

# Greater Cleveland Regional Transit Authority

## SUMMARY OF PROPOSED AWARD SUPPLEMENTAL PARATRANSIT SERVICES

Presented to: Operations Committee

July 7, 2015

Greater Cleveland Regional Transit Authority

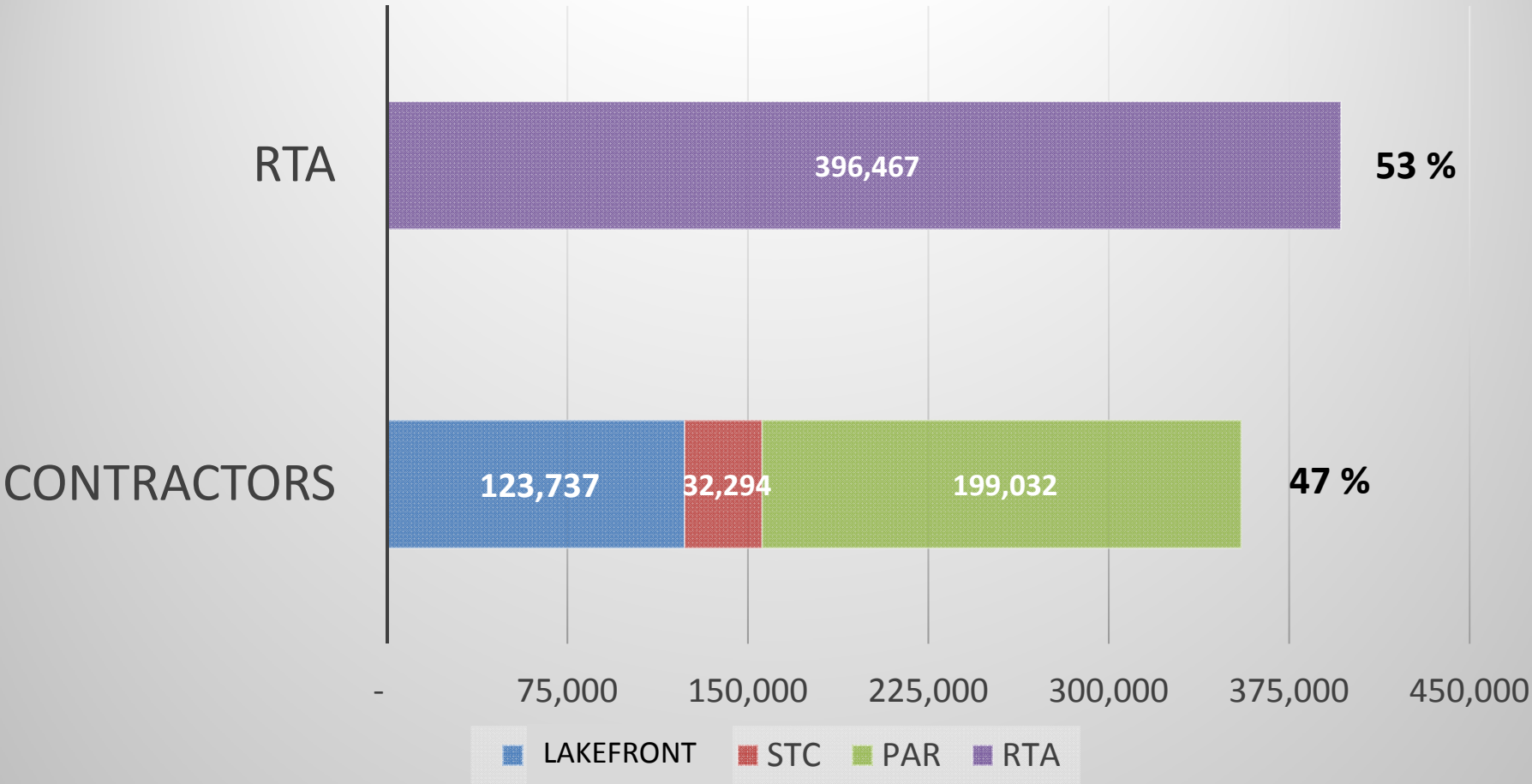


# Project Overview- Supplemental Paratransit Services

## Background:

- RTA is federally mandated to provide complementary Paratransit Services to eligible clients
- 2014 ridership was over 750,000 passengers
- 2015 expected to exceed 800,000 rides
- Zero denials

# PASSENGER TRIPS 2014



# Project Overview-

## Supplemental Paratransit Services

### Background (cont'd.):

- The capacity for in-house service delivery is fixed at approximately 400,000 trips annually
- Demand for service is growing, all increases absorbed by Contractors more cost effectively
- Must maintain current service expectations and acceptable on time performance

# Project Overview- Supplemental Paratransit Services

## Scope of Work

- Provider needed to augment service for daily overflow trips
- Expect approximately 300 daily trips
- Contract will consist of a two-year base term with one-year option

# Project Overview- Supplemental Paratransit Services

## Scope of Work (cont'd.)

- RTA pays negotiated rates for service on revenue hourly, miles, or trip basis
- Negotiated hourly rate in year one is 19% lower than current combined hourly rate

# Procurement Overview- Supplemental Paratransit Services

- RFP issued March 2015
- Accessed on the GCRTA website by 31 interested parties
- Six firms proposed

# Procurement Overview- Supplemental Paratransit Services

## Evaluation Panel Members:

- Paratransit District
- Office of Management & Budget
- Procurement
- Training and Employee Development
- Legal
- Office of Business Development



# Procurement Overview- Supplemental Paratransit Services

## Evaluation Criteria:

- Responsiveness of written proposals
- Successful experience providing a comparable service
- Qualifications of proposing firms
- Qualifications of assigned personnel
- Rates and Price - best value

# Procurement Overview- Supplemental Paratransit Services

Recommended Firm:

- Lakefront Lines, Inc./Coach USA
- DBE Goal of 22% will be met by using:
  - Ace Taxi Service
  - Advantage Health Care
  - Inspiring Lives Forever Transportation
  - New Age Transportation

# Procurement Overview- Supplemental Paratransit Services

- Per hour rate:
  - Year One: \$35.57 – 75,453 hours
  - Year Two: \$36.64 – 78,691 hours
  - Option Year: \$37.73 – 82,411 hours
- Total contracted services are 33% of the total Paratransit budget

# Procurement Overview- Supplemental Paratransit Services

- Staff requests that the Operations Committee recommend to the Board of Trustees the award of a contract to Lakefront Lines, Inc./Coach USA in an amount NTE \$2,683,875.00 for year one and \$2,883,255.00 for year two of the base contract term, and in an amount NTE \$3,109,374.00 for the option year, for a total contract amount of \$8,676,504.00.