











Energy Price Risk Management Program Update

Presented to: Organizational, Services & **Performance Monitoring Committee** February 4, 2020

History of Price Risk Management Program

Program started in 2009 after sharp Diesel Fuel price increases in 2008

	Jan 2008	<u>July 2008</u>
Pump Price	\$2.64	\$4.16
	2007	2008

Fuel Cost \$12.1MM \$19.3MM

What is the Program?

- Establishing pricing in advance through purchase of futures contracts
- Strategically purchasing contracts at perceived low points in market
- Guidance on market provided by Fuel Consultant Linwood Capital



Program Rules – Ohio Revised Code

- Intended to mitigate, for the <u>TERM</u> of the contract
- A budgetary and financial tool <u>ONLY</u> and not a contract for the procurement of the energy source
- Energy price risk management contract is <u>NOT</u> an investment



GCRTA Policy

- Maximum hedge ratio 90% of forecasted consumption
- No interim trading only if forecasted usage decreases
- Maximum hedge maturity 36 months



Energy Price Risk Management Program

The Program

- It is not an investment
- Its objective is not to make or lose money
- Increases Budget Certainty
- Protects against sharp price increases
- Manages Risk



Example – Diesel Price Increases

\$2.10
\$2.95
\$3.00
(0.85) \$2.15

Greater Cleveland Regional Transit Authority



Example – Diesel Price Decreases

Current Price – Price at pump		\$2.00
Buy Nov 2022 Contract @ Sell Nov 2022 Contract in		\$2.10 \$1.45
Nov 2022 – Price at pum	p	\$1.50
Nov 2022 – Loss on sale	(\$1.45-\$2.10)	0.65
Net Nov 2022 Cost	(\$1.50-\$0.65)	<u>\$2.15</u>

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Energy Price Risk Management Program

Program Risk Management

- Narrows gap of both price increases and decreases
 - Authority can handle paying less
 - Cannot quickly react to paying more
- Price Peaks reduces net increase in cost
- Price Drops reduces net decrease in cost

Fuel Hedge Status – 01/31/2020

<u>Year</u>	<u>Status</u>	Avg Monthly Price
2020	98% of max hedge	\$1.95
2021	88% of max hedge	\$1.97
2022	83% of max hedge	\$1.77

YTD 2019 Diesel Fuel

Budgeted Cost	\$4,550,000
Net Cost	3,716,000
(Over)/Under	\$ 834,000
Total % under budget	18.3%
Gallons	3.3%
Price	15.0%

Total Diesel & CNG Fueling (in millions)

	<u>2015</u>	2016	<u>2017</u>	2018	2019
Diesel Gallons CNG Diesel Gal Equiv	4.4 0.4	3.4 1.2	3.0 1.4	2.5 1.5	2.1 1.7
Total Cost - Diesel+CNG	\$12.5	\$9.9	\$7.8	\$5.6	\$5.0
Cost/Gal	\$2.59	\$2.16	\$1.79	\$1.43	\$1.31
Cost/Gal Net of Tax Credit	\$2.54	\$2.01	\$1.61	\$1.22	\$1.06

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Questions?