



Off-site Occupational Medical Services

Presented to: Organizational Services and
Performance Monitoring Committee

December 6, 2022

Project Overview

Drug and alcohol testing and medical services are required by GCRTA policy, the Department of Transportation, and the Federal Transit Administration per 49 CFR Part 40 and Part 655, to ensure that public safety is protected.

Project Overview

Scope of Work

- GCRTA sought proposals from health clinics to provide specimen collection, alcohol testing, and medical related services
- This was solicited as a three-year contract with two, one-year options for renewal

Project Overview

Scope of Work: Drug & Alcohol

- Approximately 2,400 specimen collections and breath alcohol tests completed each year. GCRTA and FTA required tests include:
 - Random
 - Post Accident
 - Pre-Employment
 - Reasonable Suspicion
 - Substance Abuse Professional Follow-up

Project Overview

Scope of Work: Medical Services

- Pre-Employment Medical Examinations
- Fitness-For-Duty Examinations
- Biennial Examinations
- Safety Related Examinations
- Hepatitis and Flu shots
- Other Occupational Health Services as required

Procurement Overview

- RFP issued August 1, 2022
- Accessed on the GCRTA website by 11 interested parties
- Two firms proposed

Procurement Overview

Evaluation Panel Members:

- Labor and Employee Relations
- Occupational Health
- Office of Business Development
- Procurement
- Service Quality

Procurement Overview

Evaluation Criteria:

- Experience with organizations of a similar size and with FTA/DOT specimen collections, and staff qualifications
- Compliance with FTA/DOT regulations
- Accessible and convenient collection site locations and hours of operation
- Cost effectiveness

Procurement Overview

Recommended Firm:

- Occupational Health Centers of Ohio, P.A., Co. dba Concentra Medical Centers
 - Located in Cleveland, Ohio
- DBE Goal of 20% will be met by using:
 - AKA Team
 - Located in Cleveland, Ohio

Procurement Overview

Firm Experience:

- Established in 1977
- GCRTA's medical services provider since 2018
- Compliant with the GCRTA's policies, and Department of Transportation and Federal Transit Administration regulations

Procurement Overview

Firm Experience (continued):

- Recent clients include: GCRTA, New Jersey Transit, Cuyahoga County, and Cleveland Metropolitan School District, and the City of Cleveland.

Procurement Overview

Significant price increase from 2017 contract.

- Concentra purchased OccuCenters dba Eastside Occupation Health Centers (previous vendor) during the previous contract term.
- Increase of testing and physicals caused by hiring attrition.
- Changes in qualifications/certifications of staff

Procurement Overview

Staff requests that the Organizational Services and Performance Monitoring Committee recommend to the Board of Trustees the award to Occupational Health Centers of Ohio, P.A. Co. dba Concentra Medical Centers in an amount not to exceed \$979,110.00 for the base three years, and in an amount not to exceed \$326,370.00 for each option year, for a total contract amount not to exceed \$1,631,850.00 for the five-year period.

Questions?