

Greater Cleveland Regional Transit Authority

SUMMARY OF PROPOSED AWARD

Manufacture and Delivery of up to 436 Three-Position Bike Racks and Associated Hardware

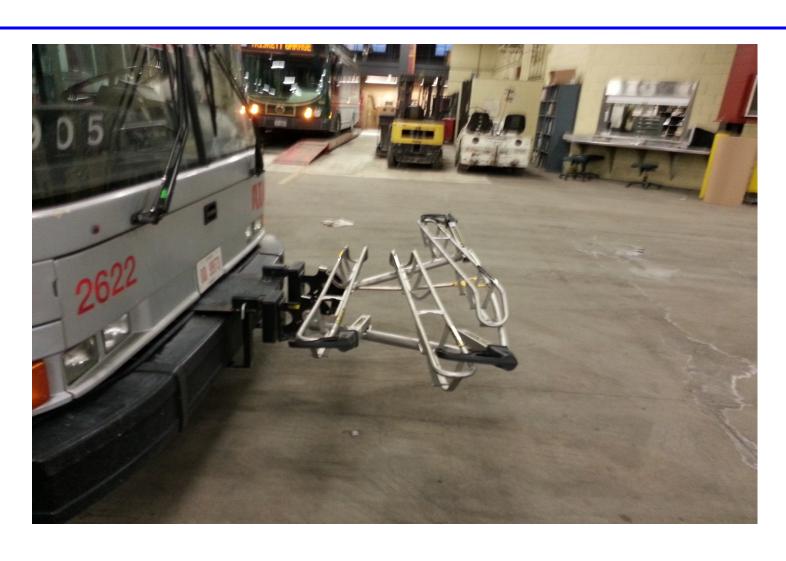
Presented to: Operations Committee February 18, 2014



PROJECT OVERVIEW 3-POSITION BIKE RACK

- The Authority has identified a need to accommodate the increasing number of riders using bicycles.
- The Authority currently has 2-position bike racks on its buses.
- These 2-position bike racks are reaching the end of their useful life and will be replaced by 3-position bike racks.







- RFP issued on November 11, 2013
- RFP downloaded by thirty-five (35) potential vendors
- Two (2) potential providers responded
- Both firms shortlisted



Prior to the issuance of the RFP, the Authority received and tested the Sportworks and the Midwest Bus 3-Position Bike Rack

These firms are the two primary bike rack manufactuers in transit.



Evaluation Panel Members:

- Triskett Equipment
- Fleet Management
- Marketing
- Procurement



Evaluation Criteria:

- Product Design and Performance
- Manufacturer's Reputation
- Cost



Recommended Vendor:

Sportworks Northwest Inc.
 Woodinville, WA



Experience:

- Sportworks Northwest, Inc. is headquartered in Woodinville, WA
- Has been in business since 1990
- They have supplied over 60,000 bike racks for buses in North America



Advantages:

- Sturdy construction
- Fewer replacement parts
- Reliable bike holder mechanism
- Better visibility for bus operator
- Does not obstruct bus headlights
- Mounting brackets hole alignment allows for better flexibility for positioning of the bike rack on the bus



Current Customers include:

- Indianapolis Public Transit, Indianapolis, IN
- Ann Arbor Transit Authority, Ann Arbor, MI
- Mass Transit Authority, Flint, MI
- Pioneer Valley Transit Authority, Springfield, MA
- Topeka Metropolitan Public Transit, Topeka, KS
- Long Beach Transit, Long Beach, CA
- Utah Transit Authority, Salt Lake City, UT
- Sound Transit, Seattle, WA
- Los Angeles County MTA, Los Angeles, CA



Recommendation:

 Staff requests authorization to recommend a contract award to Sportworks Northwest Inc. for the manufacture and delivery of up to 436 Three-Position Bike Racks and associated hardware in an amount NTE \$249,828.00.



