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Citizens Summary

If you wish to see a summary of the 2009 Operating and Capital Improvement Budgets, the **Citizens Summary** is the chapter to read. This chapter includes the CEO/General Manager's **Transmittal Letter** to the Board of Trustees explaining the 2009 budget request in terms of revenue, ridership, and service level assumptions, program changes/initiatives and financial policy variables. In addition, it provides a **Budget Highlights** section that reconciles the CEO/General Manager's Recommended Budget with the final adopted Budget, summarizes the status of all the Authority's funds, focuses in on the status of the General Fund and describes staffing, service indicators and the Capital Improvements Plan.

- **To:** George F. Dixon III, President, and Members, Board of Trustees
- From: Joseph A. Calabrese, CEO General Manager / Secretary-Treasurer

Date: November 11, 2008

Subject: 2009 Transmittal Letter

EXECUTIVE SUMMARY

On a macro level, 2008 highlighted the significant economic impact RTA has on the Northeast Ohio region, and on a micro level, RTA's impact on the quality of life of its many customers. The event of the year, if not the decade, was the October 24th on-time and on-budget opening of the Euclid Corridor HealthLine. This project, which was a high community priority for years, will not only improve service for many RTA customers, but will also serve as a catalyst of economic renewal for the region. Prior to opening, <u>The Cleveland Plain Dealer</u> has reported that this \$200 million project has already resulted in \$4.3 billion of related development.

Along with the industry as a whole, RTA found itself in a "Perfect Storm" between higher costs for diesel fuel negatively impacting the quantity of services that we could provide, and at the same time, a record demand for services fueled by the same increase in fuel prices. Being financially responsible, RTA held public hearings over the summer to discuss significant service cuts, and a possible 50-cent fuel surcharge. The public reaction was momentous, with thousands communicating to us and to elected officials, the critical importance of what RTA does every day. As a result, Governor Strickland used his influence to re-allocate over \$20 million of statewide funds to help each of the 59 transit systems to, at least on a short-term basis, weather this storm.

RTA was again highly recognized on a local, national, and international level. Locally, RTA was presented with the Ruth Ratner Economic Development Award; on a National level, RTA was honored by the Transportation Security Administration (TSA) as their Carrier Of The Year; and Internationally, Joe Calabrese was recognized by APTA as the Outstanding Transit Manager in North America.

Although these accomplishments allow us to approach 2009 with a great deal of confidence in our ability to provide first-class services to our customers, economic realities beyond our control once again cause us serious concern. A financial mismatch between revenues and expenses, which began impacting RTA in 2001, has not only continued, but has widened. This imbalance, caused primarily by sales and use tax receipts not keeping pace with inflation, is projected to continue for some length of time.

However, there may be some light at the end of the tunnel with respect to funding from the State of Ohio. After several years of continuous decline in funding under the previous administration, Governor Strickland not only provided emergency funding for transit in 2008, albeit on a one-time basis, but he also established a statewide taskforce to study the need to re-focus statewide transportation priorities and funding, with a much higher priority being given to public transportation. It is critical to our continued ability to provide needed services to our growing base of customers, that transit friendly policies, along with a dedicated funding plan, are contained in the upcoming State budget.

RTA has been able to mitigate a portion of this mismatch through overhead reductions and operational efficiencies. In 2009, the continued increases in fuel prices and weak sales tax performance will create real exposure and challenges. These financial realities will impact the amount of service RTA can provide to the public.

This budget is very unusual for RTA. It anticipates the further reduction in overhead positions, the enactment of the additional 25-cent fuel surcharge, already approved by the Board of Trustees, and a significant reduction in service in September 2009 if additional funding, from a yet to be identified source, is not realized. What is certain is that these service cuts, as well as an increase in fares, will be devastating to many of our customers and to the region.

In recent years, RTA has been the most recognized transit system in the nation. One factor is our demonstrated strategy of sound financial management. We feel that this budget, which is far from ideal, matches our service and fare levels with current revenue realities and continues that strategy.

The Board of Trustees' first review of the 2009 Operating and Capital Budget takes place at the Finance Committee meeting on November 11, 2008. The committee will deliberate issues in the operating and capital budget requests at subsequent meetings on November 18 and December 2, 2008. At the Board meeting on December 16, 2008, the Finance Committee will present its recommendations to the full Board of Trustees for adoption of the final 2009 Operating and Capital Budgets. The 2009 Budget is expected to be approved on this date.

Resources are included to fund rail, bus, and paratransit services and continue rehabilitation and maintenance of equipment and facilities. In preparing the 2009 request, staff developed Fund Balance Analysis statements for each major fund group, which summarize financial activity and the resulting ending balances. The Finance Committee will review major revenue & expenditure assumptions and trends, financial policy indicators, service & employment levels, strategic and other program initiatives, and capital projects included in the 2009 – 2013 Capital Improvement Plan (CIP).

The 2009 appropriation for Operating Expenditures totals \$246,514,436. This is a 1.9% increase over the current estimate of 2008 expenditures. It includes \$179,181,633 for Personnel Services, providing salary, overtime, and fringe benefit resources needed to fund 2,577 positions. The authorized employment level for 2009 represents a decrease of 116 positions from the 2,693 in the original 2008 budget.

For 2009, the Capital Budget totals \$64,433,050 for equipment and projects improving, replacing, or upgrading facilities and services. This amount consists of includes grant-supported and locally funded projects of which \$3,055,100, or 4.7%, is for RTA Capital and \$61,377,950, or 95.3%, is for RTA Development projects. The amount dedicated to capital projects for 2009 is slightly less than the 2008 budget. A few new projects were added to the five-year capital plan this year while other projects were again deferred and pushed back to future years. The five-year capital plan was reduced from \$433,706,312 for 2008-2012 to \$420,858,270 for 2009-2013.

Capital financing and the balance between the capital program and operating costs continue to be a major challenge for the Authority. Recent Capital Budgets addressed this issue through the deferral and reduction of some projects. The 2008 Budget reduced planned expenditures for that year by 45% and reduced the overall five-year plan by nearly 12%. The 2009 Capital budget, at a slightly lower amount than in 2008, represents a stabilization in the growth of the capital program at a level that is compatible with anticipated funding levels. Debt financing has played a significant role in funding capital projects for 2009 as the overall requirement for debt is lowered.

The revenue required to support both operating and capital budgets continues to pose difficult fiscal challenges. The shortfall from our largest revenue source, the Sales & Use Tax, has truly highlighted our dependence on this income and its underperformance affects every aspect of our operation. That shortfall limits our ability to provide service, maintain and upgrade our capital plant, and finance these needs.

It is again our diligence in the expenditure area that has resulted in a budget that provides a positive ending balance for 2009. Without the significant efforts toward reducing costs that began in 2000, the budgets for the last several years would have resulted in totally unacceptable negative ending balances. Further, without the fuel surcharge and the service realignment being executed at the end of 2008 and then carried forward in this Budget, 2009 would be negative. Increased funding for transit for the Greater Cleveland area must be received to avoid another service reduction in 2009. If not, this will mark the third consecutive year with service reductions.

Thus, the 2009 Budget is not what we had hoped for, but given the service demands and economic realities, it represents a solid budget; one that allows us to continue to provide high quality and cost-effective public transportation to the Greater Cleveland region.

A STRATEGIC APPROACH TO THE BUDGET

In developing the budget as well as developing our business strategy, the Authority derives its direction from the five <u>Policy Goals</u> identified by the Board of Trustees. These Goals, along with the Authority's <u>Mission Statement</u>, are shown below.

GCRTA MISSION

RTA enhances the quality of life in Greater Cleveland by providing outstanding, cost-effective public transportation services.

BOARD POLICY GOALS

I. CUSTOMER FOCUS: Provide safe, high-quality service to all customers and support our employees in that endeavor.

II. EXPAND AND REORGANIZE SERVICE: Expand and reorganize service to retain our current riders and attract new riders by providing service that meets customer and community needs.

III. PREPARE FOR THE FUTURE: Prepare for the future by forging new partnerships and strengthening existing ones with the public and private sectors to establish policies, funding, innovations, and technologies that support cost-effective public transportation.

IV. IMPROVE FINANCIAL HEALTH: Improve the agency's financial health through efficient use of resources and the pursuit of new and innovative revenue sources.

V. PROVIDE COMMUNITY BENEFITS: Provide social, economic, and environmental benefits to the community through system improvements and increase community awareness of these contributions.

Again, for 2009, our business planning efforts continue to highlight two of the five policy goals as most critical. These are **Customer Focus** and **Improve Financial Health**. In an effort to more effectively transition the strategic planning focus into the 2009 budgeting process, the evaluation of requests and the allocation of funding for 2009 initiatives were linked to the business plan and these two policy goals.

PROGRAM AND PROJECT INITIATIVES

There are two major initiatives for RTA in 2009. The first of is to ensure the efficient operation of all aspects of the Euclid Corridor Transportation Project (ECTP). Construction was completed in the fall of 2008 and the new HealthLine was opened on October 24, 2008. The project was completed two months ahead of schedule and on budget. Operations were smoothly and efficiently implemented. We know there will be challenges over the next six months to ensure our customers receive the full benefit of this new line. We must ensure all of challenges are met. The ECTP was a major project for RTA and will be a tremendous improvement to the fabric of the City of Cleveland and the Region.

The second major point of emphasis is continuing actions to close the ever-widening gap between revenue and expenditures that the authority has prudently managed for the last eight years. TransitStat, a data driven performance management initiative, was implemented early in 2008 with the goal of continuing and further promoting the cultural change of constant improvement and its natural outcome, reductions in expenditures. The first initiative for TransitStat dramatically reduced overtime and produced savings of over \$3 million. Other initiatives such as inventory management, attendance, reliability, and operational scorecards are also significantly improving operations and costs. We can continue to manage our resources, as effectively as possible, but without sufficient revenue to sustain operations at a level in line with the needs of the working public in Greater Cleveland, additional service reductions cannot be avoided. The Authority has participated in a nine-month study by the Ohio Transportation Task Force initiated by Governor Strickland. We hope the outcome derived from its report is improved funding for transportation authorities throughout the State of Ohio.

Fare Structure

Diesel fuel prices increased dramatically during the first half of 2008, rising from \$2.55/gallon to \$4.18/gallon. The Authority purchases 5.5 million gallons of diesel fuel annually. An increase of that magnitude raises costs by \$8.1 million annually and significantly stresses the budget. To control the outcome of this volatility, RTA put together a fuel surcharge plan. Public hearings were held on the need for a \$0.50 fuel surcharge to be implemented in the fall of 2008 and service cuts that also would be needed to maintain the financial position of the Authority. Over 2,000 Clevelanders attended hearings. The majority stated that maintaining service was critical and they could understand the need for a fuel surcharge but that a \$0.25 surcharge would be preferable. Governor Strickland pushed for temporary funding from balances held at Metropolitan Planning Organizations (MPO's). NOACA provided \$9.0 million to The Authority to lessen the impact of fuel cost increases from 2008-2009. The Board passed a \$0.25 fuel surcharge on October 14, 2008 effective The Authority minimized the reduction in service required and October 27.

implemented it on November 9. The funding provided is only temporary. Additional funding will be needed on a long-term basis. If sufficient funding is not provided in the State of Ohio's 2010-2011 Biennial Budget, GCRTA must implement the additional \$0.25 fuel surcharge and the remainder of the service cuts that were deferred due to Governor Strickland's actions.

GENERAL FUND

Underperforming Sales & Use Tax

The chart below presents the major issue affecting the Authority and the region. Sales tax growth, from 1992 to 2000, averaged about 5.9% per year, yielding an average increase of nearly \$7.4 million. Beginning in 2001, local economic activity and sales tax growth flattened. The average annual growth declined to 0.9%, netting only \$2.2 million per year. Consequently, the cumulative loss in potential revenue is estimated at \$378.1 million. On the heels of the 2008 financial and economic crisis, sales tax revenue is projected to remain stagnant for the foreseeable future. Moreover, recent economic reports suggest that the 2008 third and fourth quarter (holiday season), will show depressed consumer activity in all major categories. For the Authority, this crystallizes our commitment to remain diligent in our cost reduction activities, as it is highly likely that we will need to prepare for a 1% reduction in sales tax.



The General Fund Balance Analysis, included as Attachment A, presents the 2009 Operating Budget in summary. The highlights are as follows:



The current 2008 estimate projects \$263.0 million in General Fund revenue and total resources of \$277.0 million. The 2009 Budget projects total resources at \$282.1 million. As a result of unprecedented fuel cost increases, The Authority will utilize the 2008 fund balance to cover expenditures that have outpaced revenue. This will result in a 2009 beginning budget balance that is \$6.6M lower than 2008.

Passenger Fares

\$54.4 Million

Rationale:

The 2009 Tax Budget established the need for a \$0.50 base fare fuel surcharge, which the Authority implemented on October 27th. The State of Ohio approved a one-time funding relief package that allowed the Authority to only implement half (\$0.25) now and defer the other half. If future State funding is not forthcoming, the Authority will need to implement the second half of the fuel surcharge in September 2009, which is included in this projection.

Passenger fare revenue is expected to increase by \$5.6 million. The fuel surcharge implemented in October 2008 is projected to result in an additional \$4.8 million and the increased revenue from the September implementation is expected to generate \$0.8 million. The core passenger fare revenue (passenger fares less student ticket and U-PASS revenue) is expected to increase 10% with each \$0.25 base fare increase. This result has proven consistent with actual experience from the last two \$0.25 base fare increases. The year-to-date (through September 2008) core passenger fare increase is nearly 9.0%.

Ridership through September 2008 is 1.1% above the same period in 2007. This increase was aided by record gasoline prices, which compelled individuals to use public transportation. The current estimate suggests that the Authority will hold the current 1.1% increase in ridership; thus, ending the year with approximately 57.9 million riders.

As is the case with most goods and services, public transportation has an elasticity of demand function. Therefore, price increases will result in decreased demand. With the implementation of the October fuel surcharge and the November service modifications, staff is projecting a two percent ridership reduction over the 2008 estimate. This will bring 2009 projected ridership to 56.8 million.

Sales Tax Revenue

\$173.2 Million

Rationale:

Increasing unemployment in the region, the national economic crisis, and credit crunch further exacerbates economic constraints. These negative trends are acute in the Northeast Ohio Region, as the region is a leader in property foreclosure and poverty rates. Moreover, the region continues to shrink in population and unemployment rates continue to increase. In addition, National City Bank, a major employer in Cleveland, has been sold and cutbacks in personnel are likely. Because of these facts, another year of limited growth is expected.

The current 2008 RTA projection anticipates a gradual erosion of the sales tax gains during the third quarter of the year. Retail sales reports from the first six months suggest that consumer spending was lower than previous expectations. Auto dealers also report sluggish sales. Moreover, requests for home equity loans are on the decline and the residential mortgage market is extremely depressed.

In the 2009 Tax Budget, we projected a minimal increase of 0.7% above the 2008 estimate to \$173.2 million. The Northeast Ohio economic fundamentals indicate minimal growth in sales tax receipts for the near future. Because of these ongoing factors, projections may need to be revised downward as were done in 2008. We will continuously monitor this situation and prepare for a possible decline in Sales

Tax revenue of 1%, which would be a \$1.7 million decline from 2008.

Advertising and Concessions

\$1.2 Million

Advertising Contract	\$925K
HealthLine (net)	\$175K
<u>Other</u>	<u>\$125K</u>
Total	\$1.2M

Rationale:

The 2009 Budget Advertising and Concessions Category consists of three subcategories. The first is the current advertising contract. Due to 2008 fleet reductions, the advertising contract's annual guarantee was lowered from \$1,000,000 to \$925,000 per year. The second is the HealthLine naming rights contract that will net the Authority \$175,000 in 2009. The other subcategory is composed of various concession and vending arrangements and is expected to generate \$125,000 in the upcoming year.

Intergovernmental

\$10.7 Million

Temporary State Funding	\$7.2M
Elderly and Disabled Fare Assistance	\$2.1 M
Access to Jobs Revenue (JARC)	\$1.2 M
Federal Operating Asst-Paratransit Same Day	<u>\$240K</u>
Total	\$10.7 M

Rationale:

Governor Strickland led the way for temporary emergency funding for Ohio Transit Agencies with balances held in MPO's. As a result, NOACA (our regional MPO), made \$9.0 million available to GCRTA to lessen the impact of fuel cost increases from 2008-2009. We currently estimate \$7.2 million, or 80%, of this amount can be used to mitigate operating expenses. We are working with ODOT to make this 100% and generate an additional \$1.8 million in revenue.

In 2008, the Authority received \$2.1 million from the State of Ohio for elderly and disabled fare assistance. GCRTA expects to receive \$2.1 million in 2009 and future years.

Job Access and Reverse Commute (JARC) helps GCRTA provide vanpool and reverse commute services consistent with Welfare to Work initiatives. The funds from this source have been severely sporadic over the past few years. Recent actions by the Northeast Ohio Area Coordinating Agency (NOACA) have released Federal funds. Originally, \$2.0 million of Federal funds were to be used for back-billing from 2006-2007. Due to the constraints in the type of Federal funding that

was made available, these funds will not be able to be used for the back-billing. We will spend \$500,000 of these funds in 2008, with the remaining balances to be uses in 2009 and 2010, at approximately \$1.2 million-\$1.4 million per year. An additional \$700,000 from Federal funds and \$700,000 from ODOT will be received in 2009 and 2010, respectively, totaling \$1.4 million in revenue over that time period.

The Federal Operating Assistance-Paratransit Same Day Grant (New Freedom Program) is for the support of Operating funds for same-day Paratransit services for individuals with disabilities who cannot use GCRTA services. This supplemental service would be provided through an accessible taxi service or other contractor, and is anticipated to reimburse the operating fund in 2009 by \$240,000.

Other Revenue

This revenue category consists of various claim reimbursements, rental income, salvage sales, and identification card proceeds. These varied sources historically generate approximately \$1.0 million. The 2008 projection and 2009 budget include Compressed Natural Gas (CNG) rebates.

Interest Income

The 2009 General Fund Cash balance available is projected to average nearly \$13.1 million. The 2009 interest rate on investments is projected to range from 1% to 2.25%. As a result of lower fund balances and lower investment rates, the 2009 revenue from this source is projected at \$390,655. This is a decrease of slightly more than \$260,000 when compared to the 2008 estimate.

Reimbursed Expenditures

Total

Rationale:

Capitalized Operating Assistance

Force Account Labor & Material

Fuel Tax Reimbursement

This category primarily is composed of capitalized operating assistance, fuel tax reimbursements, grant labor, and material reimbursements. In 2008, this category will amount to \$36.0 million in revenue. The 2009 estimate for this source is \$2.6 million lower than 2008 due to the completion of the Euclid Corridor Transportation Project, which had been the largest grant labor reimbursement project. The Fuel Tax Reimbursement is estimated to be \$0.5 million less than 2008, as fuel use will reduce due to the service reductions.

\$391K

\$1.2 Million

\$28.7M \$1.0M <u>\$3</u>.7M

\$33.4M

\$33.4 Million



Expenditures

The Operating Expenditures for 2009 include the appropriation and changes described below. As with revenue, costs are estimated not only for the 2009 Budget Year, but also for the subsequent two years. The Fund Balance Analysis projections include those out-years to demonstrate the longer-term impacts of various items contained in the 2009 Budget (collective bargaining agreements, service changes, requirements of the Capital Improvement Plan, etc.).

The chart on page TL – 14 summarizes the budgeted increases/reductions in expenditures for 2009. The chart highlights the ardent effort by management to align the Authority's expenditures with the projected revenue. As a result, it was necessary for the Authority to implement a service reduction in November 2008, which is annualized in 2009 resulting in \$5.0 million of cost reductions. Moreover, the 2009 budget includes the deferred service cut, which will be implemented should the State of Ohio not increase funding. This cut is scheduled for September 2009 and will reduce 2009 expenditures by \$2.0 million.

Compensation Issues include the wage and fringe increases consistent with the collective bargaining agreements with the ATU and FOP, vacancy replenishments, as well as expected cost increases associated with health care and the Ohio Public Employee Retirement System (OPERS). Savings captured in the service reduction and cost reduction sections below reduces the amounts in the wage and salary and fringe benefits subsections. Wage and salary increases are expected to cost an additional \$6.2 million; \$2.5 million is attributable to negotiated union increases. Fringe benefits, led by projected healthcare increases are expected to increase by \$4.3 million. Two non-routine items stress the 2009 Budget. First, this budget includes a thirteenth OPERS payment. Second, the budget includes a twentyseventh payroll for all salaried employees, which is due to the fact that the first payroll of 2010 falls on a holiday. This requires RTA to capture that payroll cost in the previous year, 2009. The thirteenth OPERS payment will cost \$1.4 million and the twenty-seventh payroll will cost \$1.3 million. In total, compensation issues increase the budget by \$13.7 million. Again, note that this base increase is reduced by cost reduction efforts below.

Fuel/Utilities result in a decrease of \$2.2 million. The market volatility and strain that has been experienced by transportation companies throughout the country have equally affected this Authority. The unprecedented increases in fuel costs for 2008 are well documented. At RTA, the effects were nearly crippling. Since January 2008, the daily purchase price for diesel fuel has ranged from a low of \$2.55 per gallon to a high of \$4.18 per gallon. The price per gallon in May and June averaged \$3.86 and \$3.88, respectively, and ranged from \$3.46 per gallon on May 1st to a peak of \$4.18 per gallon on May 23rd. To mitigate the financial risk associated with the market, the Authority awarded firm-fixed-price contracts of \$4.16 per gallon for the third quarter and \$3.28 for the fourth quarter. The resulting 2008 average diesel price per gallon will be \$3.54, which is \$0.84 or 31.1% more than budget.

In recent months, the prices of oil and home heating oil futures (diesel fuel correlate) have declined precipitously. In order to protect the Authority from the market's volatility and the resulting uncertainty, management again sought competitive bids for 2009 firm fixed priced diesel fuel delivery. The successful bidder will deliver 2009 diesel fuel for \$3.17, which is \$0.37 or 10.0% lower than 2008. The net adjustment for other fuel and utilities categories is expected to decrease by \$83,521.

Service Support results in a \$1.1 million increase. The category is led by the cost associated with the annualizing of the fare enforcement activities to support proof-of-payment on the HealthLine and Redline. In addition, \$91,477 is added to the 2009 budget to provide two additional station cleaners and one additional service monitor.

Service Opportunities result in a projected increase of \$615,799. The current financial environment does not allow for broad service increases. However, the commitment to our Paratransit ADA program is illustrated by this increase in service. The Paratransit service expansion will be provided through a contractual service.

Other Operating Cost Adjustments include various contract, service, material, and liabilities and claim increases.

Cost Reduction Measures result in a decrease of \$3.0 million. The 2009 Tax Budget identified a \$20.2 million budget shortfall. Recognizing the 2009 revenue and expense challenges, management created plans for an administrative Reduction In Force (RIF). The RIF process identified 29 positions to be eliminated from the 2009 Budget, resulting in a savings of \$1.7 million. Second, the adoption of proof-of-payment on the Red Line will create a reduction of 24 Station Attendants, saving \$1.0 million. Lastly, management instituted a salaried employee pay freeze, which will save \$280,000.

Service Reductions resulting in \$7.1 million in savings for 2009 were also needed. Presented below are annualized savings from the November 2008 service reduction, as well as, savings projected for the September 2009 reduction, which was deferred due to temporary funding relief from the State of Ohio. The September service reduction will need to be implemented if the State of Ohio does not allocate recurring public transit funding. The service reductions include savings in operator labor, vehicle maintenance labor, compressed natural gas (CNG), diesel fuel, and inventory parts.

2008 Projected Operating Expenditures		\$241,856,344	
Compensation Issues		\$13,710,901	5.7%
Wage & Salary Increases	\$6,212,589	<i>\</i>	011 /0
Fringe Benefits	\$4,365,141		
OPERS 13th Payment	\$1,377,295		
27th Salaried Pay	\$1,258,974		
Other Adjustments (net)	\$496,902		
Fuel / Utilities		(\$2,239,363)	-0.9%
Diesel Fuel	(\$2,155,842)		
Other Fuel / Utilities Adjustments (net)	(\$83,521)		
Service Support		\$1,053,166	0.4%
Fare Enforcement (Annualization)	\$961,689		
Healthline Related	\$91,477		
Service Opportunities		\$615,799	0.3%
ADA Purchased Transportation	\$615,799		
Other Operating Cost Adjustments		\$1,562,231	0.6%
Operating Services and Contracts	\$900,864		
Operating Material and Supplies	\$412,239		
Liabilities and Damages	\$224,131		
Other Adjustments (net)	\$24,997		
Cost Reduction Measures		(\$2,993,915)	-1.2%
Administrative Reduction in Forces Salary	(\$1,704,783)		
Elimination of 24 Booth Attendants Jan. 2008	(\$1,009,132)		
Salaried Employees Pay Freeze	(\$280,000)		
Service Reduction		(\$7,050,727)	-2.9%
Operator Labor / Service Efficiencies	(\$2,494,434)		
Vechicle Maintenance Labor	(\$1,453,978)		
Compressed Natural Gas (Buses)	(\$482,012)		
Diesel Fuel	(\$317,150)		
Inventory Parts	(\$300,000)		
September 2009 Service Reduction	(\$2,003,153)		
Expenditure Growth		\$4,658,092	1.9%

T

Transfer to the Insurance Fund

A transfer from the General Fund of \$2.8 million will be needed in 2009 to maintain the Insurance Fund at the established balance of \$5.0 million. The 2009 transfer will cover the Insurance Fund's insurance premium and projected claims payouts. Consistent with the recommendation from our Risk Manager, the Insurance Fund will remain at that the \$5.0 million level through the two out years, necessitating transfers of \$2.3 million from the General Fund in both 2010 and 2011.

Transfer to the Supplemental Pension Fund

The 2009 budget estimates that the Supplemental Pension Fund will need transfers of \$100,000 for 2009, 2010, and 2011 in order to accommodate the increase in retirees affecting the Authority's pension liabilities. An updated actuarial study will be completed in the first quarter of 2009, establishing new minimum fund balance, which may affect the two out-years. At this time, the transfer amounts sustain the current fund balance objectives.

Transfers to Capital

In 2009, Transfers to Capital will total \$28.7 million and equal 16.6% of the Sales Tax revenue. This amount includes nearly \$17.3 million to be transferred to the Bond Retirement Fund for debt service payments associated with existing debt. An additional \$11.3 million will be transferred to the Capital Improvement Fund for payment of 100% locally funded projects and for the match portion of grant-funded projects. With increases in capitalized operating expense reimbursements and dwindling local match fund balance, this transfer has increased sharply over the past two years. In the two out-years, 17.8% and 17.3% of the sales tax needs to be sent to the Capital Fund as the demands of the Capital program increase. This highlights the increasing difficulty created by increased capital needs in a time of constrained revenue.

Employment Level Analysis

In 2009, the mismatch between revenue and expenditure growth necessitated a net reduction of 116 positions. In 2008, the acceleration of increasing fuel prices created a fiscal challenge for GCRTA. The fuel issue has directly impacted our financial realities and employment level.

The chart on the following page summarizes changes in staffing from the 2008 Budget to the level included in the 2009 Budget. The 2009 Budget reflects staffing of 2,577, an overall decrease of 116 positions. Due to the November 2008 service reductions, 39 operator positions have been eliminated. In addition, 22 mechanic positions have been eliminated due to the reduction in service miles and need for service. It should be noted that a 5% administrative reduction, or 29 positions, have been executed to adjust and right-size administrative support to existing budget limitations, and abate upcoming fiscal hardships. The Euclid Corridor Transportation Project reduced staffing level by 9 positions and 24 Station Attendants were eliminated as planned. These reductions must be taken to align with service levels and maintain our fiscal position. A minimal increase had to be added to maintain the new Euclid Corridor project and the new fare collection duties related to the proof-ofpayment policy, which will be used on the Red Line and Healthline. Therefore, there will be 2 additional Healthline cleaning/maintenance positions, a Healthline Service Monitor position, and 3 new positions added to lengthen fare enforcement hours for the new fare collection process. In addition, a new position will be created to support the ADA travel training initiative through a federal mobility management grant. The pie chart below demonstrates relative employment levels within each division.



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EMPLOYMENT LEVEL CHANG 2009 BUDGET	ES	
2008 Current Budget		2,693
Operators Bus Circulator	(15) (24)	(39)
Euclid Corridor Transportation Project ECTP Staff HealthLine Cleaning/Maintenance HealthLine Service Monitor	(9) 2 1	(6)
Service Support Station Attendants Vehicle Maintenance Fare Enforcement Travel Trainer	(24) (22) 3 1	(42)
Administrative Reduction in Forces (RIF)		(29)
2009 Budgeted Positions		2,577
Net Change in Employment Level		(116)

SERVICE LEVELS

In these difficult economic times, the Authority is faced with dwindling revenue, particularly from our largest revenue source, the Sales and Use Tax. That shortfall, combined with increasing operating costs, limits our ability to provide service at levels we would like to provide for our customers.

Service Levels	<u>2008</u>	<u>2009</u>	% Change <u>2008-2009</u>
Service Hours	2,240,081	2,084,147	-7.0%
Service Miles	29,739,235	27,817,100	-6.5%

In recent years, service levels were adjusted to more accurately reflect customer demand. In some cases, this involved service reductions. The budgeted miles and hours include the annualized effect of service changes that were made in November 2008. The changes include route changes for lower utilized bus routes traveling from suburban areas into downtown. These routes will interline with other RTA services at Transit Centers or Rail Stations where customers will transfer to other RTA services to complete their trip. While all circulator routes will be operational in 2009, some of the routes will experience moderate changes. Minor changes will be made on other routes. The frequencies of those routes will be adjusted in off-peak hours. Headway adjustments on select routes are scheduled mostly in off-peak periods when ridership is low. This involves changing the time interval between vehicles moving in the same direction.

The chart on the next page summarizes the change in service levels by mode. The 2009 service levels reflect the temporary funding Governor Strickland and the Northeast Ohio Area-wide Coordinating Agency (NOACA) promised to provide in the latter portion of 2008. However, additional future funding is needed to maintain current service levels. Service for bus and rail are reduced. The reduction in rail reflects a decrease in the number of station attendants due to the implementation of the proof of payment system. Paratransit services are increased to ensure action on our continuing commitment to ADA service and requirements. In 2009, the Authority will continue to benefit from the operating efficiencies resulting from the merging of Maple Heights Transit System and the North Olmsted Municipal Bus Line. Moreover, staff will continue to evaluate the overall transit service to better align customer demand with the service provided.

2009 Budgeted Service Levels By Mode Compared to 2008 Budgeted Service Levels by Mode

		Service I	Hours			Service I	Miles	
Service Mode	2008 Budget	2009 Budget	Variance	Percent Variance	2008 Budget	2009 Budget	Variance	Percent Variance
Rail								
Heavy Rail(Red)*	120,556	77,820	(42,736)	-35.4%	1,706,332	1,691,616	(14,716)	-0.9%
Light Rail(Blue/Green)*	87,480	66,180	(21,300)	-24.3%	808,355	801,384	(6,971)	-0.9%
Total Rail	208,036	144,000	(64,036)	-30.8%	2,514,687	2,493,000	(21,687)	-0.9%
Bus								
RTA	1,730,368	1,609,233	(121,135)	-7.0%	22,607,393	20,388,534	(2,218,859)	-9.8%
Van Pool	31,000	28,000	(3,000)	-9.7%	640,000	520,000	(120,000)	-18.8%
Total Bus	1,761,368	1,637,233	(124,135)	-7.0%	23,247,393	20,908,534	(2,338,859)	-10.1%
Paratransit								
In-House	196,608	227,791	31,183	15.9%	2,850,456	3,320,506	470,050	16.5%
Contract	74,069	75,123	1,054	1.4%	1,126,699	1,095,060	(31,639)	-2.8%
Total Paratransit	270,677	302,914	32,237	11.9%	3,977,155	4,415,566	438,411	11.0%
Grand Totals	2,240,081	2,084,147	(155,934)	-7.0%	29,739,235	27,817,100	(1,922,135)	-6.5%

* 2009 reflects a reduction in the number of Station Attendants due to proof of payment.

POLICY COMPLIANCE

The discussion in this section focuses on the financial status of GCRTA as it relates to the Authority's basic adopted financial policies. These policies represent trends or indicators that should be analyzed as they relate to long-range financial implications for the organization.

The financial policies or trends, as outlined in Attachment B, are applied to the following areas:

For 2009, Operating Revenues will account for 23.1% of total operating expenses. Though less than the **Operating Ratio** policy goal of 25%, it continues an upward trend in this measure over the last two years. The improvement in this measure is partly due to the fare increase from 2006 and 2008. The remainder is the fuel surcharge put into effect in October 2008 and the additional amount that could go into effect in September 2009 if adequate additional funding is not forthcoming.

Its companion indicator, **Fare Subsidy (Net Cost) Per Passenger** at \$3.32, will also fall short of the policy goal. These two indicators continue to demonstrate that fare revenue is not covering a sufficient portion of the actual service costs. Though improvement is noted in these measures, they still do not meet policy goals.

Expenditures

This budget includes less than a **One-Month Operating Reserve**, or available ending balance, falling well short of the financial goal. The 2009 Operating Reserve will be equivalent to two-tenths of one month's operating reserve in comparison to the five-tenths of one month's reserve projected for the end of 2008. The 2008 operating reserve was also two-tenths at the beginning of the year. By managing to an internal target, we again plan to improve this number during the execution of the budget.

The organization will meet its operational needs in the 2009 budget by managing efficiently and effectively and again utilizing reserves if necessary. A reserve is maintained as a safeguard to protect the organization in times of cyclical economic downturns and will be replenished as the economy improves. The cyclic downturn in sales tax has lasted eight years. It is no longer a cycle. It is a new reality. Without the increase in revenues already discussed in this document in 2009 and 2010, growth in transfers to the Insurance Fund and to Capital, when combined with projected increases in operating expenditures, is expected to completely drawdown the reserve and lead to negative fund balances.

The percent of **Overhead Cost to Total Cost** is projected to be 12.7%, well below the maximum of 15%. The **Cost per Hour of Service** at \$116.51 increases by more than 10.0%, greater than the expected rate of inflation of 3.0% in 2009, primarily due to higher personnel and fuel costs and a reduction in service. Fuel has increased to 11% of our operating budget and rail utility costs have also increased dramatically.

Debt Structures

The **Debt Service Coverage** ratio, at 1.18 in 2009, will again fall below the minimum goal of 1.50 as a result of increasing debt service requirements in support of the capital program, as well as, a lower fund balance in the General Fund. Unfortunately, this ratio is expected to continue to worsen in 2010 and 2011 due to projected increases in debt service requirements and decreases to the ending balance as it falls to 0.46 and 0.67 respectively.

Capital Outlay

Our goal is also to contribute a minimum of 10% and a maximum of 15% of Sales Tax revenue to capital. This indicator includes both the direct contributions to capital and the amount "set-aside" in the General Fund for debt service. A 16.6% **Contribution to Capital** in 2009, which amounts to \$28.7 million, will exceed this goal due to increasing capital and debt service needs. This amount will support RTA Capital projects, provide local match for projects funded by grants, and fund debt service requirements. This contribution to capital is expected to grow to 17.8% in 2010 and then decrease slightly to 17.3%, both above the maximum range for this measure due, as mentioned before, to meeting the growing capital and debt service needs of the Authority.

The ratio of **Capital Maintenance Outlay to Capital Expansion Outlay**, at 88.1%, is outside of the Board Policy goal of between 33% and 67% for 2009. It increases from the expected level of 80.8% in 2008 due to the completion of Euclid Corridor Transportation Project (ECTP) and as work continues on an increasing number of maintenance projects. This measure is again expected to exceed the goal during 2010 with a ratio of 97.5% and in 2011 with 92.1% as more maintenance projects are prioritized in the upcoming years.

CAPITAL PROGRAM

The Capital Improvement Plan (CIP) provides for the purchase, maintenance, and improvement of the Authority's capital assets and covers a period of five years, from 2009 through 2013. Capital assets are properties such as buses, rail cars, facilities, equipment, etc., and the life of these properties extends over a period of years. Capital improvement planning provides a framework for scheduling improvements based on the availability of resources, the condition of assets, and the priorities among projects. The capital-intensive nature of public transportation makes long-term financial planning indispensable.

The first year of the CIP reflects the 2009 Capital Improvement Budget. In 2009, the focus will be on is the rehabilitation of rail stations and the maintenance of existing assets, primarily in rail. In the following four years, the longer-term plans of the organization are outlined. The projected cost of the five-year CIP is \$420.9 million. This is a reduction of \$12.8 million, or nearly 3.0%, from last year's CIP as the plan continues to be refined to reflect existing financial & operational constraints.

2009-2013 CAPITAL IMPROVEMENT PLAN										
PROJECT CATEGORY	2009	2010	2011	2012	2013	TOTAL				
Bus Garages	\$0	\$0	\$0	\$0	\$0	\$0				
Buses	\$2,320,000	\$12,676,000	\$13,000,000	\$13,000,000	\$9,640,000	\$50,636,000				
Bus Rapid Transit	\$0	\$0	\$0	\$0	\$0	\$0				
Equipment & Vehicles	\$1,897,100	\$2,516,000	\$1,398,500	\$1,464,700	\$1,291,000	\$8,567,300				
Facilities Improvements	\$1,990,000	\$8,096,500	\$4,557,000	\$3,309,250	\$3,209,250	\$21,162,000				
Other Projects	\$32,200,000	\$31,204,850	\$30,210,200	\$29,215,700	\$28,230,250	\$151,061,000				
Rail Projects	\$18,007,250	\$38,824,100	\$33,366,620	\$27,853,300	\$32,060,000	\$150,111,270				
Transit Centers	\$8,018,700	\$2,627,000	\$7,315,000	\$4,880,000	\$16,480,000	\$39,320,700				
TOTALS	\$64,433,050	\$95,944,450	\$89,847,320	\$79,722,950	\$90,910,500	\$420,858,270				

Capital projects supported by this allocation are categorized into eight areas as shown in the chart displayed below. The larger programs/projects included in the five-year plan are shown below.



Highlights of the larger subcategory items included during 2009-2013 are as follows:

Capitalized Operating Expenses	\$133.5 million
Rail Station Rehabilitation Program	\$56.6 million
Bus, Circulator & Paratransit Bus Programs	\$50.6 million
Transit Centers & Intermodal Stations	\$39.3 million
Rail Power System	\$31.8 million
Track Rehabilitation	\$26.0 million

The total 2009 Capital Improvement Budget is \$64.4 million, of which \$3.0 million, or 4.7%, is for RTA Capital Fund projects and \$61.4 million, or 95.3%, is for RTA Development Fund projects. The two largest projects included in the 2009 Capital Improvement Budget are Capitalized Operating Expenses, at \$28.7 million, or 44.6% of the total budgeted for the year, and the Rehabilitation of Rail Stations, at \$7.3 million, or 11.3% of the total.

In addition, budget authority is also provided for the following projects scheduled in 2009 and future years:

- The Track Rehabilitation Program at \$5.3 million
- Three Intermodal Stations at the Cleveland Museum of Art, University Hospitals and Cleveland Clinic at \$5.2 million
- The Heavy Rail Vehicle Overhaul project at \$5.2 million
- The Paratransit Improvement Program at \$2.3 million will, combined with 2008 Capital Funds, provide fifty-seven Paratransit buses

The 2009 through 2013 Capital Improvement Plan of \$420.9 million continues to slow the aggressive infrastructure plan that began nearly a decade ago and focuses on a return to the basics with the rehabilitation and maintenance of existing assets. RTA is demonstrating its commitment to both policy goals of Customer Service and Improving Financial Health by continuing to develop and to refine a more realistic capital program that both meets the Authority's needs as well as its ability to finance it.

CONCLUSION

The 2009 Operating and Capital Budgets represent another difficult year for the Authority. We have constructed a tight budget and will have to manage it well. The second and third quarters were economically troubling for the nation. The failure of money markets requiring the drastic bailout action taken was even more troubling. Unemployment is rising nationally. For Northeast Ohio, the impact has been even greater. This area has never truly recovered from the recession in 2000-2001. Manufacturing has declined, now the banking and insurance industries are also declining. In reaction to these negative forces, the Authority has fashioned a budget to maintain its financial strength. We will do all that is in our power to ensure that our mission of cost effective service delivery is realized.

The concern for our mission is relevant not only for today, but for tomorrow. Additional dedicated sources of revenue must be identified through a newly forged relationship with the State of Ohio. Additional long-term funding is needed to sustain current service levels. If they are not forthcoming by July, the Authority will have no choice but to implement fare increases and service reductions currently in deferral. At the same time, we must thoroughly investigate and implement creative methods to increase our productivity and efficiency to maintain both the quality and level of our service.

The 2009 Budget has been shaped in response to significant economic challenges. Although far from ideal, it has been developed to allow continued service delivery and at the same time position the Authority to meet future challenges.

ATTACHMENT A General Fund Balance Analysis

Passenger Fare Annual Growth = 5.4% 3.3% 7.1% 12.3% 1.1% 2.0% 2.0% Operating Expenses Growth = 1.5% 3.2% 3.2% 3.6% 1.9% 1.6% 4.5% Capital Contribution = 20.69,560 221,840.207 222,281,814 24,666,950 268,677,883 30.976,535 30.385,266 L2.2% 13.0% 14.3% 16.5% 17.8% 17.3% 12.50.00 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000 12.25.000	Assumptions:				,			
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Total Resources 256,239,873 264,760,436 271,192,379 276,997,550 282,032,661 273,820,737 261,932,872 Operating Expenditures Personnel Services 163,934,412 168,973,550 173,796,848 173,363,045 179,181,633 178,917,082 185,664,594 Diesel Fuel 11,466,037 12,552,157 12,112,507 19,599,092 17,126,100 18,838,710 20,722,581 Other Expenditures 43,949,231 44,776,187 47,653,742 48,894,207 50,206,703 52,717,038 55,352,890 Total Operating Expenditures 219,349,680 226,018,94 233,563,097 241,856,344 246,514,436 250,472,830 261,740,065 Transfer to the Insurance Fund 0 750,000 1,200,000 2,900,000 2,800,000 2,300,000 2,300,000 100,20	Reimbursed Expenditures	31,398,915	30,636,402	34,201,180	36,000,000	33,400,000	33,400,000	33,400,000
Operating Expenditures 163,934,412 168,973,550 173,796,848 173,363,045 179,181,633 178,917,082 185,664,594 Diesel Fuel 11,466,037 12,552,157 12,112,507 19,599,092 17,126,100 18,838,710 20,722,581 Other Expenditures 43,949,231 44,776,187 47,653,742 48,894,207 50,206,703 52,717,038 55,352,890 Total Operating Expenditures 219,349,680 226,301,894 233,563,097 241,856,344 246,514,436 250,472,830 261,740,065 Transfer to the Insurance Fund 0 750,000 1,200,000 2,900,000 2,300,000 2,300,000 2,300,000 100,000	Total Revenue	246,590,058	248,669,803	255,430,044	262,950,082	274,560,405	269,870,410	271,961,322
Personnel Services163,934,412168,973,550173,796,848173,363,045179,181,633178,917,082185,664,594Diesel Fuel11,466,03712,552,15712,112,50719,599,09217,126,10018,838,71020,722,581Other Expenditures43,949,23144,776,18747,653,74248,894,20750,206,70352,717,03855,352,890Total Operating Expenditures219,349,680226,301,894233,563,097241,856,344246,514,436250,472,830261,740,065Transfer to the Insurance Fund0750,0001,200,0002,900,0002,800,0002,300,0002,300,0002,300,000Transfer to the Pension Fund100,000106,000100,000100,000100,000100,000100,000100,000Transfers to Capital14,073,00014,700,00015,456,12714,718,95017,327,06219,258,55819,142,911Capital Improvement Fund6,626,5606,811,9095,110,8203,374,7887,818,90700Total Transfers to Capital20,699,56021,511,90920,566,94718,093,73825,145,96919,258,55819,142,911Total Expenditures240,149,240248,669,803255,430,044262,950,082274,560,405272,131,388283,282,976Ending Balance16,090,63316,090,63315,762,33514,047,4687,472,2561,689,349-21,350,104Supplemental Transfer to Capital Imp.000000000	Total Resources	256,239,873	264,760,436	271,192,379	276,997,550	282,032,661	273,820,737	261,932,872
Personnel Services163,934,412168,973,550173,796,848173,363,045179,181,633178,917,082185,664,594Diesel Fuel11,466,03712,552,15712,112,50719,599,09217,126,10018,838,71020,722,581Other Expenditures43,949,23144,776,18747,653,74248,894,20750,206,70352,717,03855,352,890Total Operating Expenditures219,349,680226,301,894233,563,097241,856,344246,514,436250,472,830261,740,065Transfer to the Insurance Fund0750,0001,200,0002,900,0002,800,0002,300,0002,300,0002,300,000Transfer to the Pension Fund100,000106,000100,000100,000100,000100,000100,000100,000Transfers to Capital14,073,00014,700,00015,456,12714,718,95017,327,06219,258,55819,142,911Capital Improvement Fund6,626,5606,811,9095,110,8203,374,7887,818,90700Total Transfers to Capital20,699,56021,511,90920,566,94718,093,73825,145,96919,258,55819,142,911Total Expenditures240,149,240248,669,803255,430,044262,950,082274,560,405272,131,388283,282,976Ending Balance16,090,63316,090,63315,762,33514,047,4687,472,2561,689,349-21,350,104Supplemental Transfer to Capital Imp.000000000	Operating Expenditures							
Diesel Fuel 11,466,037 12,552,157 12,112,507 19,599,092 17,126,100 18,838,710 20,722,581 Other Expenditures 43,949,231 44,776,187 47,653,742 48,894,207 50,206,703 52,717,038 55,352,890 Total Operating Expenditures 219,349,680 226,301,894 233,563,097 241,856,344 246,514,436 250,472,830 261,740,065 Transfer to the Insurance Fund 0 750,000 1,200,000 2,900,000 2,800,000 2,300,000 2,300,000 100,000 0 0		163.934.412	168.973.550	173.796.848	173.363.045	179.181.633	178.917.082	185.664.594
Other Expenditures 43,949,231 44,776,187 47,653,742 48,894,207 50,206,703 52,717,038 55,352,890 Total Operating Expenditures 219,349,680 226,301,894 233,563,097 241,856,344 246,514,436 250,472,830 261,740,065 Transfer to the Insurance Fund 0 750,000 1,200,000 2,900,000 2,800,000 2,300,000 2,300,000 2,300,000 100,000	Diesel Fuel							
Total Operating Expenditures219,349,680226,301,894233,563,097241,856,344246,514,436250,472,830261,740,065Transfer to the Insurance Fund0750,0001,200,0002,900,0002,800,0002,300,0002,300,0002,300,000Transfer to the Pension Fund100,000106,000100,000100,000100,000100,000100,000100,000100,000Transfers to Capital14,073,00014,700,00015,456,12714,718,95017,327,06219,258,55819,142,911Capital Improvement Fund6,626,5606,811,9095,110,8203,374,7887,818,90700Total Transfers to Capital20,699,56021,511,90920,566,94718,093,73825,145,96919,258,55819,142,911Total Expenditures240,149,240248,669,803255,430,044262,950,082274,560,405272,131,388283,282,976Ending Balance16,090,63316,090,63315,762,33514,047,4687,472,2561,689,349-21,350,104Supplemental Transfer to Bond Retirement00000000O0000000000Supplemental Transfer to Capital Imp.0328,2981,714,8676,575,2123,521,92911,717,80011,242,355								
Transfer to the Pension Fund 100,000 106,000 100,000 10								261,740,065
Transfer to the Pension Fund 100,000 106,000 100,000 10	Transfer to the Insurance Fund	0	750.000	1.200.000	2,900,000	2.800.000	2.300.000	2.300.000
Bond Retirement Fund Capital Improvement Fund 14,073,000 14,700,000 15,456,127 14,718,950 17,327,062 19,258,558 19,142,911 Capital Improvement Fund 6,626,560 6,811,909 5,110,820 3,374,788 7,818,907 0 0 0 Total Transfers to Capital 20,699,560 21,511,909 20,566,947 18,093,738 25,145,969 19,258,558 19,142,911 Total Expenditures 240,149,240 248,669,803 255,430,044 262,950,082 274,560,405 272,131,388 283,282,976 Ending Balance 16,090,633 16,090,633 15,762,335 14,047,468 7,472,256 1,689,349 -21,350,104 Supplemental Transfer to Bond Retirement 0								100,000
Bond Retirement Fund Capital Improvement Fund 14,073,000 14,700,000 15,456,127 14,718,950 17,327,062 19,258,558 19,142,911 Capital Improvement Fund 6,626,560 6,811,909 5,110,820 3,374,788 7,818,907 0 0 0 Total Transfers to Capital 20,699,560 21,511,909 20,566,947 18,093,738 25,145,969 19,258,558 19,142,911 Total Expenditures 240,149,240 248,669,803 255,430,044 262,950,082 274,560,405 272,131,388 283,282,976 Ending Balance 16,090,633 16,090,633 15,762,335 14,047,468 7,472,256 1,689,349 -21,350,104 Supplemental Transfer to Bond Retirement 0	Transfers to Capital							
Capital Improvement Fund6,626,5606,811,9095,110,8203,374,7887,818,90700Total Transfers to Capital20,699,56021,511,90920,566,94718,093,73825,145,96919,258,55819,142,911Total Expenditures240,149,240248,669,803255,430,044262,950,082274,560,405272,131,388283,282,976Ending Balance16,090,63316,090,63315,762,33514,047,4687,472,2561,689,349-21,350,104Supplemental Transfer to Bond Retirement00000000Supplemental Transfer to Capital Imp.0328,2981,714,8676,575,2123,521,92911,717,80011,242,355		14.073.000	14,700,000	15.456.127	14,718,950	17.327.062	19.258.558	19.142.911
Total Transfers to Capital20,699,56021,511,90920,566,94718,093,73825,145,96919,258,55819,142,911Total Expenditures240,149,240248,669,803255,430,044262,950,082274,560,405272,131,388283,282,976Ending Balance16,090,63316,090,63315,762,33514,047,4687,472,2561,689,349-21,350,104Supplemental Transfer to Bond Retirement00000000Supplemental Transfer to Capital Imp.0328,2981,714,8676,575,2123,521,92911,717,80011,242,355								0
Total Expenditures240,149,240248,669,803255,430,044262,950,082274,560,405272,131,388283,282,976Ending Balance16,090,63316,090,63315,762,33514,047,4687,472,2561,689,349-21,350,104Supplemental Transfer to Bond Retirement0000000Supplemental Transfer to Capital Imp.0328,2981,714,8676,575,2123,521,92911,717,80011,242,355							-	-
Ending Balance16,090,63316,090,63315,762,33514,047,4687,472,2561,689,349-21,350,104Supplemental Transfer to Bond Retirement00000000Supplemental Transfer to Capital Imp.0328,2981,714,8676,575,2123,521,92911,717,80011,242,355								
Supplemental Transfer to Bond Retirement 0		·····						
Supplemental Transfer to Capital Imp. 0 328,298 1,714,867 6,575,212 3,521,929 11,717,800 11,242,355						0		
			-	-	-	3,521,929	-	•
Available Ending Balance 16,090,633 15,762,335 14,047,468 7,472,256 3,950,327 -10,028,450 -32,592,459		-						

Capital Improvement Fund Balance Analysis

	2005	2006	2007	2008	2009	2010	2011
Beginning Balance	Actual 38,309,907	Actual 12,818,403	Actual 21,432,388	Estimate 23,960,008	Budget 34,291,248	Budget 22,913,830	Budget 39,790,222
		, , , , , ,	, , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , ,	, , ,	
Revenue							
Transfer from General Fund	6,626,560	7,140,207	6,825,687	9,950,000	11,340,836	11,717,800	11,242,355
Investment Income	707,924	1,278,176	940,802	1,842,063	775,000	675,000	675,000
Federal Capital Grants	55,888,368	71,849,886	74,319,702	85,431,813	71,720,952	45,236,244	47,726,409
State Capital Grants	3,177,747	6,011,798	8,532,391	12,789,925	2,637,243	968,147	960,000
Debt Proceeds	0	25,003,289	0	35,472,559	0	25,000,000	0
Capital Lease	0	0	25,000,000	0	0	0	0
Other Revenue	3,000,000	500,000	2,810,906	1,837,731	1,000,000	1,000,000	1,000,000
Total Revenue	69,400,599	111,783,356	118,429,488	147,324,091	87,474,031	84,597,191	61,603,764
Total Resources	107,710,506	124,601,759	139,861,876	171,284,099	121,765,279	107,511,021	101,393,986
Expenditures							
Capital Outlay	94,521,768	102,057,253	113,391,482	134,879,851	98,151,449	67,020,799	67,868,012
Other Expenditures	335	0	2,000,000	0	0	0	0
Transfer to Bond Retirement Fund	370,000	1,112,118	510,386	2,113,000	700,000	700,000	700,000
Transfer to Insurance Fund	0	0	0	0	0	0	0
Total Expenditures	94,892,103	103,169,371	115,901,868	136,992,851	98,851,449	67,720,799	68,568,012
Available Ending Balance	12,818,403	21,432,388	23,960,008	34,291,248	22,913,830	39,790,222	32,825,974

ATTACHMENT C RTA Development Fund Balance Analysis

	2005	2006	2007	2008	2009	2010	2011
	Actual	Actual	Actual	Estimate	Budget	Budget	Budget
Beginning Balance	34,291,132	9,366,610	18,533,162	22,585,662	33,928,361	22,760,507	39,419,499
Revenue							
General Obligation Debt Proceeds	0	25,003,289	0	35,472,559	0	25,000,000	0
Transfer from RTA Capital Fund	5,000,000	5,000,000	5,000,000	7,450,000	8,275,400	8,075,400	7,875,400
Investment Income	607,626	1,112,118	844,393	1,777,056	700,000	625,000	625,000
Federal Capital Grants	55,888,368	71,849,886	74,319,702	85,431,813	71,720,952	45,236,244	47,726,409
State Capital Grants	3,177,747	6,011,798	8,532,391	12,789,925	2,637,243	968,147	960,000
Capital Lease	0	0	25,000,000	0	0	0	0
Other Revenue	3,000,000	500,000	2,810,906	1,837,731	1,000,000	1,000,000	1,000,000
Total Revenue	67,673,741	109,477,091	116,507,392	144,759,084	84,333,595	80,904,791	58,186,809
Total Resources	101,964,873	118,843,701	135,040,554	167,344,746	118,261,956	103,665,298	97,606,308
Expenditures							
Capital Outlay	92,227,928	99,198,421	109,944,506	131,303,385	94,801,449	63,545,799	64,443,012
Other Expenditures	335	0	2,000,000	0	0	0	0
Transfer to Bond Retirement Fund	370,000	1,112,118	510,386	2,113,000	700,000	700,000	700,000
Total Expenditures	92,598,263	100,310,539	112,454,892	133,416,385	95,501,449	64,245,799	65,143,012
Ending Balance	9,366,610	18,533,162	22,585,662	33,928,361	22,760,507	39,419,499	32,463,296

ATTACHMENT D RTA Capital Fund Balance Analysis

	2005	2006		2008 Estimate	2009 Budget	2010 Budget	2011 Budget
	Actual	Actual					
Beginning Balance	4,018,775	3,451,793	2,899,226	1,374,346	362,887	153,323	370,723
Revenue							
Transfer from General Fund	6,626,560	7,140,207	6,825,687	9,950,000	11,340,836	11,717,800	11,242,355
Investment Income	100,298	166,058	96,409	65,007	75,000	50,000	50,000
Other Revenue	0	0	0	0	0	0	0
Total Revenue	6,726,858	7,306,265	6,922,096	10,015,007	11,415,836	11,767,800	11,292,355
Total Resources	10,745,633	10,758,058	9,821,322	11,389,353	11,778,723	11,921,123	11,663,078
Expenditures							
Asset Maintenance	1,211,997	1,233,421	1,394,482	1,797,706	1,925,000	1,825,000	1,875,000
Routine Capital	1,081,843	1,625,411	2,052,494	1,778,760	1,425,000	1,650,000	1,550,000
Other Expenditures	0	0	0	0	0	0	0
Transfer to RTA Development Fund	5,000,000	5,000,000	5,000,000	7,450,000	8,275,400	8,075,400	7,875,400
Total Expenditures	7,293,840	7,858,832	8,446,976	11,026,466	11,625,400	11,550,400	11,300,400
Ending Balance	3,451,793	2,899,226	1,374,346	362,887	153,323	370,723	362,678

Bond Retirement Fund Balance Analysis

	2005	2005 2006 Actual Actual	2007 Actual	2008 [2009 Budget	2010 Budget	2011 Budget
	Actual			Estimate			
Beginning Balance	1,430,880	1,510,792	1,764,973	1,724,210	1,541,456	1,582,320	1,697,327
Revenue							
Transfer from General Fund	14,073,000	14,700,000	15,456,127	14,718,950	17,327,062	19,258,558	19,142,911
Transfer from RTA Development Fund	370,000	860,314	510,386	2,113,000	700,000	700,000	700,000
Investment Income	176,606	298,954	271,752	88,263	97,456	125,000	125,000
Other Revenue	0	142,782	2,404	402,785		0	0
Total Revenue	14,619,606	16,002,050	16,240,669	17,322,998	18,124,518	20,083,558	19,967,911
Total Resources	16,050,486	17,512,842	18,005,642	19,047,208	19,665,974	21,665,878	21,665,238
Expenditures							
Debt Service							
Principal	7,687,196	8,801,619	9,361,533	10,219,525	10,275,037	11,641,013	12,114,746
Interest	6,819,538	6,946,250	6,919,899	7,286,227	7,788,617	8,307,538	7,833,215
Other Expenditures	32,960	0	0	0	20,000	20,000	20,000
Total Expenditures	14,539,694	15,747,869	16,281,432	17,505,752	18,083,654	19,968,551	19,967,961
Ending Balance	1,510,792	1,764,973	1,724,210	1,541,456	1,582,320	1,697,327	1,697,277

ATTACHMENT F Insurance Fund Balance Analysis

	2005	2006	2007	2008	2009	2010	2011
	Actual	Actual	Actual	Estimate	Budget	Budget	Budget
Beginning Balance	5,998,905	6,051,880	5,167,010	5,264,655	5,398,268	5,133,225	5,189,915
Revenue							
Investment Income	141,210	197,782	316,340	180,115	134,957	135,240	175,320
Transfer from General Fund	0	750,000	1,200,000	2,900,000	2,800,000	2,300,000	2,300,000
Other Revenue	1,740,737	0	0	0	0	0	0
Total Revenue	1,881,947	947,782	1,516,340	3,080,115	2,934,957	2,435,240	2,475,320
Total Resources	7,880,852	6,999,662	6,683,350	8,344,770	8,333,225	7,568,465	7,665,235
Expenditures							
Claims and Premium Outlay	1,828,972	1,832,652	1,418,695	2,946,502	3,200,000	2,378,550	2,402,336
Total Expenditures	1,828,972	1,832,652	1,418,695	2,946,502	3,200,000	2,378,550	2,402,336
Ending Balance	6,051,880	5,167,010	5,264,655	5,398,268	5,133,225	5,189,915	5,262,899

ATTACHMENT G Supplemental Pension Fund Balance Analysis

	2005 Actual	5 2006	2007	2008	2009	2010 Budget	2011 Budget
		Actual	Actual	Estimate	Budget		
Beginning Balance	831,425	888,711	933,358	983,292	1,011,113	1,032,613	1,051,113
Revenue							
Investment Income	44,996	33,586	42,900	19,416	21,500	23,500	23,500
Transfer from General Fund	100,000	106,000	100,000	100,000	100,000	100,000	100,000
Total Revenue	144,996	139,586	142,900	119,416	121,500	123,500	123,500
Total Resources	976,421	1,028,297	1,076,258	1,102,708	1,132,613	1,156,113	1,174,613
Expenditures							
Benefit Payments	87,670	94,939	92,966	91,595	100,000	105,000	110,000
Other Expenditures	40	0	0	0	0	0	0
Total Expenditures	87,710	94,939	92,966	91,595	100,000	105,000	110,000
Ending Balance	888,711	933,358	983,292	1,011,113	1,032,613	1,051,113	1,064,613

ATTACHMENT H Law Enforcement Fund Balance Analysis

	2005	5 2006	2007	2008	2009 Budget	2010 Budget	2011 Budget
	Actua	I Actual	Actual	Estimate			
Beginning Balance	292,653	3 217,680	204,509	204,126	189,599	205,099	222,599
Revenue							
Law Enforcement Revenue	400	0 53,389	99,046	14,400	10,000	11,000	12,000
Investment Income	8,08	7 9,424	11,784	4,962	5,500	6,500	6,500
Other Revenue	(0 0	0	61,991			
Total Revenue	8,48	7 62,813	110,830	81,353	15,500	17,500	18,500
Total Resources	301,14	0 280,493	315,339	285,479	205,099	222,599	241,099
Expenditures							
Capital & Related Items	83,460	0 75,984	111,213	95,880	0	0	0
Total Expenditures	83,46	0 75,984	111,213	95,880	0	0	0
Ending Balance	217,68	0 204,509	204,126	189,599	205,099	222,599	241,099

ATTACHMENT I All Funds Balance Analysis

	2005	2006	2007 Actual	2008 Estimate	2009 Budget	2010 Budget	2011 Budget
	Actual	Actual					
Beginning Balance	56,513,585	37,578,099	45,516,377	46,435,563	50,155,744	35,069,217	38,174,528
Revenue							
Passenger Fares	39,300,036	40,587,880	43,467,204	48,810,546	54,411,601	55,499,833	56,609,830
Sales & Use Tax	168,997,361	168,615,372	171,661,508	172,000,000	173,204,000	174,416,428	175,637,343
Federal	55,888,368	71,849,886	74,319,702	85,431,813	71,720,952	45,236,244	47,726,409
State	4,928,599	9,011,293	10,778,700	14,879,074	11,926,392	3,057,296	3,049,149
Investment Income	1,522,048	2,680,623	2,453,602	2,786,819	1,425,068	1,365,240	1,405,320
Other Revenue	40,839,721	36,300,526	40,097,355	41,715,294	38,275,000	38,476,000	38,237,000
Bond Proceeds	0	25,003,289	0	35,472,559	0	25,000,000	0
Capital Lease	0	0	25,000,000	0	0	0	0
Total Revenue	311,476,133	354,048,869	367,778,071	401,096,105	350,963,013	343,051,041	322,665,051
Total Resources	367,989,718	391,626,968	413,294,448	447,531,668	401,118,756	378,120,258	360,839,579
Expenditures							
Personnel Services	163,934,412	168,973,550	173,796,848	173,363,045	179,181,633	178,917,082	185,664,594
Diesel Fuel	11,466,037	12,552,157	12,112,507	19,599,092	17,126,100	18,838,710	20,722,581
Other Expenditures	45,982,668	46,779,762	51,276,616	52,028,184	53,526,703	55,220,588	57,885,226
Capital Outlay	94,521,768	102,057,253	113,391,482	134,879,851	98,151,449	67,020,799	67,868,012
Debt Service	14,506,734	15,747,869	16,281,432	17,505,752	18,063,654	19,948,551	19,947,961
Total Expenditures	330,411,619	346,110,591	366,858,885	397,375,924	366,049,539	339,945,730	352,088,374
Available Ending Balance	37,578,099	45,516,377	46,435,563	50,155,744	35,069,217	38,174,528	8,751,206

Citizens Summary

Budget Highlights

Introduction

This section concentrates on the significant components of the **2009 Adopted Budget Plan**. The intent is to furnish an overview of the Plan on the Authority's finances for 2009.

This section also includes a consolidated presentation of the Authority's funds and further details regarding the General Fund. A synopsis of the Capital Improvements Plan (CIP) and summary statistics conclude the **Citizens Summary**.

The CEO/General Manager's 2009 Recommended Operating and Capital Budgets were first presented to the Board of Trustees (BOT) at the Finance Committee meeting on November 11, 2008. Two additional hearings and a public review were conducted. During these hearings, information was presented on revenues, expenditures, the general make-up of the operating budget and capital budgets, the need for service realignment and the form it would take. The Trustees adopted the final 2009 budget resolution on December 16, 2008. The budget was formally adopted by the Board of Trustees as recommended by the CEO/General Manager in the preceding Transmittal Letter.
Budget Highlights

All Funds Analysis

Figure CS-1 is the first of several fund status presentations found throughout this document. Revenues and expenditures for a six-year horizon are charted in bar-graph form with an overlay representing actual and projected unrestricted fund balances. This information is greatly expanded in the section on **Fund Budgets**, which provides a detailed discussion of specific resources, expenses, and resulting balances.

Despite economic difficulties in the last few years, the Authority is projected to complete 2008 financially sound. However, the continuing underperformance of the Sales and Use Tax presents both concerns and challenges. This trend in Sales and Use Tax will not only impact our ability to address the increasing demand for public services, it has necessitated a nearly five percent service realignment for all of 2008, with an additional three percent realignment in the latter part of 2008, and a budgeted service adjustment of nearly five percent at the end of 2009. Careful management has allowed GCRTA to delay this action for longer than other Ohio transportation authorities and has mitigated the extent of the realignment.

The strategy for 2009 continues ongoing efforts to restructure existing services within the context of limited revenue reserves. Resources are provided to fund restructured service levels and to rehabilitate and maintain the Authority's equipment and facilities. The 2009 Budget continues the Authority's process to truly reengineer the organization to support the appropriate levels of service based on customer demand and available funding.



Figure CS-1: All Funds Balance Analysis

Budget Highlights

General Fund Analysis

Figure CS-2 highlights the activity in the General Fund, the main operating fund of the Authority. With the exception of transactions, which must be reported in special funds, all operating activity at RTA is reflected in this fund. The Authority's financial health, reflected by the unrestricted fund balance, is a significant criterion examined by credit rating agencies.

For the last few years, the Authority has experienced a variety of economic challenges and has been unable to meet the policy to maintain a one-month operating reserve. The ending balance was \$16.1 million in 2005, narrowly missing the goal with a 0.9-month operating reserve. The 2006 budget required a drawdown on the operating reserve, resulting in a \$15.8 million ending balance, 0.9-month reserve. The 2007 budget again required a drawdown on fund balances with an operating reserve of \$14.0 million, 0.7-month reserve. For 2008, the Authority was affected by a significant increase in diesel fuel costs, which added \$7.5 million in expenses. As a result of this and other cost drivers, a nearly three percent service realignment had to be implemented at the end of the year. The year ended with a \$7.5 million balance, or 0.4-month reserve.

Despite the service realignment, operating cost increases and low revenue growth will necessitate another drawdown on the 2009 ending balance resulting in a \$3.9 million balance, 0.2-month reserve. The reserve level will be extremely important in the out years as this budget projects negative fund balances in 2010 and 2011.



	2006 Actual	2007 Actual	2008 Estimate	2009 Budget	2010 Estimate	2011 Estimate
Beginning Balance	\$16.1	\$15.8	\$14.0	\$7.5	\$4.0	-\$10.0
Total Revenue	\$248.7	\$255.4	\$263.0	\$274.5	\$269.9	\$271.9
Total Resources	\$264.8	\$271.2	\$277.0	\$282.0	\$273.8	\$261.9
Operating Expenses	\$226.3	\$233.6	\$241.9	\$246.5	\$250.5	\$261.7
Fund Transfers	\$22.7	\$23.6	\$27.6	\$31.5	\$33.4	\$32.8
Total Expenditures	\$249.0	\$257.2	\$269.5	\$278.0	\$283.8	\$294.5
Available Ending Balance	\$15.8	\$14.0	\$7.5	\$4.0	-\$10.0	-\$32.6

Figure CS-2: General Fund Balance Analysis	3
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Budget Highlights

General Fund Analysis, cont.

Figure CS-3 illustrates the relationship between major operating revenues. In 2009, 19.8 percent of General Fund revenue will come from passenger fares, while 63.1 percent is projected from Sales and Use Tax. The projected growth in 2009 sales tax revenue is 0.7 percent over 2008. Sales tax revenue had increased by an average of 5.6 percent annually from 1992 to 2000. That trend has changed remarkably. Three straight years of declines followed. There was an increase in 2004 and 2005; then in 2006, revenue declined again. The average increase over the last several years is 1.0 percent. For 2008, the increase was 0.2 percent. The 2009 projection anticipates a slowing economy and is consistent with receipts received in the final quarter of 2008.

All other sources of operating revenue for 2009 are expected to equal approximately 17.1 percent of the total. Reimbursed expenditures, which include capitalized operating expenses as well as \$7.2 million in additional State Funding and \$0.2 million in Federal Operating Assistance for Paratransit, continues to be a significant revenue category. Combined Advertising, Concession, and Investment Income are expected to remain relatively flat compared to 2008, although the mix between the categories will change. The total revenue for 2009 is nearly \$11.6 million higher than in 2008. Details on these specific sources are found in the **Fund Budgets** section.

On the expenditure side, an increase in spending, due to compensation issues, health care costs, and fuel and utility costs, is evident as 2009 operating expenditures (\$246.5 million) are expected to exceed the estimated 2008 total (\$241.9 million) by \$4.6 million.



Figure CS-3: General Fund Revenue by Source

Budget Highlights

General Fund Analysis, cont.

To complete the overview of the General Fund, figure CS-4 reports the financial indicators for the organization. To satisfy Board policies, the Authority must:

REVENUES

- Maintain an Operating Ratio (operating reserves divided by operating expenditures) of at least 25 percent, with 30 percent being the objective. For 2009, the budget assumes a ratio of 23.1 percent. This policy goal remains unsatisfied for the tenth year in a row, resulting in increasing concern for the growth rate of operating expenses versus operating revenue.
- Maintain a **Fare Subsidy** (net cost) per passenger that does not exceed three times the average fare. For 2009, the fare subsidy is projected at \$3.32; nearly three-and-one-half times the average fare of \$0.96.

EXPENDITURES

• Maintain an **Operating Reserve** equivalent to onemonth's expenses in the unrestricted fund balance. In 2009, the reserve will not meet the policy target for the eleventh year in a row, primarily due to continuing slow economic growth and existing revenue conditions.

Financial Indicators (2009)

	2006 Actual	2007 Actual	2008 Projected	2009 Budget	2010 Estimate	2011 Estimate
REVENUES						
Operating Ratio	19.3%	19.9%	21.5%	23.1%	23.1%	22.6%
Fare Subsidy (Net Cost) Per Passenger	\$3.18	\$3.23	\$3.23	\$3.32	\$3.30	\$3.41
Average Fare	\$0.71	\$0.76	\$0.84	\$0.96	\$0.96	\$0.96
EXPENDITURES						
Operating Reserve (Months)	0.9	0.7	0.4	0.2	-0.5	-1.5
Overhead Cost vs. Total Cost	12.4%	12.1%	12.4%	12.7%	12.7%	12.7%
Cost/Hour of Service	\$98.32	\$100.21	\$105.66	\$116.51	\$118.40	\$123.81
Growth per Year	3.3%	1.9%	5.4%	10.3%	1.6%	4.6%
DEBT STRUCTURES						
Debt Service Coverage	1.93	1.81	1.27	1.18	0.46	-0.67
CAPITAL OUTLAY						
Sales Tax Contribution to Capital	13.0%	13.0%	14.3%	16.6%	17.8%	17.3%

Contribution to Capital = (Capital Improvement Contribution & Capital Improvement+Bond Retirement Transfer)/Sales & Use Tax Rev

Figure CS-4: Financial Indicators

Capital Maintenance to Expansion = Capital Maintenance Outlay/Total Capital Outlay

Budget Highlights

General Fund Analysis, cont.

- Maintain **Overhead Costs** at 15 percent or less of total costs. This policy goal will be satisfied at 12.7 percent.
- Growth in costs, as defined by the **Cost per Hour of Service**, is to be kept at or below the rate of inflation. In 2009, this indicator is projected at 10.3 percent, significantly higher than the expected inflation rate of 3.0 percent.

DEBT STRUCTURES

• Maintain a **Debt Service Coverage** (total operating revenue minus operating expenditures, divided by debt service requirements) of at least 1.5. The 2009 budget falls below the minimum at 1.18, reflecting increasing debt levels and a lower ending balance.

CAPITAL OUTLAY

- Contribute at least **10 percent of sales tax collections directly to capital projects**. The contribution to capital directly from sales tax proceeds will total \$28.7 million or 16.6 percent in 2009. This includes a transfer to the **Bond Retirement Fund** to cover existing debt service.
- The percent of **Capital Maintenance Outlay to Capital Expansion Outlay** is to be a minimum of 33 percent and a maximum of 67 percent. At 88.1 percent, this ratio will not be met in 2009, due to completion of the Euclid Corridor Transportation Project (ECTP) and the continuation of a number of maintenance projects.

General Fund Analysis, cont.

The remaining charts (Figures CS-5 and CS-6) categorize appropriations by division, or organizational grouping, and by summary object classes. In 2009, as shown in Figure CS-5 on the previous page, the Operations Division, which includes all bus, rail, and Paratransit services, is charged with the largest share of the budget (75.5 percent). The increase from 2008 primarily reflects the increase in bargaining unit contractual costs.

At the summary level, Figure CS-6 presents budgets by summary object classes. In the **Department Budgets** chapter, these cost categories are used for detailing each department's spending authorization. In 2009, Personnel Services accounts for 64.5 percent of the budget, nearly the same as it did last year. The 3.4 percent increase in budgeted personnel costs, when compared to 2008, is primarily related to health care and bargaining unit contractual costs. The non-personnel categories, excluding Transfers, are expected to increase by nearly 1.8 percent, primarily due to service contracts and purchased transportation increases. Transfers tie to the required 2009 Bond Retirement, Capital, Insurance, and Pension Fund contributions.

The following table lists all departments within each division, together with historical, budgeted, and projected expenditures. The program changes, which support each table entry, are explained in the **Department Budgets** chapter.

Budget Highlights



Figure CS-5: General Fund Expenditures by Division



Figure CS-6: General Fund Expenditures by Summary Object Class

GENERAL FUND

Expenditures by Division

	2006 ACTUAL	2007 ACTUAL	2008 ESTIMATE	2009 BUDGET	2010 ESTIMATE	2011 ESTIMATE
OPERATIONS						2010 - 10 - 10 - 10 - 10 - 10 - 10 - 10
PARATRANSIT DISTRICT	12,569,314	13,459,289	14,476,315	15,822,011	16,378,884	17,045,291
RAIL DISTRICT	32,296,242	33,318,007	34,192,742	34,431,745	35,640,902	37,092,206
TRANSIT POLICE	7,702,765	7,949,702	9,006,104	10,993,814	11,335,157	11,769,057
SERVICE MANAGEMENT	15,058,146	15,898,967	11,088,908	12,119,280	12,637,873	13,214,022
SERVICE QUALITY MANAGEMENT	0	0	5,072,145	5,904,062	6,081,651	6,309,922
FLEET MANAGEMENT	38,303,171	40,543,014	46,711,557	44,643,256	47,478,318	50,630,096
SATELLITES AND PASS THRUS*	455,885	665,335	246,159	250,000	262,500	275,625
HAYDEN DISTRICT	27,026,262	27,798,437	27,418,754	29,126,334	28,159,754	29,230,073
HARVARD DISTRICT	28,778,222	29,042,871	28,105,576	29,541,854	28,588,066	29,671,210
TRISKETT DISTRICT	30,772,962	30,843,672	29,739,952	27,156,119	26,129,662	27,123,492
DIVISION TOTAL	=========== 192,962,969	 199,519,294	 206,058,212	======================================	======================================	======================================
FINANCE & ADMINISTRATION						
OFFICE OF BUSINESS DEVELOPMENT	345,402	417,526	431,947	459,218	473,120	490,961
ACCOUNTING	1,290,995	1,331,757	1,541,739	1,721,228	1,773,609	1,840,537
INFORMATION TECHNOLOGY	3,355,584	3,411,556	3,653,854	3,873,327	4,026,581	4,201,959
SUPPORT SERVICES	1,231,630	1,086,625	1,277,782	1,235,690	1,285,593	1,342,210
PROCUREMENT	1,731,470	1,833,520	1,874,328	1,876,369	1,933,698	2,006,961
REVENUE	2,163,600	2,191,023	2,309,124	2,458,535	2,551,613	2,659,944
DIVISION TOTAL	 10,118,682	======================================	======================================	======================================	======================================	=========== 12,542,572
ENGINEERING & PROJECT MANAGEMENT]
EUCLID CORRIDOR TRANSPORTATION PROJECT	000 754	1 070 060	042 020	115 005	0	0
PROGRAMMING & PLANNING	999,754	1,072,269	943,020	115,835	0	0 1 170 759
ENGINEERING & PROJECT DEVELOPMENT	1,082,378	767,650 1,653,990	970,524	1,080,482	1,122,404	1,170,758
	1,496,756 ========	1,653,990	1,643,168 =======	1,640,784 =======	1,690,368 =======	1,753,966 =======
DIVISION TOTAL	3,578,887	3,493,909	3,556,712	2,837,100	2,812,772	2,924,724

* Due to a structural reorganization, some Divisions and Departments have undergone functional changes or been eliminated.

GENERAL FUND

Expenditures by Division

	2006 ACTUAL	2007 ACTUAL	2008 ESTIMATE	2009 BUDGET	2010 ESTIMATE	2011 ESTIMATE
LEGAL AFFAIRS	•					
SAFETY	628,275	710,250	724,646	788,464	817,847	852,285
LEGAL	1,461,465	1,588,866	1,549,158	1,586,466	1,638,595	1,703,069
RISK MANAGEMENT	7,249,556	7,229,820	7,786,863	8,092,580	8,470,111	8,876,210
DIVISION TOTAL	======== 9,339,296	======== 9,528,937	======== 10,060,666	========= 10,467,510	======== 10,926,553	======== 11,431,564
HUMAN RESOURCES*						
HUMAN RESOURCES*	931,365	843,975	1,089,571	1,139,159	1,175,808	1,221,561
LABOR & EMPLOYEE RELATIONS*	675,218	662,181	875,962	882,845	918,653	959,236
TRAINING & EMPLOYEE DEVELOPMENT	1,713,661	2,001,240	2,071,303	2,119,259	2,186,296	2,270,623
DIVISION TOTAL	========= 3,320,244	======= 3,507,397	4,036,836	4,141,263	4,280,757	4,451,420
EXECUTIVE						
EXECUTIVE*	2,203,229	2,323,694	2,089,184	2,158,215	2,227,624	2,313,925
SECRETARY/TREASURER - BOARD OF TRUSTEES	259,767	298,660	309,610	320,931	334,438	349,530
INTERNAL AUDIT	573,540	599,494	595,158	647,314	667,517	693,086
MARKETING & COMMUNICATIONS	3,066,395	3,073,524	3,164,433	3,339,506	3,465,125	3,611,803
OFFICE OF MANAGEMENT & BUDGET	878,886	946,179	896,759	989,755	1,021,063	1,060,447
FUND TRANSFERS	22,696,207	23,581,814	27,668,950	31,567,898	33,376,358	32,785,266
DIVISION TOTAL	========== 29,678,023	========== 30,823,365	========== 34,724,094	======================================	========== 41,092,125	======================================
ALL DIVISIONS TOTAL	248,998,101	257,144,910	269,525,294	278,082,334	283,849,188	294,525,331

* Due to a structural reorganization, some Divisions and Departments have undergone functional changes or been eliminated.

Budget Highlights

Staffing Analysis

The Authority's budgeted staffing level reached an authorized level of 3,086 employees in 2000. Between 2001 and early 2005, staffing declined to a low of 2,660 positions, though an increase to 2,739 positions was experienced due to the merger of satellite operations with the RTA. The 2008 Operating Budget supported 2,693 positions. The service realignment requires fewer buses to execute the schedule and, thus, staffing levels declined by 116 positions, net, to a total of 2,577.

All changes made in staffing levels for 2009 are linked to changes in methods and levels of service delivery as well as a three percent service cut, enforced in late 2008. The fare enforcement personnel and fare technicians were added to support the new fare collection system and the HealthLine. Personnel were added in 2008 for the Heavy Rail Vehicle overhaul.

The large majority of employees (89.5 percent) are assigned to Operations. This proportion has remained fairly constant over the past three years. The Operations Division's staffing includes positions working in bus/rail operator, maintenance, facilities, transit police, and related management functions. Bus and Paratransit Districts dominate with 1,460, or 63.3 percent, of the 2,306 division positions. Rail services and maintenance include 562 budgeted positions, or 24.4 percent of the Operations Division workforce.



Figure CS-7: Staffing Analysis

DEPARTMENTAL STAFFING ANALYSIS Authorized Staffing Level by Division

				Variance
	2007	2008	2009	2009-2008
OPERATIONS				
PARATRANSIT DISTRICT	176	175	182	7
RAIL DISTRICT	401	415	385	(30)
TRANSIT POLICE	122	151	153	2
SERVICE MANAGEMENT	122	126	64	(62)
SERVICE QUALITY MANAGEMENT	0	0	67	67
FLEET MANAGEMENT	188	182	177	(5)
HAYDEN DISTRICT	438	425	417	(8)
HARVARD DISTRICT	495	458	448	(10)
TRISKETT DISTRICT	511	462	413	(49)
TOTALS	2,453	2,394	2,306	(88)
FINANCE & ADMINISTRATION				
OFFICE OF BUSINESS DEVELOPMENT	5	5	5	0
ACCOUNTING	20	23	22	(1)
INFORMATION TECHNOLOGY	23	24	23	(1)
SUPPORT SERVICES	10	10	8	(2)
PROCUREMENT	22	22	20	(2)
REVENUE	21	25	20	(5)
TOTALS	101	109	98	(11)
ENGINEERING & PROJECT MANAGEMENT				
EUCLID CORRIDOR TRANSPORTATION PROJECT	12	11	2	(9)
PROGRAMMING AND PLANNING	5	6	6	0
ENGINEERING & PROJECT DEVELOPMENT	18	18	16	(2)
TOTALS	35	35	24	(11)

DEPARTMENTAL STAFFING ANALYSIS Authorized Staffing Level by Division

				Variance
	2007	2008	2009	2009-2008
LEGAL AFFAIRS				
SAFETY	6	6	6	0
LEGAL	15	15	15	0
RISK MANAGEMENT	19	19	17	(2)
TOTALS	40	40	38	(2)
HUMAN RESOURCES*				
HUMAN RESOURCES*	10	10	13	3
LABOR AND EMPLOYEE RELATIONS*	5	6	5	(1)
TRAINING AND EMPLOYEE DEVELOPMENT	22	25	23	(2)
TOTALS	37	41	41	0
EXECUTIVE				
EXECUTIVE*	17	13	13	0
SECRETARY / TREASURER - BOARD OF TRUSTEES	11	11	11	0
INTERNAL AUDIT	7	7	7	0
MARKETING AND COMMUNICATIONS	33	33	30	(3)
OFFICE OF MANAGEMENT AND BUDGET			9	(1)
TOTALS	78	74	70	(4)
GRAND TOTAL	2,744	2,693	2,577	(116)

* Due to a structural reorganization, some Divisions and Departments have undergone functional changes or been eliminated

Budget Highlights

Capital Improvement Plan

The 2009 – 2013 Capital Improvement Plan (CIP) continues to represent a significant reduction from the previously adopted plans. In 2009, the focus will be on the rehabilitation of rail stations and existing asset maintenance. The projected cost of the five-year CIP is \$420.9 million. This is a reduction of \$12.8 million, or nearly three percent, from last year's CIP as the plan continues to be refined to reflect existing financial and operational constraints.

The total 2009 CIP is \$64.4 million, of which \$3.0 million, or 4.7 percent, is for the RTA Capital Fund Projects and \$61.4 million, or 95.3 percent, is for the RTA Development Fund projects. The Development Fund includes the Long Range Plan projects and is primarily supported through Federal and State grant programs; however, local resources are also required. The two largest projects included in the 2009 CIP are Capitalized Operating Expenses, at \$28.7 million, or 44.6 percent, and the Rehabilitation of Rail Stations, at \$7.3 million, or 11.3 percent of the total. Further details of the Capital Improvement Plan and the relationships between funds and funding resources, are discussed thoroughly in the last chapter of this document, the **Capital Improvement Plan**.

Service Indicators

The **Transmittal Letter** provided a discussion of ridership trends and the anticipated impact of service efficiencies in 2009. The next page presents graphs on cost efficiency and ridership by mode over the last four years. The 2009 Budget continues efforts to better match service levels with customer demand. In the mid-1990's, much service was added, some of which was positively received and utilized. Significant efforts have been made in recent years to reevaluate and improve the alignment of supply to demand. The 2009 Budget continues these efforts and reduces service levels by about five percent. Current sales tax revenues have significantly underperformed compared to 1992 - 2000 receipts. Even with efficiencies to offset the gap in revenue that has developed, current funds were not sufficient to support past service levels. The 2009 Budget shows a 3.0 percent decrease in service, effective the latter part of 2008, and an additional service cut, which is effective in late 2009.

Cost efficiency is typically measured by operating expenses per total vehicle hours or total vehicle miles. Cost models are maintained that capture the total (fully-loaded) costs of operations and the incremental (variable) costs associated with increases in service levels. This effort is reflected in the graph indicating fully loaded costs per hour, by mode. Updates on these and other service indicators are included in the Authority's Quarterly Management Reports. Additional indicators are provided on the department level, in the **Department Budget** section.

Budget Highlights





BH-15

Citizens Summary Profile of Service Area (Cuyahoga County)

					1990	2000	
AREA & TRANSPORTATION STATISTICS:		<u>F</u>	POPULATION:		<u>Census</u>	<u>Census</u>	
Registered Motor Vehicles (2008)	1,086,105	Г	Fotal Population		1,412,140	1,393,978	
Registered Passenger Cars (2008)	891,867	F	Percent Minorities			34%	
Mean Travel Time (in minutes)	24.4	Percent Over Age 64			15.70%	15.60%	
Square Miles	458.3	Percent Under Age 25			33.30%	32.90%	
Municipalities	57	Persons per Square Mile			3,081	3,040	
Townships	2	٦	Fotal Household	S	563,243	571,457	
School Districts	33	Population Per Household			2.46	2.39	
Colleges and Universities	8	Median Household Income			\$35,749	\$36,754	
Largest City	Cleveland	F	Per Capita Mone	v Income	\$14,912	\$15,067	
Miles of County & Municipal Maintained Roads	1020		•				
LEADING SOCIO/ECONOMIC INDICATORS BY	YEAR:						
		<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
Unemployment Rate		6.8%	6.2%	5.7%	5.3%	6.1%	7.0%
Assessed Valuation \$(000s)		30,305,032	30,647,572	30,646,005	33,158,047	32,460,486	31,880,330
Growth in Sales Tax Receipts		-0.83%	5.30%	2.20%	-0.20%	1.80%	1.11%
OVERVIEW OF 2008:		(OUTLOOK FOR	2009-2011:			
		-				•	

- In 2008, assessed valuation in Cuyahoga County decreased from \$32.5 million in 2007 to \$31.9 million in 2008.
- Sales tax has remained relatively flat over the past few years. Year-end 2008 collections for sales tax were 1.1% higher than 2007.
- In 2008, the average unemployment rate for Cuyahoga County increased compared to 2007 to 7.0%. The U.S. unemployment rate escalated in December 2008 to 7.2% from 4.9% in 2007. Ohio's unemployment rate in December increased to 7.8% in 2008 compared to 5.8% in 2007.
- In 2008, total assessed valuation decreased from \$32.5 million to \$31.9 million or by -1.8%. This is a result of the gradual elimination of the tangible personal property tax, which will be eliminated by 2009. In addition, the dramatic slowing of the housing market will continue to stall growth.
- The 2009 GCRTA estimate anticipates an increase of 0.7% over 2008 Sales and Use Tax revenues, representing very minimal growth.
- Leading economic indicators suggest that employment will increase at a slow pace entering 2009 and national unemployment will remain moderately high close to 8.3%. This region's economy will continue to be sluggish compared to the National growth.

Downtown Cleveland





Public Square Bus Stops





Performance Management

TransitStat

Over the past decade, many organizations have embraced the use of data, statistics, and metrics as their means to exceed customer expectations, as well as achieve operational excellence. Six Sigma and the Balanced Scorecard are popular examples of proven management techniques. In government, Performance Stat programs have proven to be very effective tools.

Performance Stat programs are structured continuous management processes, which entail the frequent gathering, reviewing, and analyzing of day-to-day government performance. CompStat, credited as the first government stat program, was developed in the NYPD. Its goals were to infuse timely information and accountability into the police department's management and culture. The program used computer mapping and statistical data to capture crime trends at their lowest levels. This technique is widely credited with contributing to the dramatic reduction in New York City's crime levels.

Building on the success of CompStat, the City of Baltimore developed CitiStat. Whereas, CompStat was utilized mainly in police departments, CitiStat brought its tenets and strategies to general government. CitiStat tracks performance in waste collection, road repairs, housing enforcement, etc. The city holds bi-weekly meetings lead by the mayor's executive team to review performance, understand trends, and make necessary adjustments to ensure that immediate and long-term goals are met. Since then, other cities and states have adopted Performance Stat programs, including Atlanta, San Francisco, and Washington State. These governments have reported immediate success with their Stat programs.

In December 2007, RTA adapted the Performance Stat model to a transit environment and titled our program TransitStat. It is a critical link to achieving high-level performance directed towards our three most critical goals:

- 1. Maintain Financial Health
- 2. Improve Customer Service
- 3. Enhance the Image of RTA

TransitStat is characterized with bi-weekly performance monitoring forums. The TransitStat leadership team includes the Chief Executive Officer (CEO), Deputy General Manager – Operations, Deputy General Manager – Human Resources, Director of Procurement, Executive Director – Internal Audit, and Executive Director – Office of Management and Budget (OMB). The meetings are coordinated and directed by OMB. Other members with information pertaining to the topic of interest are also invited. The forum ensures that the people needed to address issues are at the table, therefore expediting action and eliminating excuses.

Performance Stat programs' center on four principles:

- 1. Provide timely, accurate, and relevant data.
- 2. Analyze data and develop effective solutions that respond to emerging issues.
- 3. Deploy resources quickly to address issues.
- 4. Relentless follow-up and assessment.

Performance Management

In 2008, we implemented TransitStat in the Authority's Operation Division. We identified two initial "Target" areas:

- 1. Overtime (Non-Operator) and
- 2. Inventory Management.

By mid-year 2008, we added Service Reliability and District Scorecards to the "Target" list.

Successes

In non-operator overtime, the Authority saved \$2.3 million compared to 2007. This was achieved through detailed analysis of overtime cost drivers, developing more effective way to dispense overtime, effectively managing and monitoring the times to complete tasks, and maximizing use of the UltraMain maintenance and material system. Figure PM-1 identifies the goal and actual savings for each department in the Operations Division.

The second target, Inventory Management, began with inventory accuracy as the key metric. Inventory accuracy is tracked by the frequency and value of spot checks. Compared to 2007, the authority was able to reduce the number of spot checks by 69 percent and the absolute value of all spot checks by 77 percent.

In addition, RTA pushed forward on other inventory management objectives. The following are the major accomplishments related to inventory management:

- 1. Expanded Drop Shipment program to reduce handling cost and inventory on hand
- 2. Instituted a new cycle counting program
- 3. Started Economic Order Quantity (EOQ) analysis of top 50 parts purchased.

In July 2008, the TransitStat team added vehicle reliability and moved to district scorecards. As such, RTA began monitoring preventive maintenance (PM) compliance, average time for PMs, and the number and reason for towed vehicles, among other issues. Figures PM–4 and 5, shows the Authority-wide monthly number and cost for vehicle tows. Since July, RTA has been able to drop the number and cost for tows by 50 percent. RTA have made it a goal to have all mobile trucks (MTs) prepared to fix on-road breakdowns and bring the coaches back to the station. With follow-up, buy-in and support of the mobile mechanics, the trend is moving in the right direction.

TransitStat Going Forward

In 2009, TransitStat will begin performance monitoring of the administrative divisions. We will use the program to focus our actions on critical initiatives that can better position RTA to address impending sales tax and other economic threats. TransitStat is our scorecard and RTA will continue to use its efforts to achieve breakthrough performance.

Performance Management

TransitStat Operations Division Year-End Overtime Comparison 2007 vs. 2008

							Proposed		Actual	
							Reduction		Difference	%
#	Dept	2	2007 (26 Pay)	2	008 (26 Pay)		(2008)	(2008 - 2007)	Reduction
31	Paratransit	\$	361,425.80	\$	226,094.34	\$	(94,425.00)	\$	(135,331.46)	-37.44%
32	Rail	\$	1,262,955.97	\$	878,594.16	\$	(191,512.34)	\$	(384,361.81)	-30.43%
34	ТР	\$	396,973.69	\$	220,078.27	\$	(87,425.00)	\$	(176,895.42)	-44.56%
39	Fleet	\$	619,361.36	\$	377,300.97	\$	(81,942.55)	\$	(242,060.39)	-39.08%
46	Hayden	\$	651,363.80	\$	192,173.40	\$	(391,694.26)	\$	(459,190.40)	-70.50%
47	Harvard	\$	505,649.99	\$	179,612.18	\$	(223,030.48)	\$	(326,037.81)	-64.48%
49	Triskett	\$	654,931.43	\$	165,737.08	\$	(274,741.20)	\$	(489,194.35)	-74.69%
35	Service Mgmt	\$	77,302.38	\$	38,154.94	\$	(27,500.00)	\$	(39,147.44)	-50.64%
38	Service Quality	\$	331,021.81	\$	280,532.32	\$	(113,945.00)	\$	(50,489.49)	-15.25%
	Total	\$	4,860,986.23	\$	2,558,277.66	\$ (1,486,215.83)	\$ ((2,302,708.57)	-47.37%

Figure PM-1: Year-End Overtime Comparison

Performance Management





Figure PM-2: Absolute Numbers of Spot Checks

Performance Management

TransitStat Inventory Accuracy Absolute Cost of Spot Checks 2007 vs. 2008



Figure PM-3: Absolute Cost of Spot Checks

Performance Management

TransitStat Number of Tows Per Month 2008



Figure PM-4: Number of Tows per Month

Performance Management

TransitStat Cost Of Tows Per Month 2008



Figure PM-5: Cost of Tows per Month

Performance Management

Energy Price Risk Management

In 2008, RTA experienced record highs in fuel cost as well as extreme volatility. The cost per gallon for diesel fuel ranged from \$2.54 to \$4.18. As a result of the high costs, our total diesel fuel expense increased by nearly \$7.4 million, compared to 2007. This amount was \$3.6 million above RTA's 2008 budget. With this as the new reality for fuel, the Authority sought to use tools to ensure better performance in the management of it's fuel costs, which resulted in the creation of an energy price risk management program (fuel hedging program).

The fuel hedging program's strategy will use a process:

- 1. That addresses market opportunities and market risk;
- 2. That holds the risk of exceeding budget at or below an acceptable level;
- 3. That uses historical pricing ranges as pricing parameters;
- 4. That is continuous;
- 5. That will a use dollar cost averaging tool;
- 6. That mitigates transaction timing risk by making numerous smaller volume transactions (i.e. 42,000 gallons per transaction).

The strategy will be accomplished in concert with an Advisor, who is responsible for daily execution of the program, including the execution of transactions, generating reports on the programs status and results, and monitoring the program and energy markets. The hedging instruments will include purchases of home heating oil futures (the diesel fuel correlate) traded on the Exchange, as well as, purchases of derivatives with financial institutions that are certified by the International Swaps and Derivative's Association (ISDA). The RTA policy dictates that the maximum hedge ration will not be more than 90 percent of the forecasted consumption and that hedges can only go out 24 months in advance.

The Authority will begin positioning itself in the first quarter of 2009. By April, the Authority will have nearly 3.9 million gallons of the 5 million gallon usage, purchased for 2010. The performance objective is to establish a 2010 fuel cost at or below \$2.20 per gallon. Regular reports and tracking will be included in the 2009 budget execution.