



TITLE/DESCRIPTION: CONTRACT: PROTRAN TECHNOLOGY RANGING RIGHT-OF-WAY ("ROW") SAFETY EQUIPMENT VENDOR: HARSCO RAIL, LLC AMOUNT: \$516,532.50	Resolution No.: 2026-18
	Date: March 19, 2026
	Initiator: Power & Way Department
ACTION REQUEST: <input checked="" type="checkbox"/> Approval <input type="checkbox"/> Review/Comment <input type="checkbox"/> Information Only <input type="checkbox"/> Other _____	

- 1.0 **PURPOSE/SCOPE:** This action will allow the Greater Cleveland Regional Transit Authority ("Authority") to enter into a contract with Harsco Rail, LLC to provide Protran Technology Ranging Right-of-Way ("ROW") Safety Equipment.

- 2.0 **DESCRIPTION/JUSTIFICATION:** The Authority has an ongoing need for ProTracker armband and rail ROW vehicle detection units which are used by Power & Way, Engineering, and Facilities Maintenance as secondary protection for work performed on or near the rail ROW. The equipment is used on a daily basis and is vital to the safety of ROW workers as the equipment supports situational awareness through audible and visual alerts between ROW workers and railcar operators. The current Protran equipment is incompatible with the new Siemens railcar fleet. Updated Protran transceivers have already been integrated into the new Siemens vehicles.

- 3.0 **PROCUREMENT BACKGROUND:** R.C. 306.43(H)(3) provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof, as supplied by the original source or its successors or assigns. This hardware is proprietary to Protran Technology (Harsco Rail, LLC), the original installer of the product, and no other firm can provide this equipment.

The Procurement Department requested a proposal from Harsco Rail, LLC on January 26, 2026. A proposal was received on February 9, 2026. Harsco Rail, LLC offered to provide Protran Technology Ranging ROW Safety Equipment for a total contract amount not to exceed \$516,532.50. The proposal submitted by Harsco Rail, LLC is approximately 12% above the independent cost estimate of \$459,140, which was based on historical pricing.

A cost analysis has been performed, and the Procurement Department has determined that the negotiated price is fair and reasonable to the Authority.

- 4.0 **DBE BACKGROUND:** As a result of the USDOT Interim Final Rule published in the Federal Register and made effective October 3, 2025, DBE goal setting has been suspended on the Authority's projects until further notice.

- 5.0 **POLICY IMPACT:** Does not apply.

- 6.0 **ECONOMIC IMPACT:** This contract shall be payable through the RTA Development Fund, Power and Way Department budget, including but not limited to Capital Grant OH-2023-042 337 in an amount not to exceed \$516,532.50 (\$413,226.00 in federal funds, which represents 80% of total cost).

- 7.0 ALTERNATIVES: Reject this offer. Rejecting this offer would compromise the safety of employees working on or near the Rail ROW. Without this daily-use equipment, both worker protection and overall rail service reliability would be at risk.
- 8.0 RECOMMENDATION: This procurement was discussed by the Board of Trustees at the March 3, 2026 Organizational Services & Performance Monitoring Committee meeting. It is recommended that the offer from Harsco Rail, LLC be accepted and the resolution adopted authorizing the General Manager, Chief Executive Officer to enter into a contract.
- 9.0 ATTACHMENTS: None

Recommended and certified as appropriate to the availability of funds, legal form and conformance with the Procurement requirements.



General Manager, Chief Executive Officer

RESOLUTION NO. 2026-18

AUTHORIZING CONTRACT NO. 2026-14 WITH HARSCO RAIL, LLC TO PROVIDE PROTRAN TECHNOLOGY RANGING RIGHT-OF-WAY ("ROW") SAFETY EQUIPMENT IN A TOTAL AMOUNT NOT TO EXCEED \$516,532.50 (RTA DEVELOPMENT FUND, POWER AND WAY DEPARTMENT BUDGET)

WHEREAS, the Greater Cleveland Regional Transit Authority ("Authority") currently utilizes Harsco Rail licensed proprietary products for its rail Right-of-Way ("ROW") Safety Equipment; and

WHEREAS, the Protran Technology Ranging ROW Safety Equipment is proprietary to Harsco Rail, LLC; and

WHEREAS, Harsco Rail, LLC, has offered to provide Protran Technology Ranging ROW Safety Equipment for the Authority's new railcars; and

WHEREAS, R.C. 306.43(H)(3) provides that competitive procedures are not required when the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns; and

WHEREAS, the offer from Harsco Rail, LLC, located at 2401 Edmund Hwy, West Columbia, SC 29170, to provide Protran Technology Ranging ROW Safety Equipment in an amount not to exceed \$516,532.50 was received on February 9, 2026; and

WHEREAS, the General Manager, Chief Executive Officer deems the offer from Harsco Rail, LLC, to provide Protran Technology Ranging ROW Safety Equipment, to be in the best interest of the Authority and recommends acceptance thereof by the Board of Trustees.

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of the Greater Cleveland Regional Transit Authority, Cuyahoga County, Ohio:

Section 1. That the offer from Harsco Rail, LLC to provide Protran Technology Ranging ROW Safety Equipment be and the same is hereby accepted.

Section 2. That the General Manager, Chief Executive Officer of the Authority be and she is hereby authorized to enter into a contract with Harsco Rail, LLC to provide Protran Technology Ranging ROW Safety Equipment.

Section 3. That said contract will be funded through the RTA Development Fund, Power & Way Department budget, including but not limited to Capital Grant OH-2023-042 337 in an amount not to exceed \$516,532.50 (\$413,226.00 in federal funds, which represents 80% of total cost).

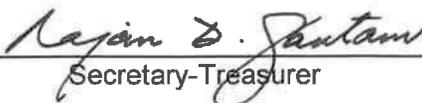
Section 4. That said contract shall be binding upon and an obligation of the Authority contingent upon future funding, compliance by the contractor with the specifications and addenda, if any, bonding and insurance requirements and all applicable laws relating to contractual obligations of the Authority.

Section 5. That this resolution shall become effective immediately upon its adoption.

Adopted: 3/24/26



President

Attest: 

Secretary-Treasurer