40-ft. CNG coaches, spare parts, tooling, and training with options to procure up to an additional one hundred twenty (120) coaches, spare parts, tooling, and training to be delivered over the five (5) year term of the contract, be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer be and she is hereby authorized to enter into a contract with Gillig LLC to manufacture and deliver up to forty (40) 40-ft. CNG coaches, spare parts, tooling, and training with options to procure up to an additional one hundred twenty (120) coaches, spare parts, tooling, and training to be delivered over the five (5) year term of the contract contingent upon approval of applicable grants.

Section 3. That the General Manager, Chief Executive Officer may exercise options, subject to available funding and approval by the Board of Trustees, for up to one hundred twenty (120) additional CNG coaches, spare parts, tooling, and training, based on the negotiated purchase price of the year the option is exercised.

Section 4. That this procurement shall be payable from the Development Fund, Fleet Management Department budget, including but not limited to 100% local fund and Capital Grants OH-2024-030-01, OH-2024-030-02, OH-2021-050-307, OH-2021-050-339, OH-2023-042-339 and ODOT Urban Transit Program SFY 2025 and 2026 awards in an amount not to exceed \$34,751,159 (\$27,760,927.20 in federal funds which represents 79.9% of the total cost

and \$5,954,895 in state match (State of Ohio General Revenue Fund) which represents 17.1% of the total cost).

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: August 18, 2026

Paul Komer
President

Attest: [Signature]
Interim Secretary- Treasurer