



# Greater Cleveland Regional Transit Authority

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## **SUMMARY OF PROPOSED AWARD**

### **Manufacture and Delivery of up to 436 Three-Position Bike Racks and Associated Hardware**

**Presented to: Operations Committee  
February 18, 2014**



## PROJECT OVERVIEW

### 3-POSITION BIKE RACK

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- The Authority has identified a need to accommodate the increasing number of riders using bicycles.
- The Authority currently has 2-position bike racks on its buses.
- These 2-position bike racks are reaching the end of their useful life and will be replaced by 3-position bike racks.



# PROCUREMENT OVERVIEW

## 3-POSITION BIKE RACK





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- RFP issued on November 11, 2013
- RFP downloaded by thirty-five (35) potential vendors
- Two (2) potential providers responded
- Both firms shortlisted



# PROCUREMENT OVERVIEW

## 3-POSITION BIKE RACK

- Prior to the issuance of the RFP, the Authority received and tested the Sportworks and the Midwest Bus 3-Position Bike Rack

These firms are the two primary bike rack manufacturers in transit.



# PROCUREMENT OVERVIEW

## 3-POSITION BIKE RACK

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- **Evaluation Panel Members:**
  - Triskett Equipment
  - Fleet Management
  - Marketing
  - Procurement



# PROCUREMENT OVERVIEW

## 3-POSITION BIKE RACK

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- **Evaluation Criteria:**
  - Product Design and Performance
  - Manufacturer's Reputation
  - Cost



# PROCUREMENT OVERVIEW

## 3-POSITION BIKE RACK

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### **Recommended Vendor:**

- Sportworks Northwest Inc.  
Woodinville, WA





# PROCUREMENT OVERVIEW

## 3-POSITION BIKE RACK

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### ■ Experience:

- Sportworks Northwest, Inc. is headquartered in Woodinville, WA
- Has been in business since 1990
- They have supplied over 60,000 bike racks for buses in North America



## PROCUREMENT OVERVIEW

### 3-POSITION BIKE RACK

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#### ■ **Advantages:**

- Sturdy construction
- Fewer replacement parts
- Reliable bike holder mechanism
- Better visibility for bus operator
- Does not obstruct bus headlights
- Mounting brackets hole alignment allows for better flexibility for positioning of the bike rack on the bus



# PROCUREMENT OVERVIEW

## 3-POSITION BIKE RACK

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### ■ **Current Customers include:**

- Indianapolis Public Transit, Indianapolis, IN
- Ann Arbor Transit Authority, Ann Arbor, MI
- Mass Transit Authority, Flint, MI
- Pioneer Valley Transit Authority, Springfield, MA
- Topeka Metropolitan Public Transit, Topeka, KS
- Long Beach Transit, Long Beach, CA
- Utah Transit Authority, Salt Lake City, UT
- Sound Transit, Seattle, WA
- Los Angeles County MTA, Los Angeles, CA



# PROCUREMENT OVERVIEW

## 3-POSITION BIKE RACK

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- **Recommendation:**
  - Staff requests authorization to recommend a contract award to Sportworks Northwest Inc. for the manufacture and delivery of up to 436 Three-Position Bike Racks and associated hardware in an amount NTE \$249,828.00.



# PROCUREMENT OVERVIEW

## 3-POSITION BIKE RACK

