



# Oracle Upgrade Implementation and Subscription Services

Presented to: Organizational,  
Services & Performance Monitoring  
Committee

August 09, 2022

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# Why Infrastructure as a Service?

- GCRTA's current Enterprise Business Suite (EBS) will no longer be supported after 2023 and must be upgraded
- The current version is hosted locally on old infrastructure and lacks Disaster Recovery and a Hot Standby site.
- The implementation of Infrastructure as a Service (IaaS) from Oracle will correct these deficiencies.
- The implementation of IaaS will also require an Oracle service agreement (licensing).

# Infrastructure as a Service

- Align with GCRTA commitment to use hosted solutions to improve disaster recovery
- Consolidates integrations from secondary business systems to a single manageable platform
- Creates opportunity to use increased computing capability to enhance business processes

# Procurement Overview

## Implementation Partner

Section 306.43 (H)(6) of the Ohio Revised Code states that a sole source procurement is authorized when “the purchase substantially involves the services of a personal, professional, highly technical, or scientific nature, including but not limited to the services of an attorney, physician, surveyor, appraiser, investigator, court reporter, adjuster, advertising consultant, or licensed broker, or involves the special skills or proprietary knowledge required for the servicing of specialized equipment owned by the regional transit authority.”

# Procurement Overview

## Implementation Partner

Sole source with Applications Software Technology, LLC.

- Unique knowledge of GCRTA's Oracle ERP System
  - Completed latest upgrade in 2011.
- Ability to complete the scope of work within the restrictive timeline based on proposal received on July 22, 2022.
- 0% DBE Goal

# Procurement Overview

## Implementation Partner

Applications Software Technology, LLC's strengths and experience:

- Extensive work with these types of upgrades
- Thorough understanding of the Oracle infrastructure
- Understanding of the Authority's needs and expectations

# Procurement Overview

## Implementation Partner

Applications Software Technology, LLC:

- Clients include:
  - Greater Cleveland Regional Transit Authority (GCRTA)
  - LA Metro
  - Chicago Transit Authority
  - TriMet
  - New York State Thruway Authority
  - Port of Oakland

# Procurement Overview

## Implementation Partner

Staff requests that the Organizational, Services & Performance Monitoring Committee recommend an award to Applications Software Technology, LLC for Oracle EBS upgrade and IaaS Implementation Services in an amount not to exceed \$2,007,862.00.



# Procurement Overview

## Implementation Partner

Section 306.43 (H)(3) of the Ohio Revised Code states that a sole source procurement is authorized when “the expenditure is for a renewal or renegotiation of a lease or license for telecommunications or electronic data processing equipment, services, or systems, or for the upgrade of such equipment, services, or systems, or for the maintenance thereof as supplied by the original source or its successors or assigns.”

# Procurement Overview

## Subscription Service (Licensing)

Sole source(s) with Oracle America, Inc.

- GCRTA is currently an Oracle ERP customer
- Oracle IaaS simplifies future upgrades
- Procurement received a proposal on June 27, 2022
- 0% DBE Goal was assigned

# Procurement Overview

## Subscription Service (Licensing)

- Ensures we have a stable and secure infrastructure solution that receives consistent patching and support and can grow with GCRTA as our needs evolve.
- Provides GCRTA with the ability to follow best practices and have redundancy and off-site storage for the safety sensitive data stored within the Oracle database(s).

# Procurement Overview

## Subscription Service (Licensing)

Staff requests that the Organizational, Services & Performance Monitoring Committee recommend an award to Oracle America, Inc. for Oracle IaaS Subscription Services in an amount not to exceed \$173,934.00.

Questions?

