



Greater Cleveland Regional Transit Authority

Summary of Proposed Award

Elevator, Escalator, & Lift Maintenance & Repair

Presented to: Operations Committee
February 18, 2014



Project Overview

Elevator, Escalator, & Lift Maintenance & Repair

■ Scope of Work

- 13 Escalators, 29 Elevators, and 8 platform lifts
- Comprehensive PM program with monthly maintenance requirements at a set monthly rate
 - Includes most repair work
- Corrective maintenance to be billed on time and materials basis
 - Provides for repairs caused by vandalism, flooding, power problems, and other items out of the contractor's control



Project Overview

Elevator, Escalator, & Lift Maintenance & Repair

■ Scope of Work

- More aggressive approach than previous contracts
 - Heavy emphasis on PMs (approx. 80% of cost)
 - Goal: Minimize equipment downtime and reduce corrective maintenance / call outs
- Contract requirement to address any equipment failures within 2 hours 24/7
- Contractor will assign two designated full time employees to GCRTA contract



Procurement Overview

Elevator, Escalator, & Lift Maintenance & Repair

- RFP issued December 18, 2013
- 5 firms downloaded the solicitation from the website
- 3 firms submitted proposals



Procurement Overview

Elevator, Escalator, & Lift Maintenance & Repair

- Evaluation Panel Members:
 - Service Management
 - Engineering
 - Office of Management and Budget
 - Internal Audit
 - Procurement
 - Legal



Procurement Overview

Elevator, Escalator, & Lift Maintenance & Repair

- Evaluation Criteria
 - Approach & Understanding
 - Cost
 - Qualifications



Procurement Overview

Elevator, Escalator, & Lift Maintenance & Repair

- Recommendation

- Kone Inc.

- Founded in 1910
- Global leader in elevator and escalator industry
- Has been the GCRTA's contractor for past 7 years



Procurement Overview

Elevator, Escalator, & Lift Maintenance & Repair

- Recommendation
 - Kone Inc. Experience
 - Cleveland Hopkins Airport, Indianapolis Airport, and the Cincinnati Airport, which have large number of units running approx. 24/7, Cleveland Browns and Indians stadiums
 - 0% DBE goal assigned to project



Procurement Overview

Elevator, Escalator, & Lift Maintenance & Repair

- Recommendation

- Staff requests that the Board of Trustees recommend a contract with Kone Inc. in an amount not to exceed \$2,898,000 for a base period of three years with two, one-year options in amounts not to exceed \$987,000 and \$1,010,000 respectively for a total contract not to exceed \$4,895,000